

Red meat export trends in selected markets up to October 2017



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Compiled by MIA from Statistics New Zealand overseas merchandise trade data
Statistics New Zealand data is provisional for the three most recently released months

Notes

| | |
|---------|--|
| Volume. | Shipped weight |
| Value. | Free on Board (FOB) - the current market value of goods in the country of origin, including all costs necessary to get them on board the ship. |

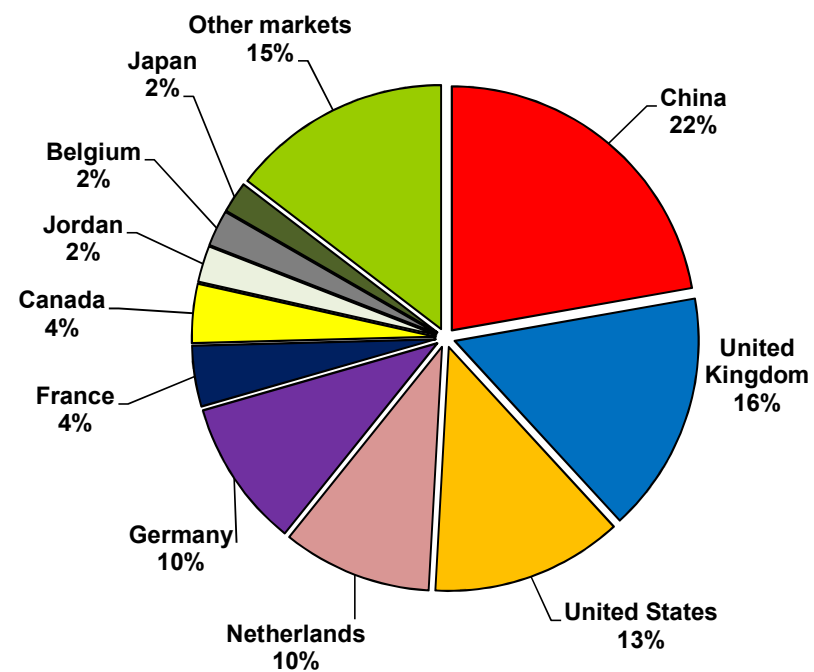
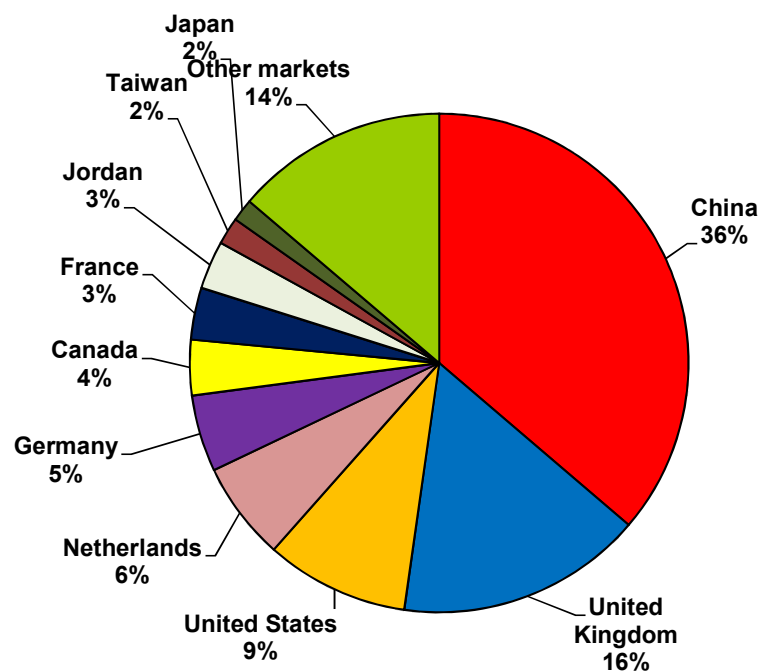
Top 10 sheepmeat markets by volume, month of October 2017

| | Country | Volume (tonnes) | % of total | Change from same month previous year |
|----|----------------|-----------------|------------|--------------------------------------|
| 1 | China | 7,565 | 36% | 67% |
| 2 | United Kingdom | 3,335 | 16% | -6% |
| 3 | United States | 1,942 | 9% | 3% |
| 4 | Netherlands | 1,333 | 6% | 96% |
| 5 | Germany | 1,038 | 5% | 15% |
| 6 | Canada | 750 | 4% | 49% |
| 7 | France | 704 | 3% | -9% |
| 8 | Jordan | 654 | 3% | 19% |
| 9 | Taiwan | 367 | 2% | 98% |
| 10 | Japan | 306 | 1% | -12% |
| | Other markets | 2,872 | 14% | |
| | Total | 20,867 | | 18% |

Top 10 sheepmeat markets by value, month of October 2017

| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|----------------|---------------|------------|--------------------------------------|
| 1 | China | 45.9 | 22% | 135% |
| 2 | United Kingdom | 33.0 | 16% | 23% |
| 3 | United States | 26.2 | 13% | 16% |
| 4 | Netherlands | 20.4 | 10% | 99% |
| 5 | Germany | 20.2 | 10% | 40% |
| 6 | France | 8.3 | 4% | 3% |
| 7 | Canada | 8.1 | 4% | 106% |
| 8 | Jordan | 5.0 | 2% | 47% |
| 9 | Belgium | 5.0 | 2% | 21% |
| 10 | Japan | 4.3 | 2% | 5% |
| | Other markets | 30.2 | 15% | |
| | Total | 206.6 | | 41% |

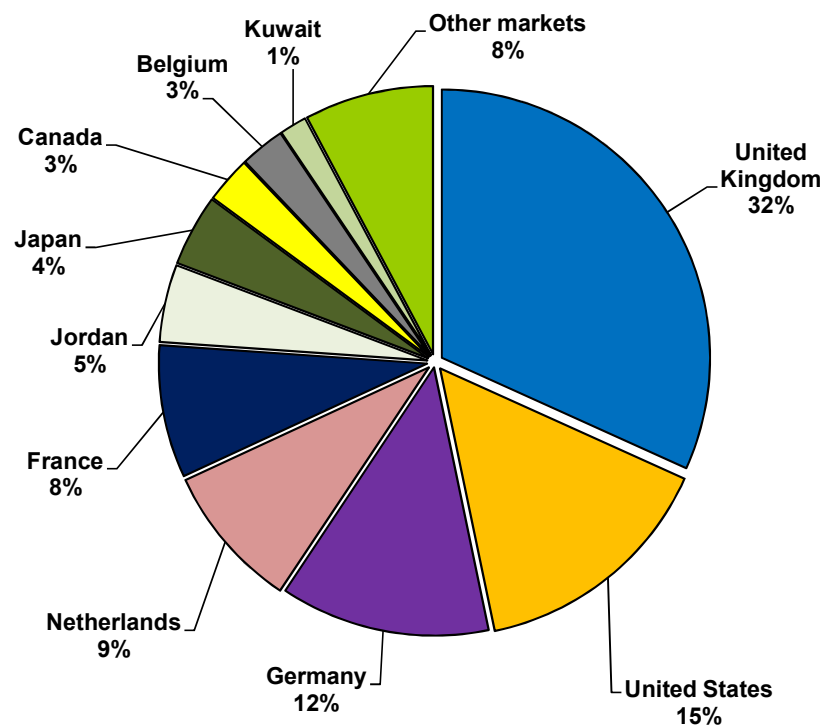
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 chilled sheepmeat markets by volume, month of October 2017

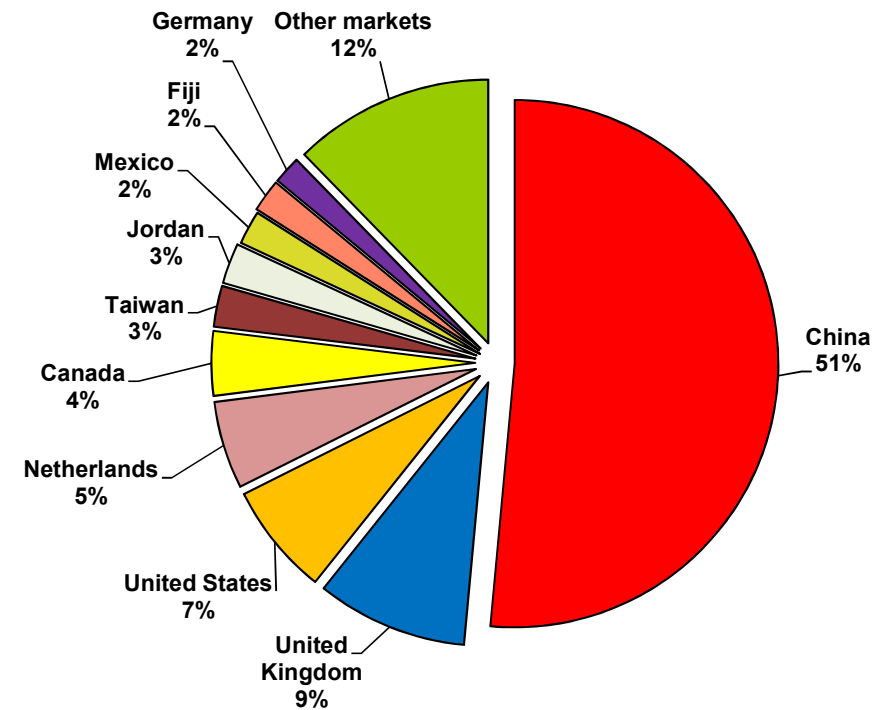
| | Country | Volume (tonnes) | % of total | Change from same month previous year |
|----|----------------|-----------------|------------|--------------------------------------|
| 1 | United Kingdom | 1,980 | 32% | 17% |
| 2 | United States | 935 | 15% | 19% |
| 3 | Germany | 787 | 13% | 14% |
| 4 | Netherlands | 546 | 9% | 46% |
| 5 | France | 498 | 8% | -14% |
| 6 | Jordan | 292 | 5% | -31% |
| 7 | Japan | 269 | 4% | 26% |
| 8 | Canada | 174 | 3% | -31% |
| 9 | Belgium | 169 | 3% | -11% |
| 10 | Kuwait | 102 | 2% | 34% |
| | Other markets | 485 | 8% | |
| | Total | 6,236 | | 10% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 frozen sheepmeat markets by volume, month of October 2017

| | Country | Volume (tonnes) | % of total | Change from same month previous year |
|----|----------------|-----------------|------------|--------------------------------------|
| 1 | China | 7,530 | 51% | 67% |
| 2 | United Kingdom | 1,355 | 9% | -27% |
| 3 | United States | 1,008 | 7% | -9% |
| 4 | Netherlands | 787 | 5% | 157% |
| 5 | Canada | 576 | 4% | 129% |
| 6 | Taiwan | 367 | 3% | 98% |
| 7 | Jordan | 363 | 2% | 183% |
| 8 | Mexico | 303 | 2% | 60% |
| 9 | Fiji | 292 | 2% | -30% |
| 10 | Germany | 251 | 2% | 21% |
| | Other markets | 1,799 | 12% | |
| | Total | 14,631 | | 21% |



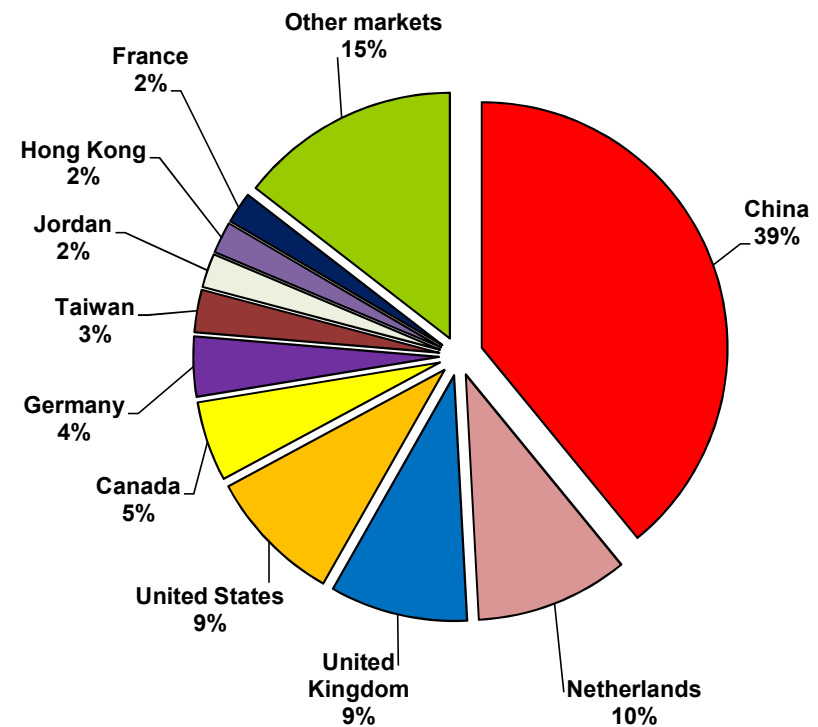
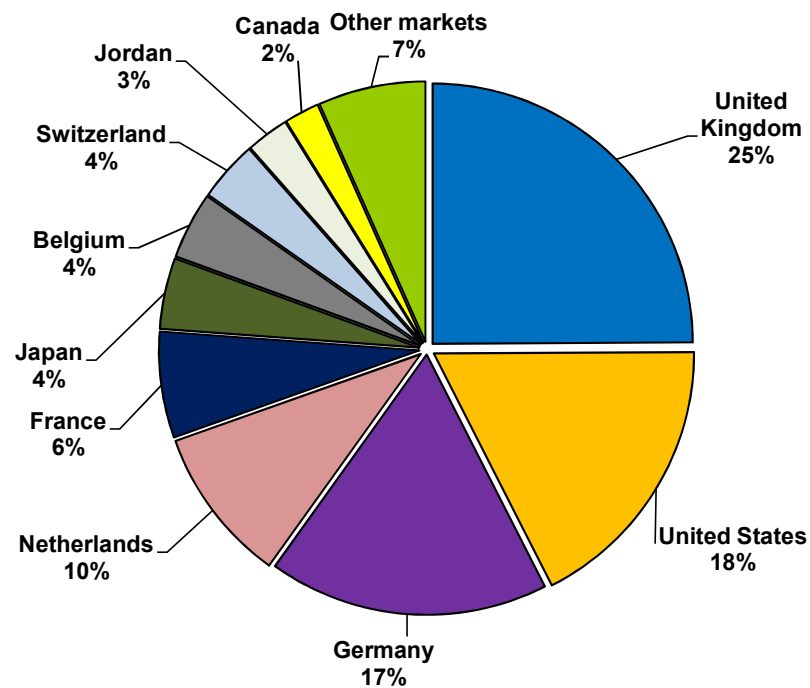
Top 10 chilled sheepmeat markets by value, month of October 2017

| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|----------------|---------------|------------|--------------------------------------|
| 1 | United Kingdom | 22.4 | 25% | 36% |
| 2 | United States | 15.8 | 18% | 30% |
| 3 | Germany | 15.6 | 17% | 34% |
| 4 | Netherlands | 8.7 | 10% | 54% |
| 5 | France | 5.9 | 7% | -8% |
| 6 | Japan | 4.0 | 4% | 32% |
| 7 | Belgium | 3.7 | 4% | 14% |
| 8 | Switzerland | 3.4 | 4% | -2% |
| 9 | Jordan | 2.4 | 3% | -10% |
| 10 | Canada | 2.0 | 2% | 3% |
| | Other markets | 6.0 | 7% | |
| | Total | 89.8 | | 28% |

Top 10 frozen sheepmeat markets by value, month of October 2017

| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|----------------|---------------|------------|--------------------------------------|
| 1 | China | 45.7 | 39% | 134% |
| 2 | Netherlands | 11.8 | 10% | 155% |
| 3 | United Kingdom | 10.6 | 9% | 1% |
| 4 | United States | 10.4 | 9% | 0% |
| 5 | Canada | 6.1 | 5% | 203% |
| 6 | Germany | 4.6 | 4% | 65% |
| 7 | Taiwan | 3.3 | 3% | 162% |
| 8 | Jordan | 2.6 | 2% | 246% |
| 9 | Hong Kong | 2.4 | 2% | 95% |
| 10 | France | 2.4 | 2% | 46% |
| | Other markets | 17.0 | 15% | |
| | Total | 116.8 | | 54% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



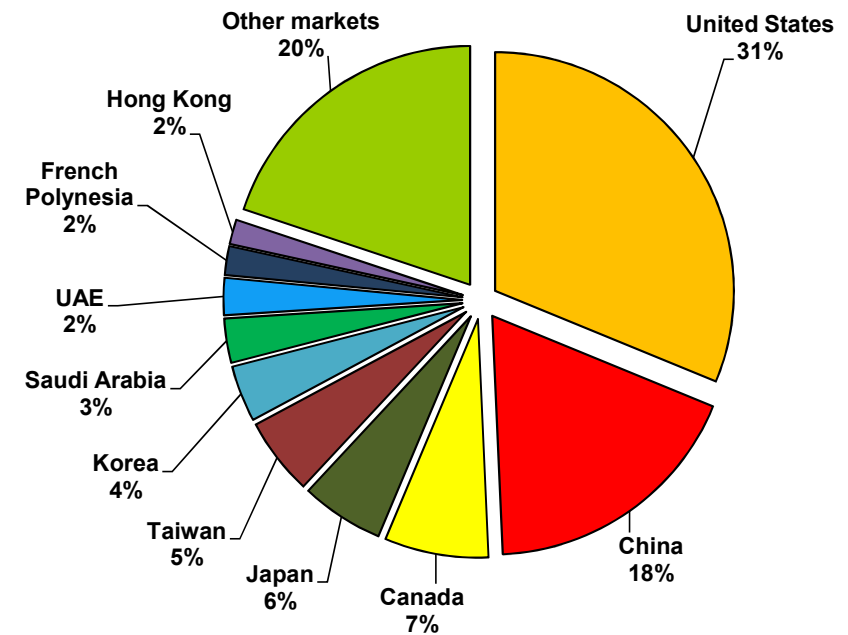
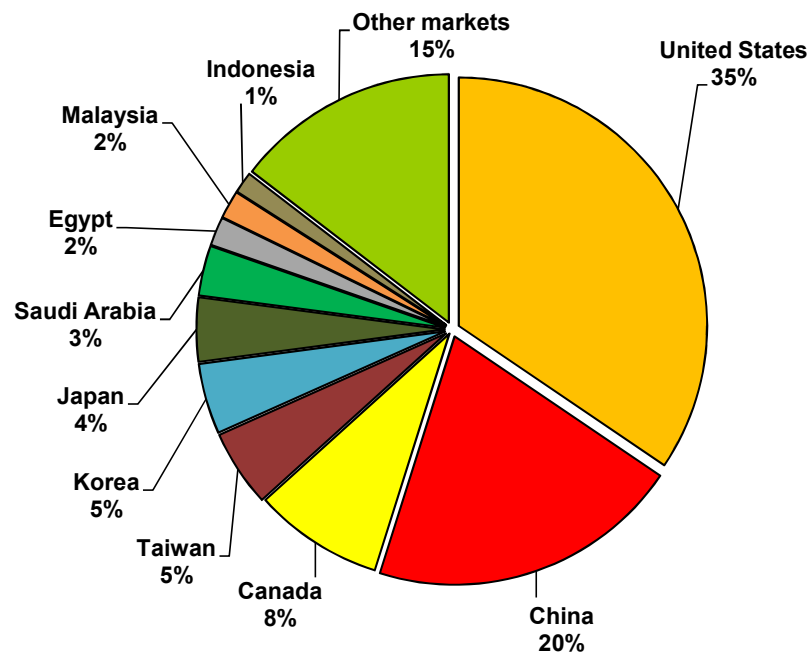
Top 10 beef markets by volume, month of October 2017

| | Country | Volume (tonnes) | % of total | Change from same month previous year |
|----|---------------|-----------------|------------|--------------------------------------|
| 1 | United States | 6,740 | 34% | 2% |
| 2 | China | 3,984 | 20% | 7% |
| 3 | Canada | 1,649 | 8% | 103% |
| 4 | Taiwan | 978 | 5% | -16% |
| 5 | Korea | 900 | 5% | -20% |
| 6 | Japan | 812 | 4% | -43% |
| 7 | Saudi Arabia | 638 | 3% | 149% |
| 8 | Egypt | 367 | 2% | 36% |
| 9 | Malaysia | 358 | 2% | 76% |
| 10 | Indonesia | 271 | 1% | -77% |
| | Other markets | 2,850 | 15% | |
| | Total | 19,546 | | -1% |

Top 10 beef markets by value, month of October 2017

| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|------------------|---------------|------------|--------------------------------------|
| 1 | United States | 43.1 | 31% | 7% |
| 2 | China | 25.0 | 18% | 18% |
| 3 | Canada | 9.7 | 7% | 111% |
| 4 | Japan | 7.7 | 6% | -29% |
| 5 | Taiwan | 7.2 | 5% | -10% |
| 6 | Korea | 5.3 | 4% | -22% |
| 7 | Saudi Arabia | 4.1 | 3% | 93% |
| 8 | UAE | 3.5 | 3% | -11% |
| 9 | French Polynesia | 2.7 | 2% | 15% |
| 10 | Hong Kong | 2.3 | 2% | 92% |
| | Other markets | 27.4 | 20% | |
| | Total | 138.0 | | 6% |

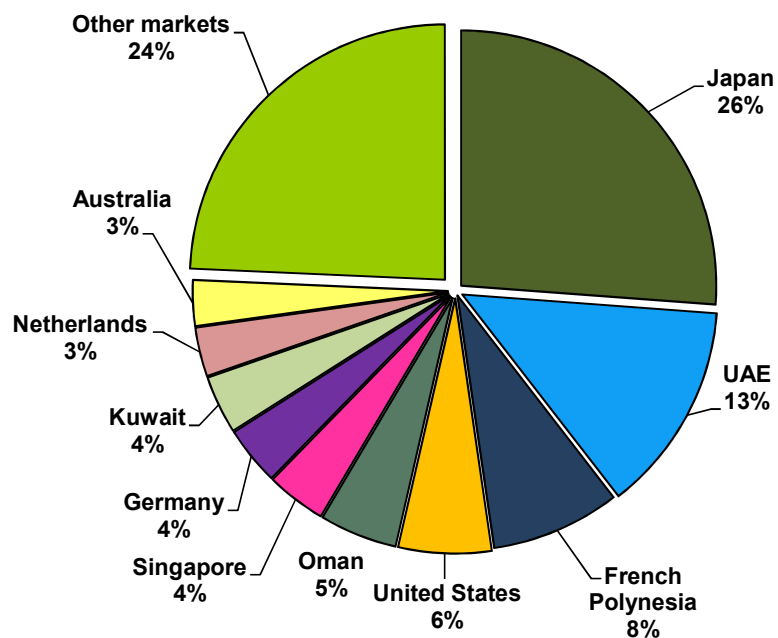
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 chilled beef markets by volume, month of October 2017

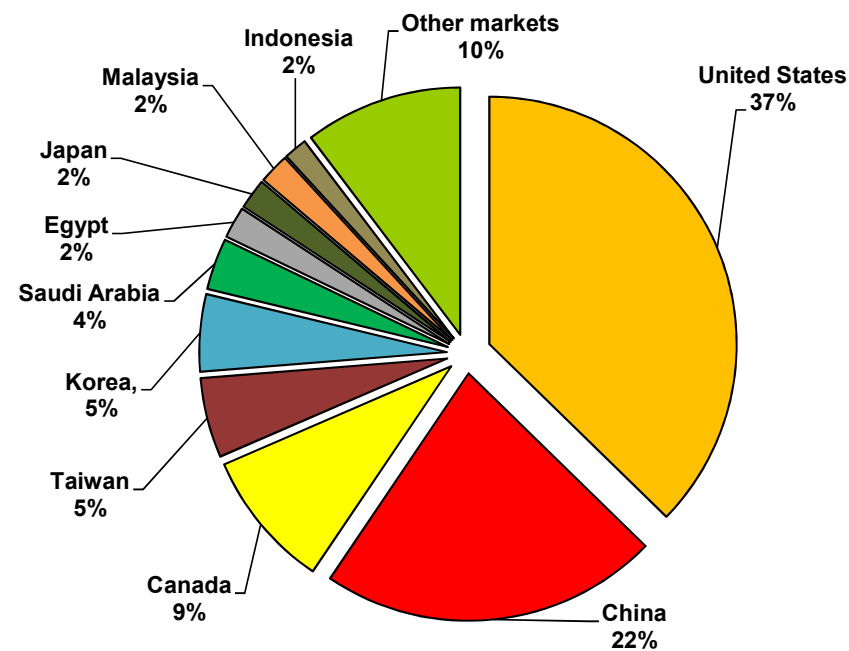
| | Country | Volume (tonnes) | % of total | Change from same month previous year |
|----|------------------|-----------------|------------|--------------------------------------|
| 1 | Japan | 459 | 26% | 4% |
| 2 | UAE | 234 | 13% | -12% |
| 3 | French Polynesia | 144 | 8% | 13% |
| 4 | United States | 103 | 6% | -48% |
| 5 | Oman | 86 | 5% | 55% |
| 6 | Singapore | 66 | 4% | -34% |
| 7 | Germany | 65 | 4% | 61% |
| 8 | Kuwait | 65 | 4% | 35% |
| 9 | Netherlands | 54 | 3% | 36% |
| 10 | Australia | 51 | 3% | -23% |
| | Other markets | 426 | 24% | |
| | Total | 1,753 | | -8% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 frozen beef markets by volume, month of October 2017

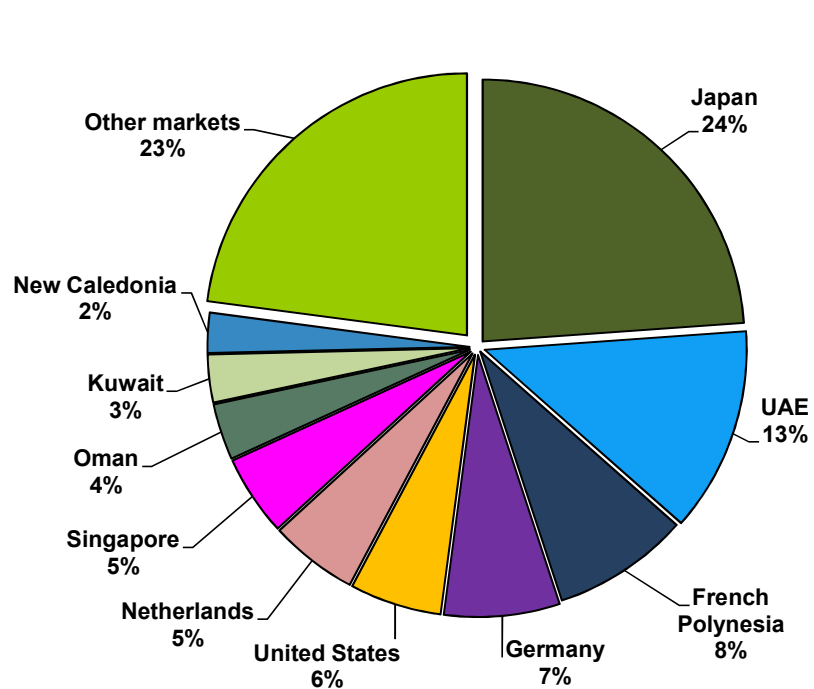
| | Country | Volume (tonnes) | % of total | Change from same month previous year |
|----|---------------|-----------------|------------|--------------------------------------|
| 1 | United States | 6,637 | 37% | 4% |
| 2 | China | 3,941 | 22% | 6% |
| 3 | Canada | 1,611 | 9% | 102% |
| 4 | Taiwan | 929 | 5% | -10% |
| 5 | Korea, | 898 | 5% | -20% |
| 6 | Saudi Arabia | 599 | 3% | 182% |
| 7 | Egypt | 367 | 2% | 36% |
| 8 | Japan | 353 | 2% | -64% |
| 9 | Malaysia | 353 | 2% | 73% |
| 10 | Indonesia | 271 | 2% | -77% |
| | Other markets | 1,834 | 10% | |
| | Total | 17,793 | | 0% |



Top 10 chilled beef markets by value, month of October 2017

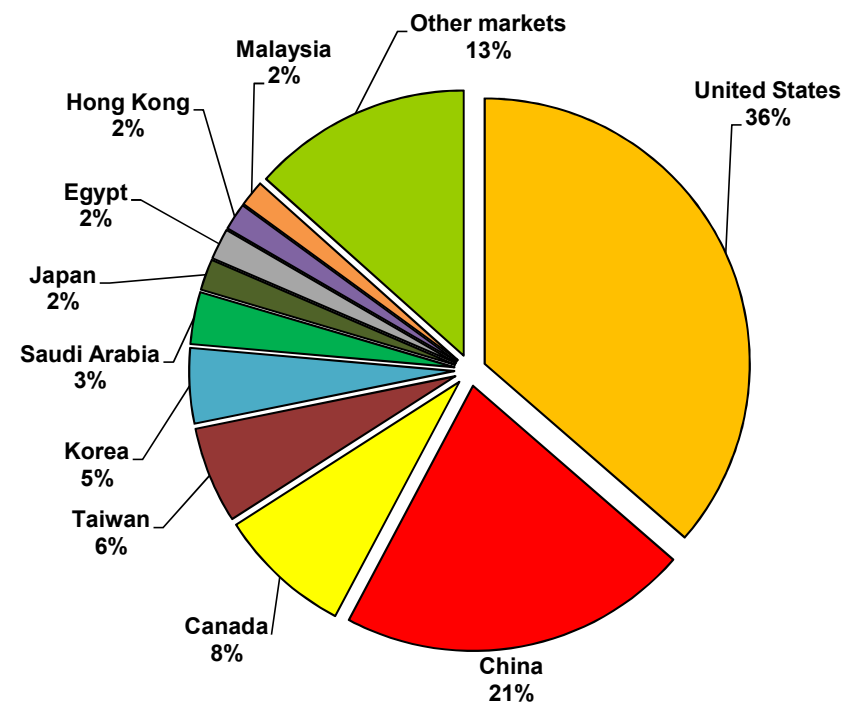
| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|------------------|---------------|------------|--------------------------------------|
| 1 | Japan | 5.6 | 24% | 6% |
| 2 | UAE | 2.9 | 13% | -9% |
| 3 | French Polynesia | 2.0 | 8% | 17% |
| 4 | Germany | 1.7 | 7% | 99% |
| 5 | United States | 1.3 | 6% | -50% |
| 6 | Netherlands | 1.3 | 5% | 63% |
| 7 | Singapore | 1.2 | 5% | -34% |
| 8 | Oman | 0.8 | 3% | 42% |
| 9 | Kuwait | 0.7 | 3% | 38% |
| 10 | New Caledonia | 0.6 | 2% | -16% |
| | Other markets | 5.3 | 23% | |
| | Total | 23.3 | | -2% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 frozen beef markets by value, month of October 2017

| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|---------------|---------------|------------|--------------------------------------|
| 1 | United States | 41.7 | 36% | 11% |
| 2 | China | 24.5 | 21% | 16% |
| 3 | Canada | 9.4 | 8% | 114% |
| 4 | Taiwan | 6.7 | 6% | -5% |
| 5 | Korea | 5.2 | 5% | -23% |
| 6 | Saudi Arabia | 3.6 | 3% | 122% |
| 7 | Japan | 2.2 | 2% | -61% |
| 8 | Egypt | 2.2 | 2% | 24% |
| 9 | Hong Kong | 1.9 | 2% | 115% |
| 10 | Malaysia | 1.8 | 2% | 68% |
| | Other markets | 15.4 | 13% | |
| | Total | 114.7 | | 8% |



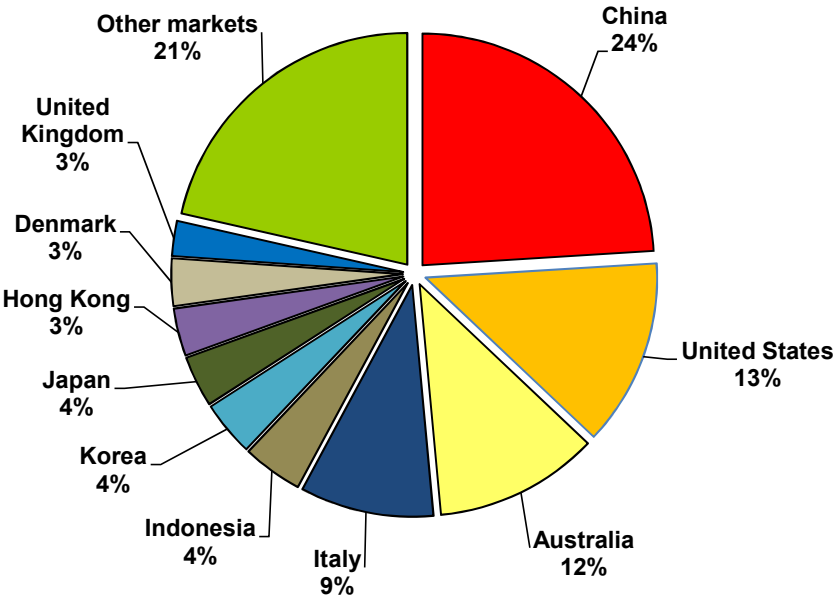
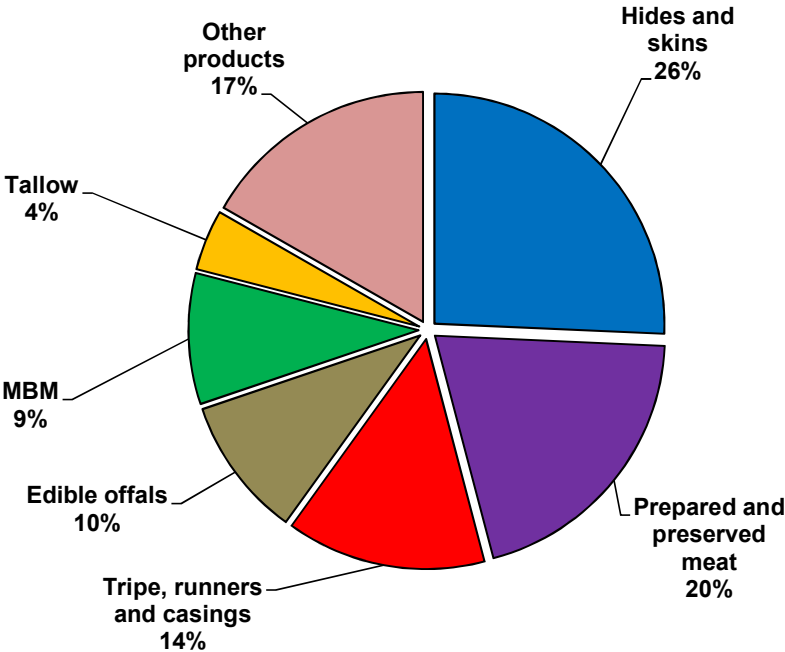
Co-products exports by value, month of October 2017

| | Product | Value (NZ\$m) | % of total | Change from same month previous year |
|---|-----------------------------|---------------|------------|--|
| 1 | Hides and skins | 22.9 | 26% | 11% |
| 2 | Prepared and preserved meat | 18.0 | 20% | 12% |
| 3 | Tripe, runners and casings | 12.5 | 14% | 19% |
| 4 | Edible offals | 8.8 | 10% | -26% |
| 5 | MBM | 8.2 | 9% | -1% |
| 6 | Tallow | 3.8 | 4% | -82% |
| 7 | Other products | 14.9 | 17% | -21% |
| | Total | 89.1 | | -17% |

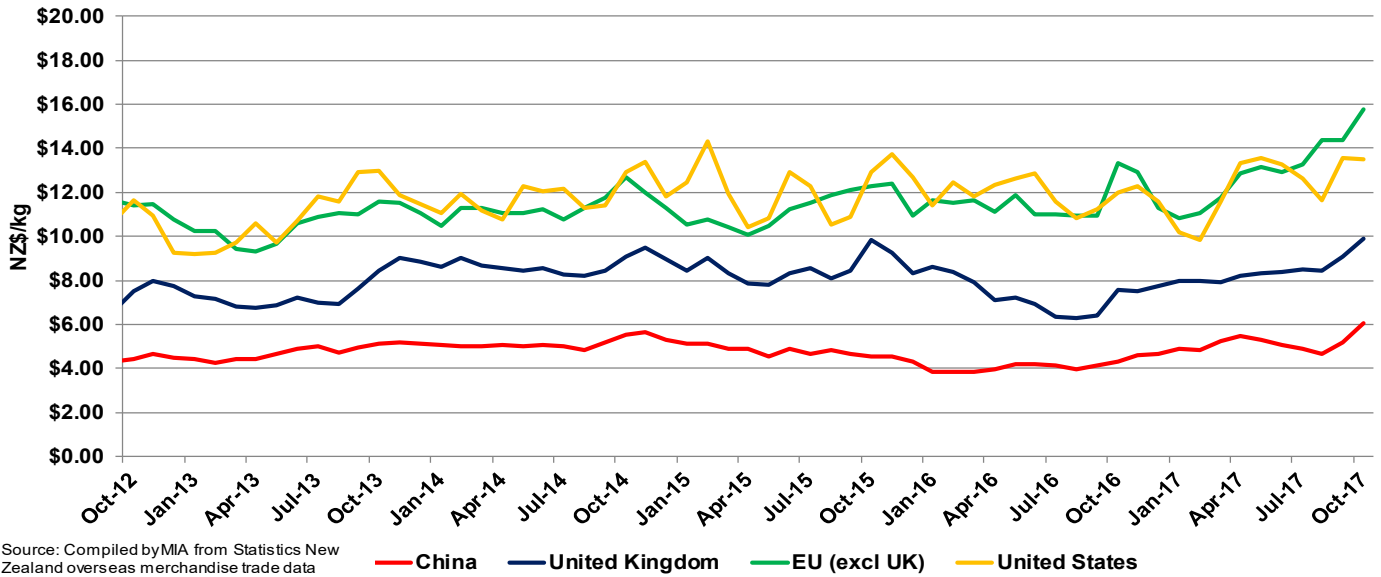
Top 10 markets for co-products by value, month of October 2017

| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|----------------|---------------|------------|--|
| 1 | China | 21.4 | 24% | 24% |
| 2 | United States | 11.6 | 13% | 25% |
| 3 | Australia | 10.2 | 11% | -24% |
| 4 | Italy | 8.3 | 9% | 1% |
| 5 | Indonesia | 3.7 | 4% | -37% |
| 6 | Korea | 3.4 | 4% | -12% |
| 7 | Japan | 3.2 | 4% | -43% |
| 8 | Hong Kong | 3.0 | 3% | 32% |
| 9 | Denmark | 2.9 | 3% | -58% |
| 10 | United Kingdom | 2.2 | 2% | -16% |
| | Other markets | 19.1 | 21% | |
| | Total | 89.1 | | -17% |

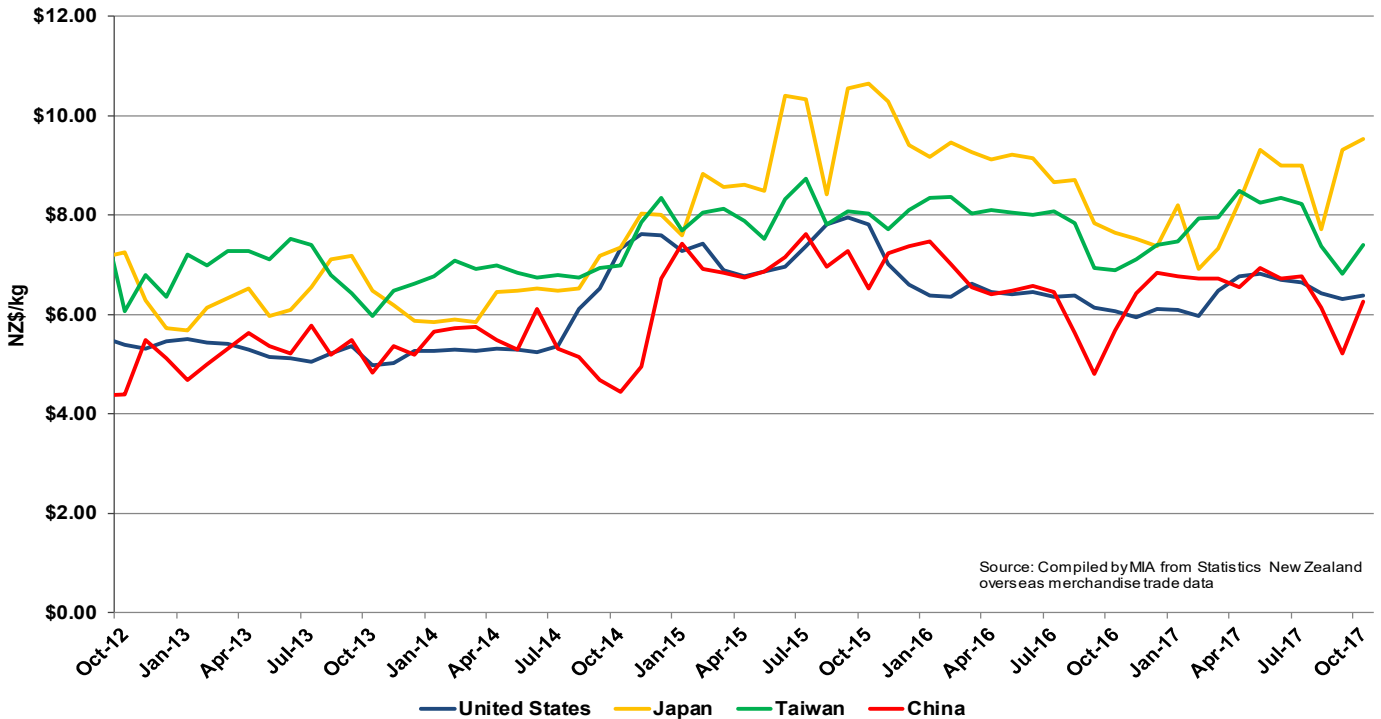
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



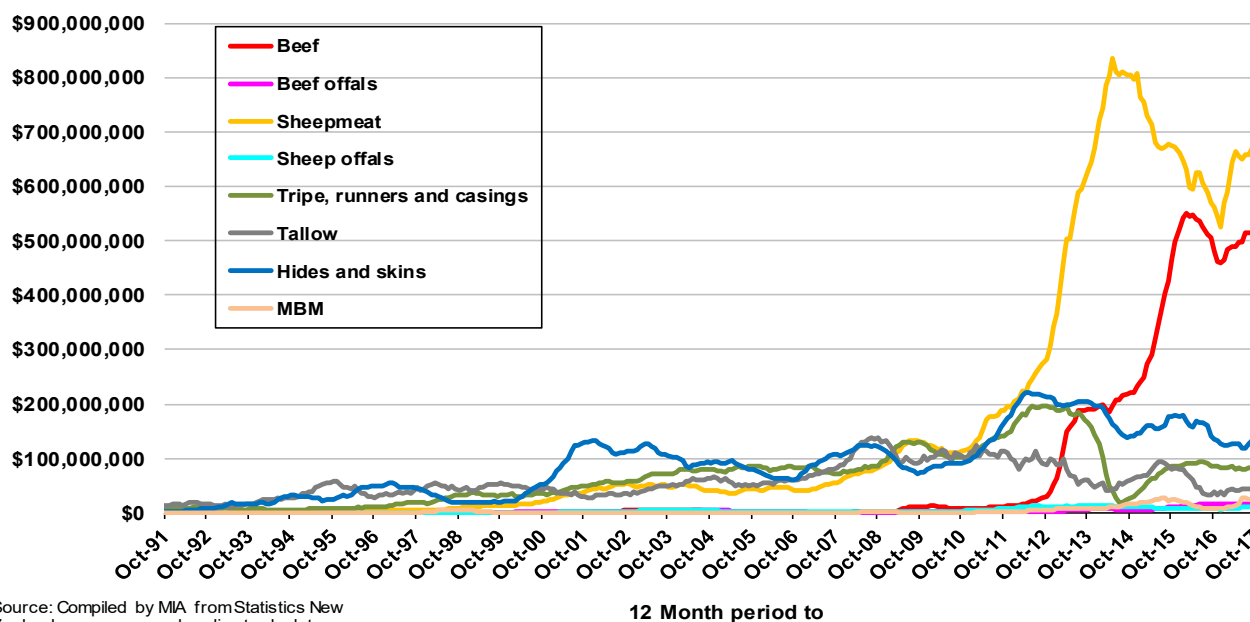
Sheepmeat, average monthly FOB value (\$/kg) to selected markets



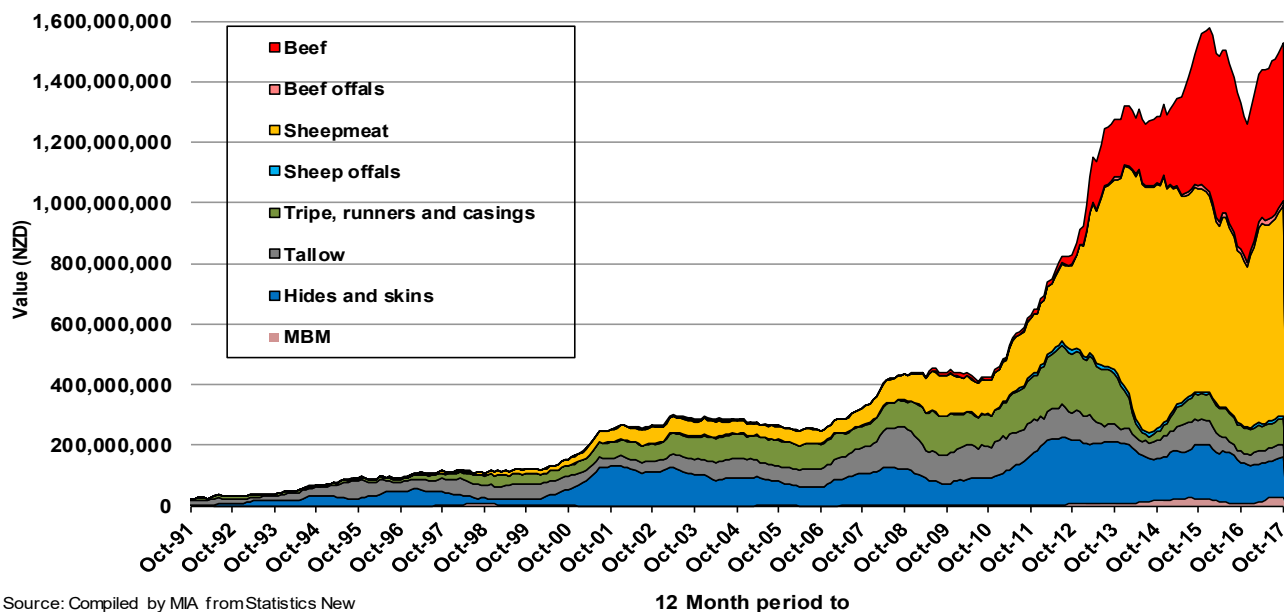
Beef, average monthly FOB value (\$/kg) to selected markets



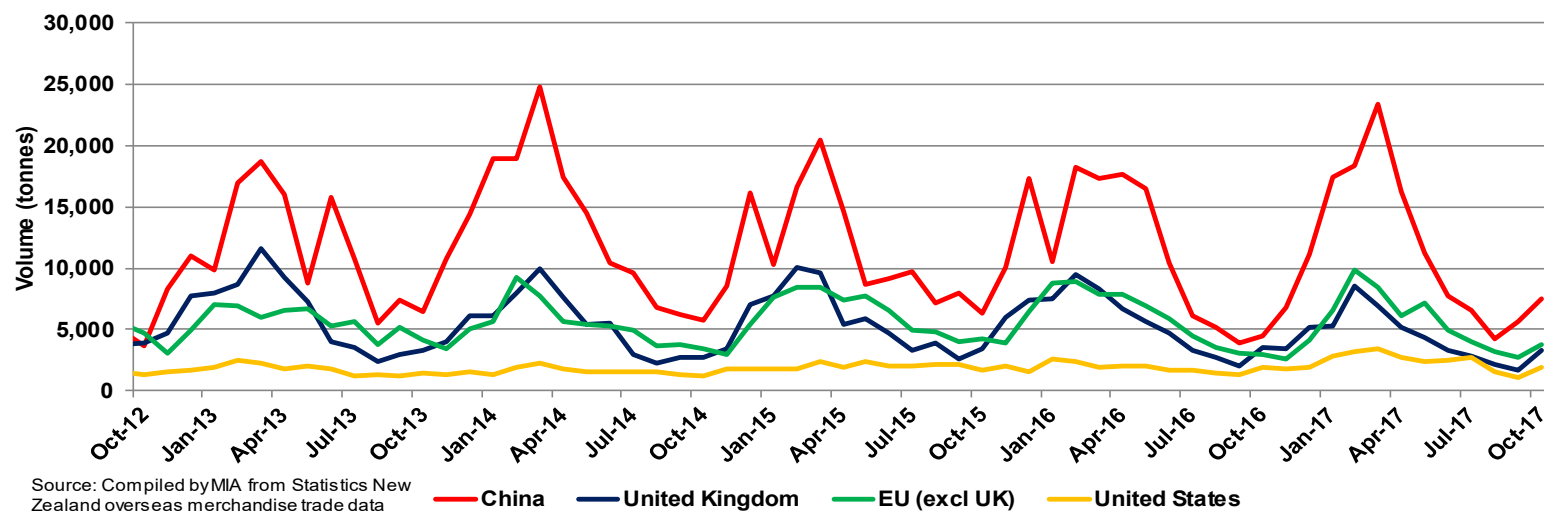
NZ Meat Industry Exports to China - Rolling 12 Month FOB Value - by Product Type



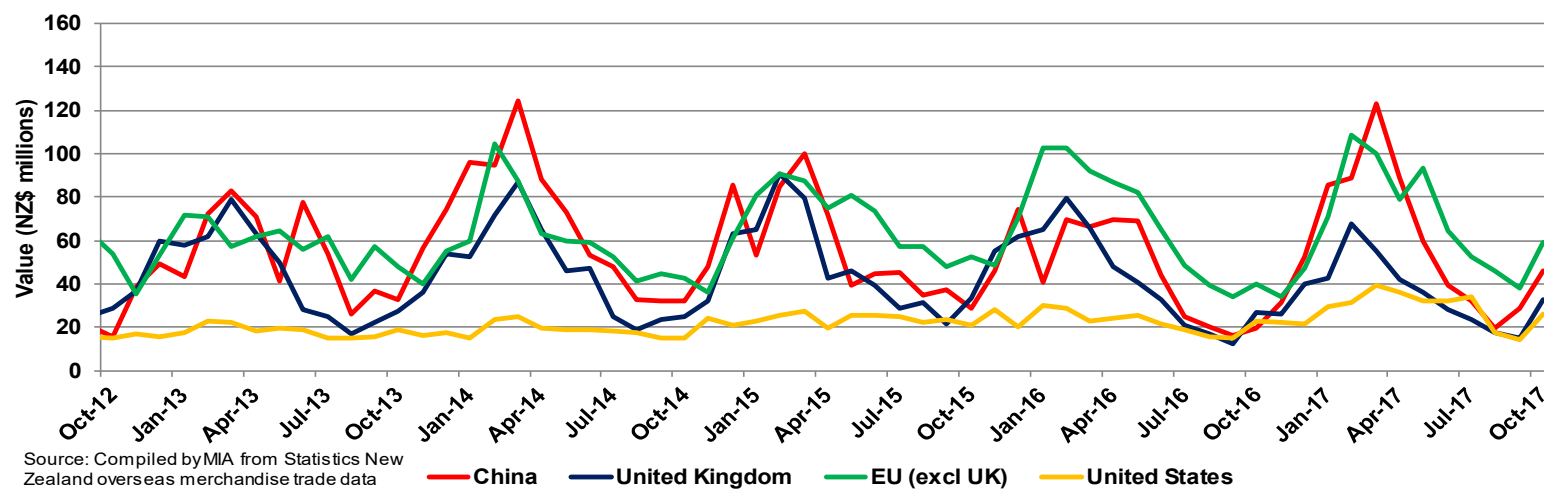
NZ Meat Industry Exports to China - Rolling 12 Month FOB Value - Combined Value



**Monthly sheepmeat exports to selected markets (by volume),
October 2012 - October 2017**



**Monthly sheepmeat exports to selected markets (by value),
October 2012 - October 2017**

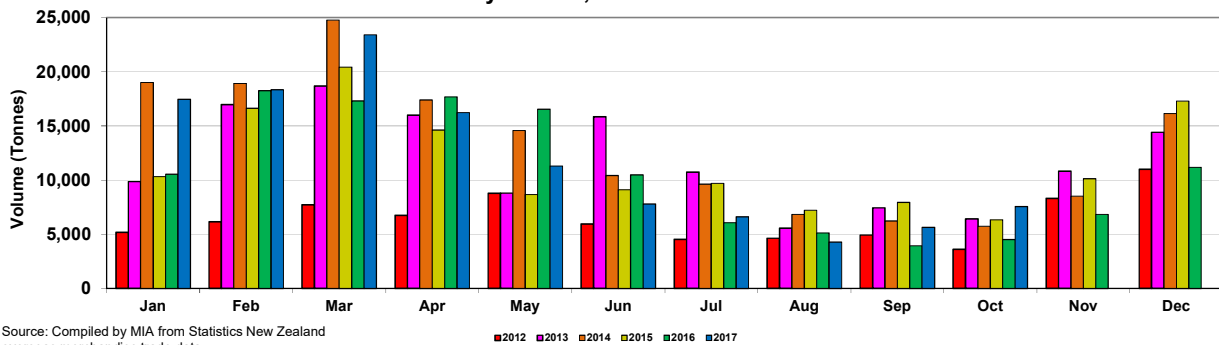


Monthly exports of sheepmeat and edible offal to China, 2012-2017, by volume
(Tonnes)

| | 2012 | | | | | | | | | | | | |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|-------|-------|-------|--------|--------|---------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 5,171 | 6,152 | 7,725 | 6,750 | 8,775 | 5,957 | 4,538 | 4,637 | 4,920 | 3,607 | 8,324 | 11,001 | 77,557 |
| Edible ovine offal | 208 | 355 | 282 | 302 | 432 | 284 | 116 | 81 | 64 | 86 | 154 | 229 | 2,591 |
| Total (sheepmeat + offal) | 5,379 | 6,507 | 8,007 | 7,052 | 9,207 | 6,241 | 4,654 | 4,718 | 4,984 | 3,693 | 8,478 | 11,230 | 80,148 |
| | 2013 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 9,854 | 16,976 | 18,679 | 16,003 | 8,798 | 15,851 | 10,729 | 5,560 | 7,447 | 6,409 | 10,819 | 14,415 | 141,540 |
| Edible ovine offal | 177 | 298 | 286 | 364 | 188 | 392 | 210 | 116 | 354 | 110 | 176 | 230 | 2,901 |
| Total (sheepmeat + offal) | 10,031 | 17,274 | 18,965 | 16,367 | 8,986 | 16,243 | 10,939 | 5,676 | 7,801 | 6,519 | 10,995 | 14,645 | 144,441 |
| | 2014 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 19,008 | 18,923 | 24,764 | 17,400 | 14,577 | 10,417 | 9,619 | 6,832 | 6,231 | 5,740 | 8,513 | 16,150 | 158,174 |
| Edible ovine offal | 223 | 217 | 305 | 357 | 473 | 240 | 280 | 119 | 121 | 139 | 183 | 213 | 2,870 |
| Total (sheepmeat + offal) | 19,231 | 19,140 | 25,070 | 17,757 | 15,049 | 10,657 | 9,899 | 6,951 | 6,352 | 5,879 | 8,696 | 16,363 | 161,044 |
| | 2015 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 10,324 | 16,624 | 20,435 | 14,623 | 8,666 | 9,117 | 9,696 | 7,208 | 7,935 | 6,329 | 10,126 | 17,288 | 138,371 |
| Edible ovine offal | 168 | 371 | 502 | 366 | 158 | 240 | 224 | 149 | 62 | 110 | 113 | 285 | 2,748 |
| Total (sheepmeat + offal) | 10,492 | 16,995 | 20,937 | 14,989 | 8,824 | 9,357 | 9,920 | 7,357 | 7,997 | 6,439 | 10,239 | 17,573 | 141,119 |
| | 2016 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 10,531 | 18,251 | 17,299 | 17,677 | 16,535 | 10,480 | 6,063 | 5,123 | 3,942 | 4,518 | 6,832 | 11,178 | 128,429 |
| Edible ovine offal | 122 | 218 | 340 | 405 | 238 | 165 | 239 | 105 | 69 | 105 | 111 | 186 | 2,303 |
| Total (sheepmeat + offal) | 10,653 | 18,469 | 17,639 | 18,082 | 16,773 | 10,645 | 6,302 | 5,228 | 4,011 | 4,623 | 6,943 | 11,364 | 130,732 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 17,457 | 18,346 | 23,409 | 16,235 | 11,306 | 7,793 | 6,616 | 4,279 | 5,639 | 7,565 | | | 118,645 |
| Edible ovine offal | 290 | 359 | 378 | 345 | 384 | 274 | 255 | 109 | 119 | 108 | | | 2,621 |
| Total (sheepmeat + offal) | 17,747 | 18,705 | 23,787 | 16,580 | 11,690 | 8,067 | 6,871 | 4,388 | 5,758 | 7,673 | | | 121,266 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to China,
by volume, 2012 - 2017



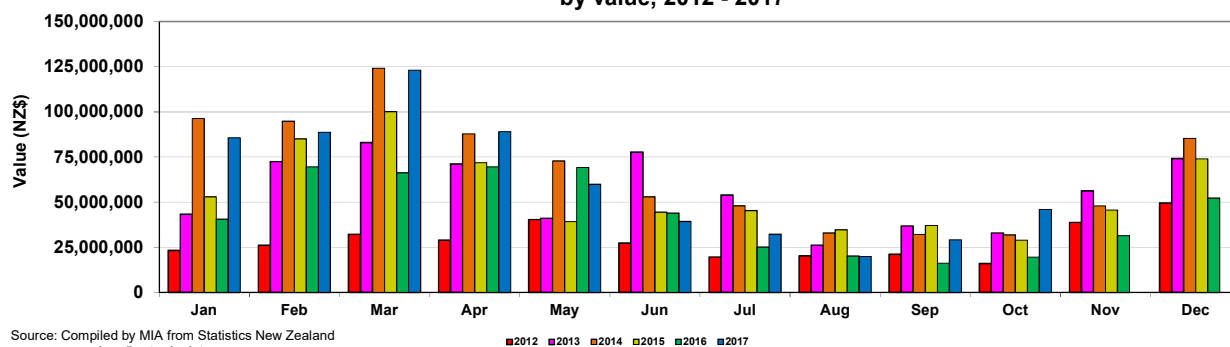
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat and edible offal to China, 2012-2017, by value
(NZ\$)**

| | 2012 | | | | | | | | | | | | |
|----------------------------------|-------------------|-------------------|--------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 23,302,678 | 26,083,468 | 32,217,744 | 28,966,859 | 40,342,249 | 27,338,259 | 19,589,559 | 20,200,347 | 21,127,628 | 15,949,279 | 38,819,934 | 49,556,562 | 343,494,566 |
| Edible ovine offal | 881,796 | 1,495,058 | 1,168,280 | 1,300,049 | 2,092,207 | 1,403,588 | 533,016 | 404,453 | 337,337 | 394,953 | 732,511 | 956,868 | 11,700,116 |
| Total (sheepmeat + offal) | 24,184,474 | 27,578,526 | 33,386,024 | 30,266,908 | 42,434,456 | 28,741,847 | 20,122,575 | 20,604,800 | 21,464,965 | 16,344,232 | 39,552,445 | 50,513,430 | 355,194,682 |
| | 2013 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 43,353,830 | 72,491,018 | 83,052,394 | 71,141,926 | 41,079,662 | 77,682,579 | 53,918,861 | 26,215,866 | 36,840,071 | 32,946,958 | 56,231,872 | 74,138,663 | 669,093,700 |
| Edible ovine offal | 673,712 | 1,459,906 | 1,488,146 | 1,833,800 | 1,032,064 | 2,081,463 | 1,138,930 | 597,353 | 1,097,236 | 482,730 | 697,713 | 844,018 | 13,427,071 |
| Total (sheepmeat + offal) | 44,027,542 | 73,950,924 | 84,540,540 | 72,975,726 | 42,111,726 | 79,764,042 | 55,057,791 | 26,813,219 | 37,937,307 | 33,429,688 | 56,929,585 | 74,982,681 | 682,520,771 |
| | 2014 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 96,310,623 | 94,762,944 | 124,208,695 | 87,884,095 | 72,869,364 | 53,019,007 | 48,046,563 | 32,921,665 | 32,101,152 | 31,850,890 | 47,895,402 | 85,366,159 | 807,236,559 |
| Edible ovine offal | 787,041 | 964,934 | 1,117,794 | 1,401,617 | 1,694,787 | 916,561 | 826,711 | 513,814 | 539,309 | 461,249 | 564,200 | 649,026 | 10,437,043 |
| Total (sheepmeat + offal) | 97,097,664 | 95,727,878 | 125,326,489 | 89,285,712 | 74,564,151 | 53,935,568 | 48,873,274 | 33,435,479 | 32,640,461 | 32,312,139 | 48,459,602 | 86,015,185 | 817,673,602 |
| | 2015 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 53,017,245 | 85,086,858 | 100,103,537 | 71,903,570 | 39,175,817 | 44,498,347 | 45,375,867 | 34,689,202 | 37,122,518 | 28,921,195 | 45,666,958 | 73,977,490 | 659,538,604 |
| Edible ovine offal | 475,518 | 973,339 | 1,323,936 | 1,225,932 | 527,521 | 875,099 | 656,374 | 423,922 | 240,419 | 294,026 | 275,514 | 685,430 | 7,977,030 |
| Total (sheepmeat + offal) | 53,492,763 | 86,060,197 | 101,427,473 | 73,129,502 | 39,703,338 | 45,373,446 | 46,032,241 | 35,113,124 | 37,362,937 | 29,215,221 | 45,942,472 | 74,662,920 | 667,515,634 |
| | 2016 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 40,574,416 | 69,590,695 | 66,263,969 | 69,579,648 | 69,198,309 | 43,943,471 | 25,124,034 | 20,167,198 | 16,162,483 | 19,514,148 | 31,471,906 | 52,259,796 | 523,850,073 |
| Edible ovine offal | 266,672 | 571,412 | 819,513 | 1,023,607 | 735,899 | 505,984 | 777,176 | 328,894 | 203,295 | 302,478 | 279,851 | 503,819 | 6,318,600 |
| Total (sheepmeat + offal) | 40,841,088 | 70,162,107 | 67,083,482 | 70,603,255 | 69,934,208 | 44,449,455 | 25,901,210 | 20,496,092 | 16,365,778 | 19,816,626 | 31,751,757 | 52,763,615 | 530,168,673 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 85,705,684 | 88,693,621 | 123,092,384 | 88,996,014 | 59,796,284 | 39,313,577 | 32,278,958 | 19,941,645 | 29,144,189 | 45,914,525 | | | 612,876,881 |
| Edible ovine offal | 869,019 | 1,075,500 | 1,285,046 | 1,194,955 | 1,542,762 | 956,166 | 1,026,868 | 420,205 | 485,882 | 484,907 | | | 9,341,310 |
| Total (sheepmeat + offal) | 86,574,703 | 89,769,121 | 124,377,430 | 90,190,969 | 61,339,046 | 40,269,743 | 33,305,826 | 20,361,850 | 29,630,071 | 46,399,432 | | | 622,218,191 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to China,
by value, 2012 - 2017**



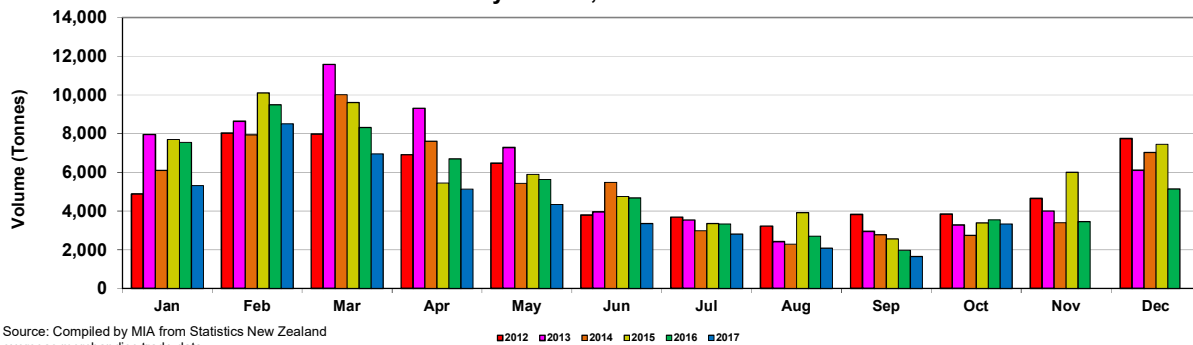
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat and edible offal to the UK, 2012-2017, by volume
(Tonnes)

| | 2012 | | | | | | | | | | | | |
|---------------------------|-------|--------|--------|--------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 4,880 | 8,031 | 7,973 | 6,914 | 6,476 | 3,795 | 3,689 | 3,225 | 3,824 | 3,844 | 4,650 | 7,747 | 65,047 |
| Edible ovine offal | 797 | 1,010 | 1,145 | 905 | 661 | 475 | 449 | 547 | 567 | 343 | 605 | 791 | 8,296 |
| Total (sheepmeat + offal) | 5,676 | 9,040 | 9,118 | 7,819 | 7,138 | 4,270 | 4,138 | 3,772 | 4,391 | 4,187 | 5,255 | 8,538 | 73,343 |
| | 2013 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 7,956 | 8,645 | 11,577 | 9,309 | 7,290 | 3,955 | 3,540 | 2,419 | 2,950 | 3,276 | 3,997 | 6,111 | 71,024 |
| Edible ovine offal | 985 | 949 | 1,115 | 843 | 733 | 721 | 851 | 478 | 312 | 611 | 638 | 934 | 9,170 |
| Total (sheepmeat + offal) | 8,941 | 9,594 | 12,692 | 10,152 | 8,023 | 4,676 | 4,391 | 2,896 | 3,262 | 3,887 | 4,635 | 7,045 | 80,195 |
| | 2014 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 6,109 | 7,937 | 10,018 | 7,606 | 5,431 | 5,487 | 2,979 | 2,291 | 2,777 | 2,741 | 3,400 | 7,029 | 63,805 |
| Edible ovine offal | 884 | 918 | 1,353 | 701 | 686 | 731 | 491 | 307 | 290 | 273 | 341 | 387 | 7,362 |
| Total (sheepmeat + offal) | 6,993 | 8,855 | 11,371 | 8,307 | 6,117 | 6,218 | 3,470 | 2,598 | 3,067 | 3,014 | 3,741 | 7,416 | 71,167 |
| | 2015 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 7,700 | 10,106 | 9,609 | 5,449 | 5,895 | 4,750 | 3,353 | 3,916 | 2,566 | 3,387 | 6,004 | 7,444 | 70,179 |
| Edible ovine offal | 487 | 825 | 1,032 | 791 | 545 | 674 | 411 | 258 | 272 | 285 | 543 | 544 | 6,667 |
| Total (sheepmeat + offal) | 8,187 | 10,931 | 10,641 | 6,240 | 6,440 | 5,424 | 3,764 | 4,174 | 2,838 | 3,672 | 6,547 | 7,988 | 76,846 |
| | 2016 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 7,554 | 9,496 | 8,323 | 6,694 | 5,636 | 4,673 | 3,336 | 2,701 | 1,976 | 3,546 | 3,457 | 5,137 | 62,529 |
| Edible ovine offal | 785 | 1,156 | 965 | 911 | 673 | 584 | 382 | 301 | 256 | 266 | 262 | 302 | 6,843 |
| Total (sheepmeat + offal) | 8,339 | 10,652 | 9,288 | 7,605 | 6,309 | 5,257 | 3,718 | 3,002 | 2,232 | 3,812 | 3,719 | 5,439 | 69,372 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 5,315 | 8,518 | 6,955 | 5,128 | 4,348 | 3,348 | 2,810 | 2,087 | 1,644 | 3,335 | | | 43,488 |
| Edible ovine offal | 551 | 930 | 886 | 655 | 528 | 378 | 382 | 318 | 287 | 355 | | | 5,270 |
| Total (sheepmeat + offal) | 5,866 | 9,448 | 7,841 | 5,783 | 4,876 | 3,726 | 3,192 | 2,405 | 1,931 | 3,690 | | | 48,758 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to the UK,
by volume, 2012 - 2017

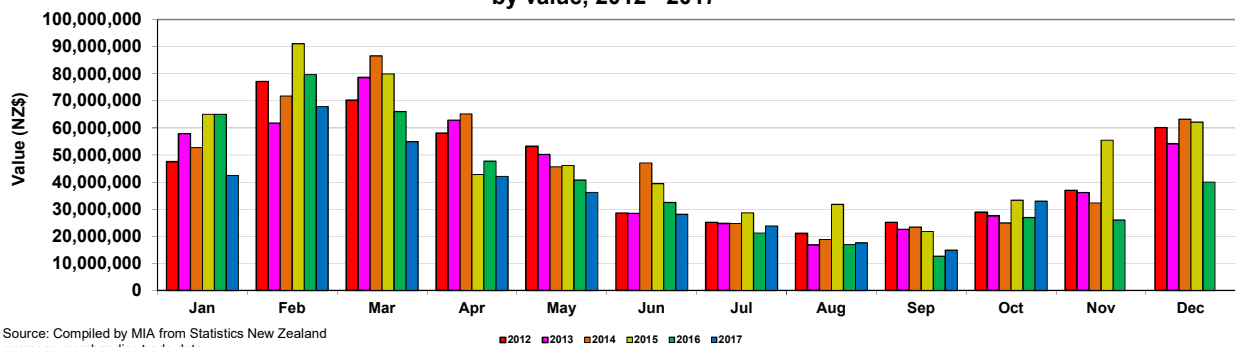


**Monthly exports of sheepmeat and edible offal to the UK, 2012-2017, by value
(NZ\$)**

| | 2012 | | | | | | | | | | | | |
|----------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 47,494,211 | 77,135,001 | 70,243,026 | 58,041,696 | 53,196,866 | 28,552,689 | 25,122,386 | 21,051,532 | 25,158,197 | 28,873,882 | 37,007,146 | 60,132,441 | 532,009,073 |
| Edible ovine offal | 1,859,863 | 2,703,316 | 2,890,270 | 2,508,171 | 1,908,677 | 1,453,863 | 862,636 | 1,105,993 | 1,220,814 | 810,694 | 1,375,908 | 1,930,858 | 20,631,063 |
| Total (sheepmeat + offal) | 49,354,074 | 79,838,317 | 73,133,296 | 60,549,867 | 55,105,543 | 30,006,552 | 25,985,022 | 22,157,525 | 26,379,011 | 29,684,576 | 38,383,054 | 62,063,299 | 552,640,136 |
| | 2013 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 57,911,027 | 61,833,485 | 78,638,474 | 62,860,125 | 50,201,449 | 28,431,311 | 24,737,866 | 16,821,536 | 22,550,712 | 27,582,690 | 36,146,785 | 54,202,116 | 521,917,576 |
| Edible ovine offal | 2,285,407 | 2,049,254 | 2,382,964 | 1,920,916 | 1,628,520 | 1,607,718 | 1,908,559 | 939,595 | 657,820 | 1,227,838 | 1,270,145 | 2,310,600 | 20,189,336 |
| Total (sheepmeat + offal) | 60,196,434 | 63,882,739 | 81,021,438 | 64,781,041 | 51,829,969 | 30,039,029 | 26,646,425 | 17,761,131 | 23,208,532 | 28,810,528 | 37,416,930 | 56,512,716 | 542,106,912 |
| | 2014 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 52,764,086 | 71,828,538 | 86,622,313 | 65,168,373 | 45,677,377 | 47,017,307 | 24,745,189 | 18,833,756 | 23,375,863 | 24,929,422 | 32,280,162 | 63,220,360 | 556,462,746 |
| Edible ovine offal | 1,981,374 | 2,401,290 | 3,419,790 | 1,705,850 | 1,830,538 | 1,872,414 | 1,290,147 | 817,678 | 858,216 | 733,470 | 1,035,674 | 1,446,028 | 19,392,469 |
| Total (sheepmeat + offal) | 54,745,460 | 74,229,828 | 90,042,103 | 66,874,223 | 47,507,915 | 48,889,721 | 26,035,336 | 19,651,434 | 24,234,079 | 25,662,892 | 33,315,836 | 64,666,388 | 575,855,215 |
| | 2015 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 65,075,268 | 91,149,488 | 79,916,460 | 42,793,017 | 46,103,123 | 39,413,950 | 28,615,757 | 31,732,972 | 21,730,043 | 33,264,358 | 55,457,610 | 62,109,425 | 597,361,471 |
| Edible ovine offal | 1,548,374 | 2,904,327 | 3,289,417 | 2,636,828 | 1,671,560 | 2,025,431 | 1,507,264 | 939,691 | 1,065,322 | 802,396 | 1,904,289 | 1,809,764 | 22,104,663 |
| Total (sheepmeat + offal) | 66,623,642 | 94,053,815 | 83,205,877 | 45,429,845 | 47,774,683 | 41,439,381 | 30,123,021 | 32,672,663 | 22,795,365 | 34,066,754 | 57,361,899 | 63,919,189 | 619,466,134 |
| | 2016 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 65,018,714 | 79,656,183 | 66,045,593 | 47,714,121 | 40,756,345 | 32,483,109 | 21,154,851 | 16,956,072 | 12,613,817 | 26,898,078 | 26,005,976 | 39,936,952 | 475,239,811 |
| Edible ovine offal | 2,061,289 | 3,893,588 | 2,385,430 | 2,692,124 | 2,202,626 | 1,614,299 | 1,002,806 | 846,177 | 658,364 | 591,435 | 734,763 | 787,650 | 19,470,551 |
| Total (sheepmeat + offal) | 67,080,003 | 83,549,771 | 68,431,023 | 50,406,245 | 42,958,971 | 34,097,408 | 22,157,657 | 17,802,249 | 13,272,181 | 27,489,513 | 26,740,739 | 40,724,602 | 494,710,362 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 42,463,009 | 67,877,662 | 54,909,925 | 42,087,495 | 36,210,709 | 28,128,299 | 23,809,194 | 17,584,773 | 14,879,137 | 32,958,123 | | | 360,908,326 |
| Edible ovine offal | 1,688,953 | 2,354,523 | 2,286,727 | 1,746,816 | 1,367,482 | 909,548 | 903,903 | 587,507 | 584,647 | 634,213 | | | 13,064,319 |
| Total (sheepmeat + offal) | 44,151,962 | 70,232,185 | 57,196,652 | 43,834,311 | 37,578,191 | 29,037,847 | 24,713,097 | 18,172,280 | 15,463,784 | 33,592,336 | | | 373,972,645 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the UK,
by value, 2012 - 2017**



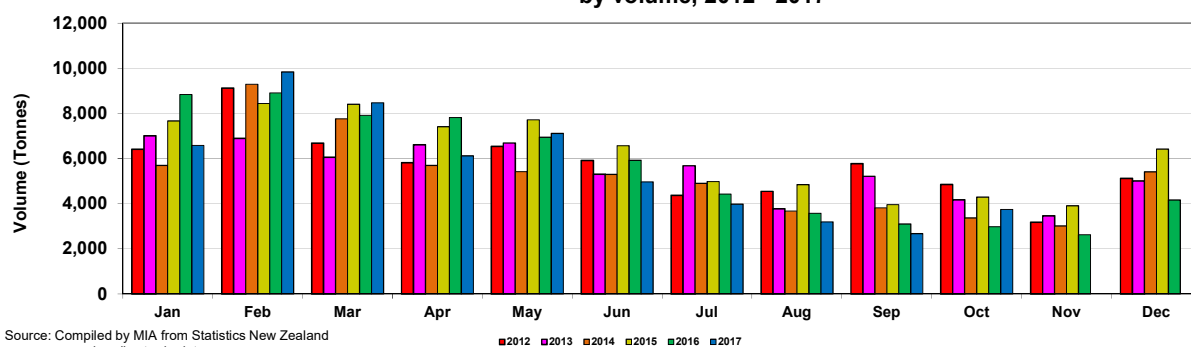
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat and edible offal to the European Union (excluding UK), 2012-2017, by volume
(Tonnes)**

| | 2012 | | | | | | | | | | | | |
|----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 6,412 | 9,118 | 6,676 | 5,813 | 6,533 | 5,917 | 4,369 | 4,541 | 5,775 | 4,842 | 3,173 | 5,111 | 68,279 |
| Edible ovine offal | 87 | 121 | 116 | 96 | 27 | 97 | 64 | 41 | 45 | 47 | 35 | 151 | 925 |
| Total (sheepmeat + offal) | 6,499 | 9,239 | 6,792 | 5,909 | 6,559 | 6,014 | 4,432 | 4,583 | 5,820 | 4,889 | 3,207 | 5,262 | 69,204 |
| | 2013 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 7,002 | 6,893 | 6,049 | 6,607 | 6,683 | 5,306 | 5,676 | 3,771 | 5,207 | 4,166 | 3,464 | 5,006 | 65,830 |
| Edible ovine offal | 195 | 113 | 191 | 78 | 169 | 53 | 97 | 48 | 40 | 34 | 104 | 175 | 925 |
| Total (sheepmeat + offal) | 7,197 | 7,006 | 6,239 | 6,686 | 6,852 | 5,359 | 5,773 | 3,819 | 5,246 | 4,200 | 3,568 | 5,181 | 67,126 |
| | 2014 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 5,698 | 9,282 | 7,763 | 5,693 | 5,416 | 5,294 | 4,900 | 3,668 | 3,812 | 3,364 | 3,008 | 5,407 | 63,305 |
| Edible ovine offal | 194 | 135 | 128 | 66 | 27 | 94 | 42 | 33 | 63 | 33 | 109 | 206 | 1,130 |
| Total (sheepmeat + offal) | 5,891 | 9,417 | 7,891 | 5,759 | 5,443 | 5,388 | 4,942 | 3,701 | 3,875 | 3,397 | 3,117 | 5,613 | 64,434 |
| | 2015 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 7,662 | 8,437 | 8,404 | 7,413 | 7,714 | 6,566 | 4,978 | 4,844 | 3,952 | 4,289 | 3,905 | 6,413 | 74,577 |
| Edible ovine offal | 245 | 176 | 293 | 80 | 124 | 59 | 43 | 47 | 67 | 42 | 78 | 132 | 1,386 |
| Total (sheepmeat + offal) | 7,907 | 8,613 | 8,697 | 7,493 | 7,838 | 6,625 | 5,021 | 4,891 | 4,019 | 4,331 | 3,983 | 6,545 | 75,963 |
| | 2016 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 8,828 | 8,900 | 7,909 | 7,814 | 6,940 | 5,917 | 4,422 | 3,570 | 3,100 | 2,981 | 2,619 | 4,159 | 67,159 |
| Edible ovine offal | 220 | 316 | 176 | 122 | 57 | 97 | 19 | 64 | 29 | 109 | 171 | 200 | 1,580 |
| Total (sheepmeat + offal) | 9,048 | 9,216 | 8,085 | 7,936 | 6,997 | 6,014 | 4,441 | 3,634 | 3,129 | 3,090 | 2,790 | 4,359 | 68,739 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 6,575 | 9,832 | 8,467 | 6,114 | 7,109 | 4,966 | 3,980 | 3,196 | 2,664 | 3,740 | | | 56,643 |
| Edible ovine offal | 288 | 126 | 107 | 96 | 99 | 53 | 44 | 41 | 27 | 35 | | | 916 |
| Total (sheepmeat + offal) | 6,863 | 9,958 | 8,574 | 6,210 | 7,208 | 5,019 | 4,024 | 3,237 | 2,691 | 3,775 | | | 57,559 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the European Union (excluding UK),
by volume, 2012 - 2017**



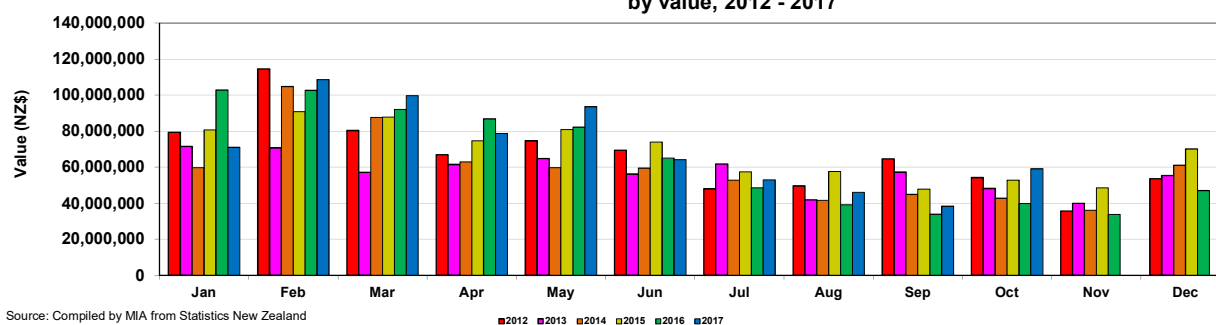
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat and edible offal to the European Union (excluding UK), 2012-2017, by value
(NZ\$)**

| | 2012 | | | | | | | | | | | | |
|----------------------------------|--------------------|--------------------|--------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 79,331,855 | 114,555,654 | 80,365,465 | 66,852,678 | 74,604,222 | 69,426,529 | 48,029,108 | 49,590,668 | 64,510,246 | 54,218,979 | 35,590,095 | 53,544,685 | 790,620,184 |
| Edible ovine offal | 559,707 | 572,081 | 435,526 | 261,645 | 191,213 | 291,407 | 219,804 | 208,022 | 281,855 | 186,812 | 111,370 | 600,815 | 3,920,257 |
| Total (sheepmeat + offal) | 79,891,562 | 115,127,735 | 80,800,991 | 67,114,323 | 74,795,435 | 69,717,936 | 48,248,912 | 49,798,690 | 64,792,101 | 54,405,791 | 35,701,465 | 54,145,500 | 794,540,441 |
| | 2013 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 71,569,714 | 70,724,650 | 57,150,650 | 61,540,403 | 64,760,411 | 56,108,488 | 61,757,257 | 41,789,447 | 57,218,834 | 48,234,222 | 39,902,408 | 55,387,601 | 686,144,085 |
| Edible ovine offal | 656,998 | 449,028 | 912,221 | 206,747 | 698,109 | 450,023 | 777,632 | 295,507 | 141,525 | 203,527 | 472,910 | 602,301 | 5,866,528 |
| Total (sheepmeat + offal) | 72,226,712 | 71,173,678 | 58,062,871 | 61,747,150 | 65,458,520 | 56,558,511 | 62,534,889 | 42,084,954 | 57,360,359 | 48,437,749 | 40,375,318 | 55,989,902 | 692,010,613 |
| | 2014 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 59,677,329 | 104,780,951 | 87,621,320 | 63,018,346 | 59,786,583 | 59,446,426 | 52,851,804 | 41,522,436 | 44,913,830 | 42,708,345 | 36,106,338 | 61,079,906 | 713,513,614 |
| Edible ovine offal | 468,974 | 312,831 | 334,438 | 196,328 | 100,887 | 376,701 | 161,355 | 210,488 | 176,228 | 223,064 | 325,329 | 686,699 | 3,573,322 |
| Total (sheepmeat + offal) | 60,146,303 | 105,093,782 | 87,955,758 | 63,214,674 | 59,887,470 | 59,823,127 | 53,013,159 | 41,732,924 | 45,090,058 | 42,931,409 | 36,431,667 | 61,766,605 | 717,086,936 |
| | 2015 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 80,640,056 | 90,780,593 | 87,793,046 | 74,651,489 | 80,903,608 | 73,855,436 | 57,353,670 | 57,498,573 | 47,794,590 | 52,818,445 | 48,437,456 | 70,144,096 | 822,671,058 |
| Edible ovine offal | 752,054 | 572,838 | 999,541 | 305,238 | 506,938 | 237,818 | 204,480 | 365,582 | 367,740 | 323,303 | 545,599 | 670,092 | 5,851,223 |
| Total (sheepmeat + offal) | 81,392,110 | 91,353,431 | 88,792,587 | 74,956,727 | 81,410,546 | 74,093,254 | 57,558,150 | 57,864,155 | 48,162,330 | 53,141,748 | 48,983,055 | 70,814,188 | 828,522,281 |
| | 2016 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 102,813,332 | 102,596,870 | 92,082,121 | 86,783,464 | 82,227,119 | 65,004,679 | 48,562,325 | 39,130,897 | 33,872,836 | 39,820,296 | 33,819,599 | 47,042,385 | 773,755,923 |
| Edible ovine offal | 674,944 | 1,117,557 | 802,168 | 493,445 | 283,855 | 388,537 | 110,796 | 391,553 | 191,382 | 288,174 | 344,135 | 571,279 | 5,657,825 |
| Total (sheepmeat + offal) | 103,488,276 | 103,714,427 | 92,884,289 | 87,276,909 | 82,510,974 | 65,393,216 | 48,673,121 | 39,522,450 | 34,064,218 | 40,108,470 | 34,163,734 | 47,613,664 | 779,413,748 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 70,981,450 | 108,620,589 | 99,672,480 | 78,826,460 | 93,567,961 | 64,162,877 | 52,894,644 | 46,018,818 | 38,311,760 | 59,113,702 | | | 712,170,741 |
| Edible ovine offal | 862,954 | 657,688 | 734,090 | 514,383 | 604,387 | 287,194 | 238,928 | 210,672 | 203,193 | 123,009 | | | 4,436,498 |
| Total (sheepmeat + offal) | 71,844,404 | 109,278,277 | 100,406,570 | 79,340,843 | 94,172,348 | 64,450,071 | 53,133,572 | 46,229,490 | 38,514,953 | 59,236,711 | | | 716,607,239 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the European Union (excluding UK),
by value, 2012 - 2017**



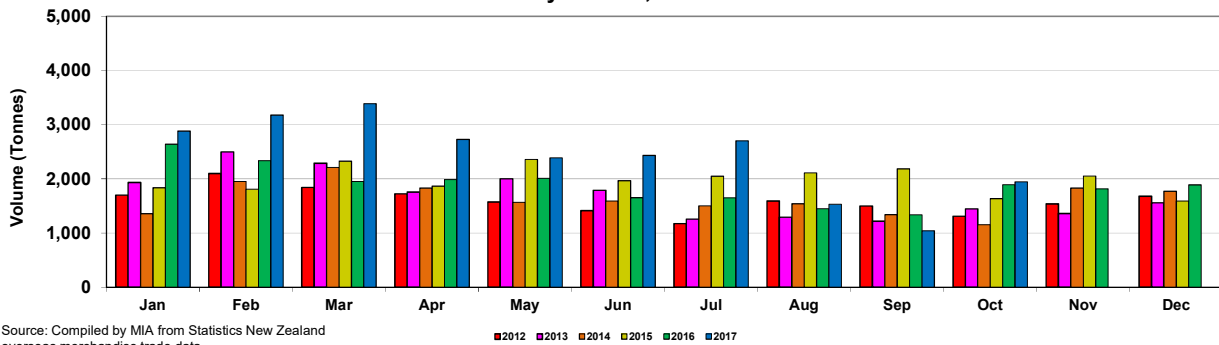
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat and edible offal to the United States 2012-2017, by volume
(Tonnes)**

| | 2012 | | | | | | | | | | | | |
|----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 1,699 | 2,099 | 1,841 | 1,721 | 1,572 | 1,411 | 1,171 | 1,589 | 1,495 | 1,308 | 1,536 | 1,678 | 19,119 |
| Edible ovine offal | 23 | 5 | 60 | 37 | 96 | 115 | 17 | 77 | 18 | 25 | 25 | 54 | 553 |
| Total (sheepmeat + offal) | 1,722 | 2,104 | 1,902 | 1,757 | 1,668 | 1,526 | 1,188 | 1,666 | 1,513 | 1,333 | 1,561 | 1,732 | 19,672 |
| | 2013 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 1,930 | 2,496 | 2,288 | 1,756 | 1,999 | 1,787 | 1,254 | 1,292 | 1,219 | 1,442 | 1,357 | 1,556 | 20,376 |
| Edible ovine offal | 64 | 49 | 347 | 128 | 50 | 68 | 111 | 57 | 84 | 136 | 21 | 16 | 1,132 |
| Total (sheepmeat + offal) | 1,994 | 2,545 | 2,636 | 1,884 | 2,049 | 1,855 | 1,365 | 1,349 | 1,303 | 1,578 | 1,378 | 1,572 | 21,508 |
| | 2014 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 1,353 | 1,951 | 2,206 | 1,828 | 1,566 | 1,588 | 1,501 | 1,538 | 1,338 | 1,152 | 1,826 | 1,769 | 19,617 |
| Edible ovine offal | 46 | 36 | 135 | 245 | 86 | 107 | 78 | 84 | 20 | 3 | 18 | 30 | 887 |
| Total (sheepmeat + offal) | 1,399 | 1,987 | 2,342 | 2,073 | 1,652 | 1,695 | 1,580 | 1,622 | 1,357 | 1,154 | 1,844 | 1,799 | 20,504 |
| | 2015 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 1,835 | 1,808 | 2,324 | 1,864 | 2,358 | 1,964 | 2,045 | 2,108 | 2,180 | 1,631 | 2,048 | 1,589 | 23,754 |
| Edible ovine offal | 31 | 108 | 171 | 488 | 235 | 106 | 349 | 154 | 88 | 43 | 96 | 203 | 2,073 |
| Total (sheepmeat + offal) | 1,866 | 1,916 | 2,495 | 2,353 | 2,593 | 2,070 | 2,394 | 2,262 | 2,268 | 1,674 | 2,144 | 1,792 | 25,827 |
| | 2016 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,639 | 2,333 | 1,949 | 1,986 | 2,008 | 1,653 | 1,650 | 1,447 | 1,335 | 1,889 | 1,814 | 1,886 | 22,589 |
| Edible ovine offal | 210 | 298 | 336 | 315 | 586 | 362 | 179 | 95 | 76 | 89 | 47 | 89 | 2,682 |
| Total (sheepmeat + offal) | 2,849 | 2,631 | 2,285 | 2,301 | 2,594 | 2,015 | 1,829 | 1,542 | 1,411 | 1,978 | 1,861 | 1,975 | 25,271 |
| | 2016 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,880 | 3,173 | 3,386 | 2,726 | 2,386 | 2,430 | 2,701 | 1,531 | 1,041 | 1,942 | | | 24,196 |
| Edible ovine offal | 310 | 327 | 825 | 584 | 459 | 205 | 168 | 101 | 70 | 127 | | | 3,176 |
| Total (sheepmeat + offal) | 3,190 | 3,500 | 4,211 | 3,310 | 2,845 | 2,635 | 2,869 | 1,632 | 1,111 | 2,069 | | | 27,372 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the United States,
by volume, 2012 - 2017**



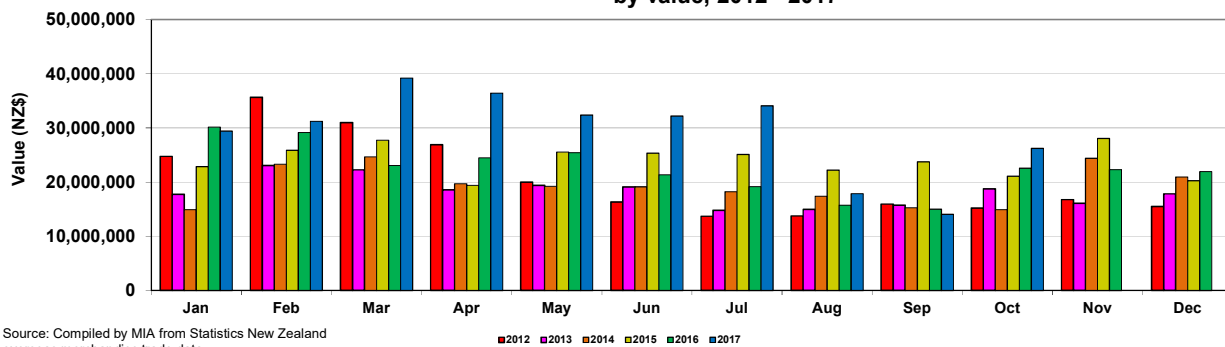
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat and edible offal to the United States, 2012-2017, by value
(NZ\$)**

| | 2012 | | | | | | | | | | | | |
|----------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 24,743,213 | 35,664,857 | 31,008,642 | 26,892,484 | 19,993,660 | 16,352,463 | 13,677,082 | 13,751,797 | 15,927,887 | 15,218,423 | 16,782,898 | 15,497,762 | 245,511,168 |
| Edible ovine offal | 70,966 | 21,064 | 148,132 | 60,214 | 229,128 | 249,424 | 37,147 | 147,155 | 37,798 | 75,028 | 76,429 | 160,682 | 1,313,167 |
| Total (sheepmeat + offal) | 24,814,179 | 35,685,921 | 31,156,774 | 26,952,698 | 20,222,788 | 16,601,887 | 13,714,229 | 13,898,952 | 15,965,685 | 15,293,451 | 16,859,327 | 15,658,444 | 246,824,335 |
| | 2013 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 17,768,459 | 23,066,373 | 22,253,001 | 18,581,518 | 19,375,634 | 19,124,725 | 14,796,077 | 14,957,215 | 15,746,619 | 18,760,801 | 16,081,827 | 17,828,120 | 218,340,369 |
| Edible ovine offal | 222,163 | 138,741 | 796,121 | 310,234 | 155,951 | 130,927 | 225,673 | 108,090 | 203,762 | 210,420 | 50,510 | 99,484 | 2,652,076 |
| Total (sheepmeat + offal) | 17,990,622 | 23,205,114 | 23,049,122 | 18,891,752 | 19,531,585 | 19,255,652 | 15,021,750 | 15,065,305 | 15,950,381 | 18,971,221 | 16,132,337 | 17,927,604 | 220,992,445 |
| | 2014 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 14,926,887 | 23,307,217 | 24,663,164 | 19,692,424 | 19,230,248 | 19,129,579 | 18,235,363 | 17,393,607 | 15,255,811 | 14,911,152 | 24,397,809 | 20,951,074 | 232,094,335 |
| Edible ovine offal | 111,365 | 132,067 | 333,749 | 382,196 | 272,507 | 209,136 | 142,632 | 146,077 | 42,917 | 17,542 | 69,976 | 141,373 | 2,001,537 |
| Total (sheepmeat + offal) | 15,038,252 | 23,439,284 | 24,996,913 | 20,074,620 | 19,502,755 | 19,338,715 | 18,377,995 | 17,539,684 | 15,298,728 | 14,928,694 | 24,467,785 | 21,092,447 | 234,095,872 |
| | 2015 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 22,865,100 | 25,872,529 | 27,729,955 | 19,373,853 | 25,553,573 | 25,338,683 | 25,121,623 | 22,213,882 | 23,743,246 | 21,084,861 | 28,066,640 | 20,248,119 | 287,212,064 |
| Edible ovine offal | 81,782 | 315,756 | 327,920 | 827,123 | 470,370 | 259,797 | 633,402 | 387,391 | 175,272 | 103,047 | 238,183 | 343,822 | 4,163,865 |
| Total (sheepmeat + offal) | 22,946,882 | 26,188,285 | 28,057,875 | 20,200,976 | 26,023,943 | 25,598,480 | 25,755,025 | 22,601,273 | 23,918,518 | 21,187,908 | 28,304,823 | 20,591,941 | 291,375,929 |
| | 2016 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 30,139,910 | 29,132,004 | 23,049,612 | 24,465,575 | 25,432,220 | 21,349,974 | 19,141,985 | 15,740,771 | 14,978,985 | 22,573,914 | 22,310,640 | 21,949,975 | 270,265,565 |
| Edible ovine offal | 498,637 | 471,249 | 660,400 | 440,797 | 840,236 | 669,745 | 360,602 | 200,952 | 97,476 | 127,428 | 132,283 | 110,220 | 4,610,025 |
| Total (sheepmeat + offal) | 30,638,547 | 29,603,253 | 23,710,012 | 24,906,372 | 26,272,456 | 22,019,719 | 19,502,587 | 15,941,723 | 15,076,461 | 22,701,342 | 22,442,923 | 22,060,195 | 274,875,590 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 29,416,181 | 31,218,025 | 39,203,053 | 36,421,786 | 32,371,270 | 32,207,557 | 34,072,643 | 17,849,399 | 14,071,085 | 26,230,095 | | | 293,061,094 |
| Edible ovine offal | 580,296 | 489,125 | 1,499,063 | 1,021,481 | 804,435 | 400,990 | 387,314 | 319,121 | 193,496 | 211,898 | | | 5,907,219 |
| Total (sheepmeat + offal) | 29,996,477 | 31,707,150 | 40,702,116 | 37,443,267 | 33,175,705 | 32,608,547 | 34,459,957 | 18,168,520 | 14,264,581 | 26,441,993 | | | 298,968,313 |

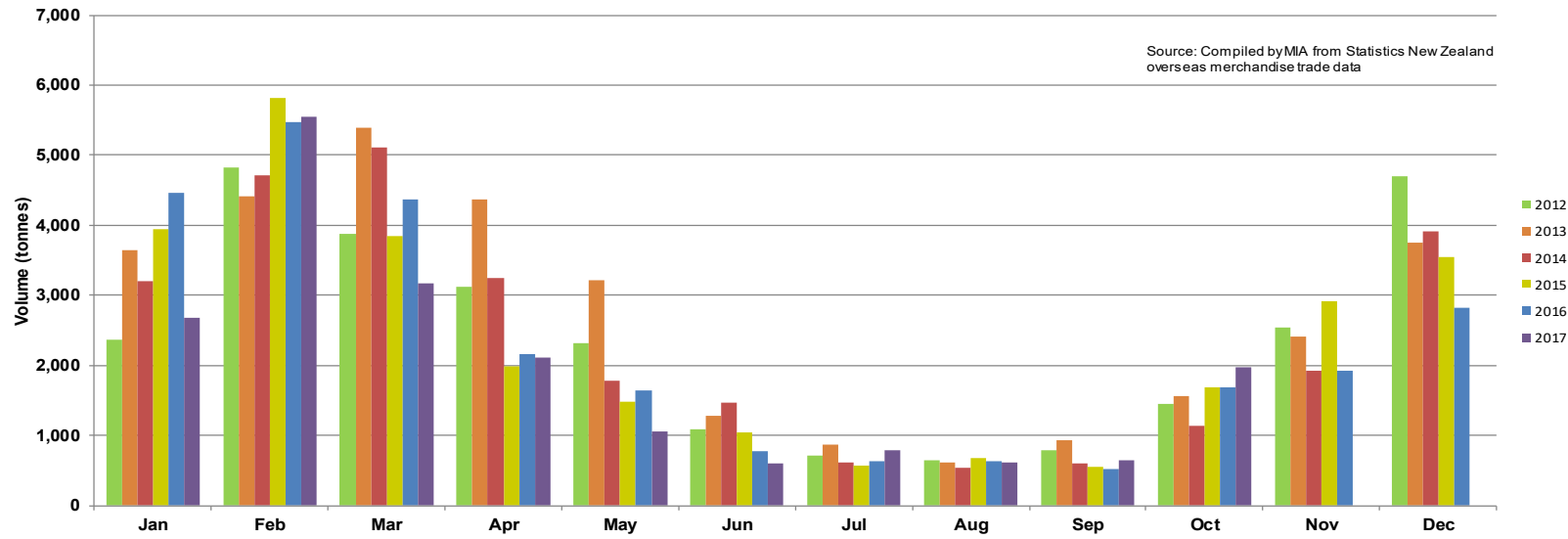
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the United States,
by value, 2012 - 2017**

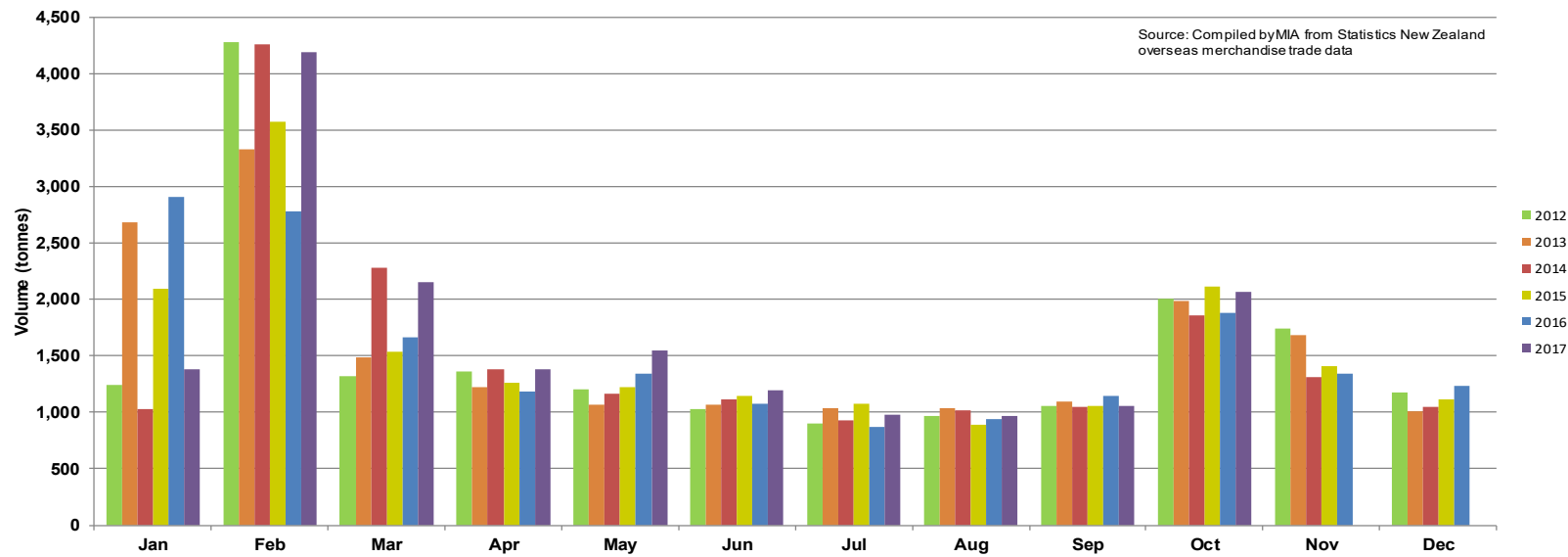


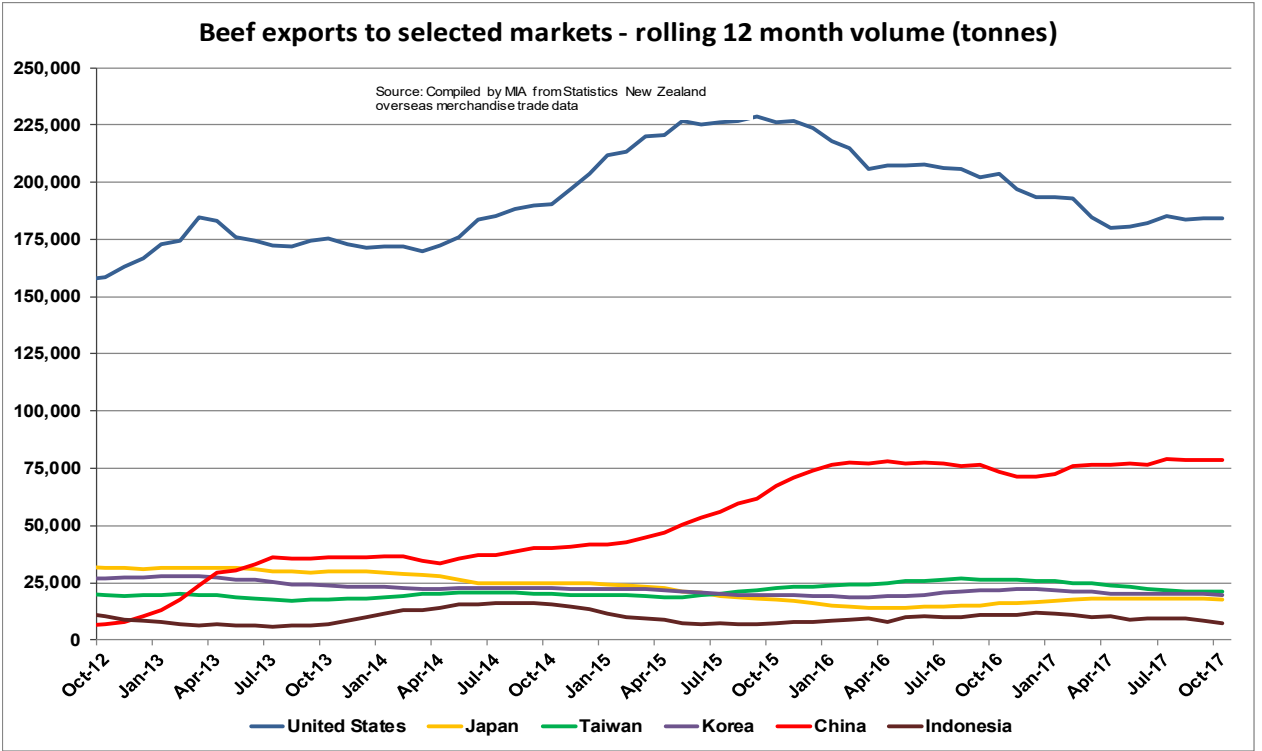
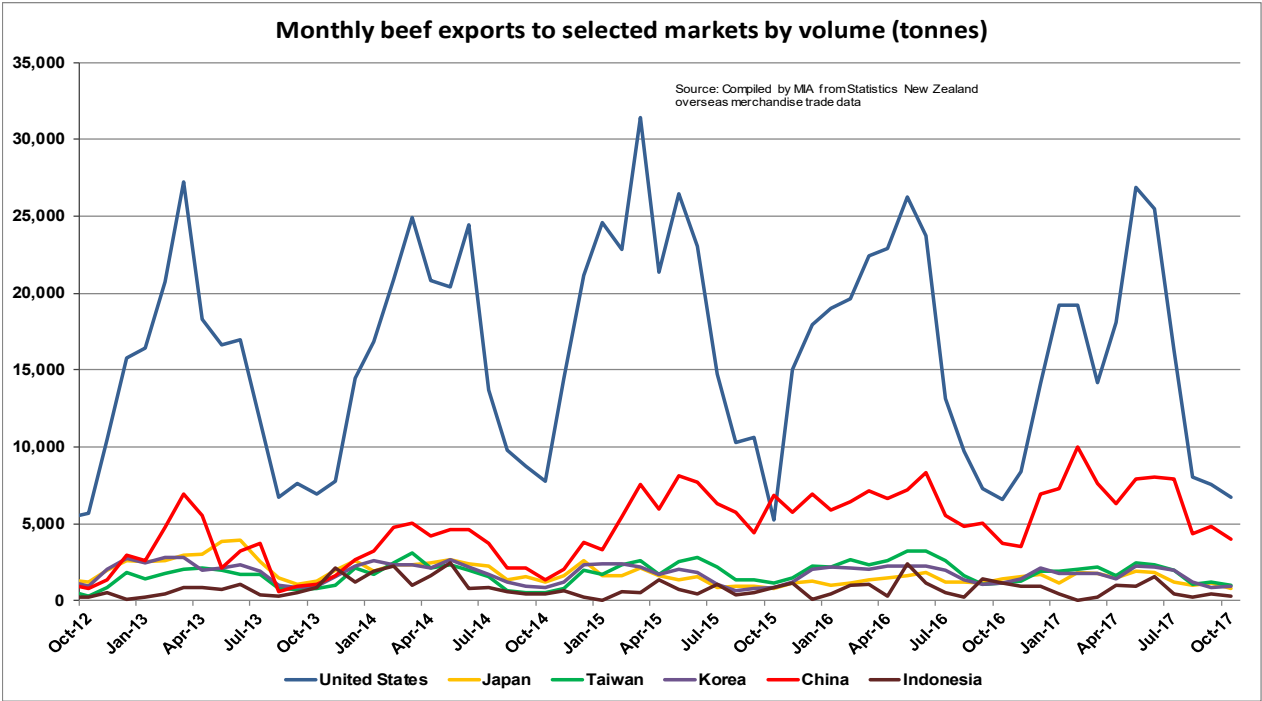
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly chilled lamb exports to the UK by volume (tonnes)



Monthly chilled lamb exports to EU (excluding UK) by volume (tonnes)



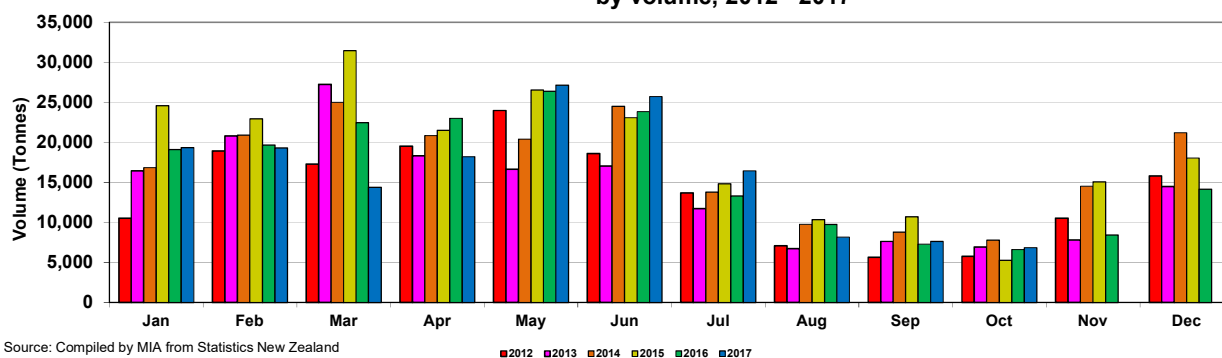


**Monthly exports of beef and edible offal to the United States, 2012-2017, by volume
(Tonnes)**

| | 2012 | | | | | | | | | | | | |
|----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-------|--------|--------|---------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 10,485 | 18,902 | 17,273 | 19,528 | 23,992 | 18,610 | 13,669 | 7,042 | 5,390 | 5,687 | 10,508 | 15,757 | 166,845 |
| Edible beef offal | 57 | 28 | 13 | 7 | 6 | 1 | 20 | 48 | 262 | 69 | 32 | 37 | 581 |
| Total (beef + offal) | 10,542 | 18,930 | 17,286 | 19,535 | 23,999 | 18,612 | 13,690 | 7,090 | 5,652 | 5,756 | 10,541 | 15,794 | 167,426 |
| | 2013 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 16,418 | 20,769 | 27,232 | 18,279 | 16,593 | 16,972 | 11,678 | 6,722 | 7,620 | 6,903 | 7,772 | 14,458 | 171,416 |
| Edible beef offal | 26 | 30 | 24 | 46 | 33 | 77 | 44 | 7 | 12 | 47 | 17 | 21 | 383 |
| Total (beef + offal) | 16,444 | 20,799 | 27,256 | 18,325 | 16,626 | 17,050 | 11,722 | 6,728 | 7,631 | 6,951 | 7,789 | 14,479 | 171,800 |
| | 2014 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 16,810 | 20,892 | 24,941 | 20,816 | 20,369 | 24,458 | 13,687 | 9,772 | 8,777 | 7,764 | 14,490 | 21,141 | 203,917 |
| Edible beef offal | 26 | 11 | 77 | 46 | 53 | 50 | 96 | 7 | 22 | 26 | 33 | 60 | 507 |
| Total (beef + offal) | 16,836 | 20,903 | 25,018 | 20,862 | 20,422 | 24,508 | 13,783 | 9,779 | 8,799 | 7,790 | 14,523 | 21,201 | 204,424 |
| | 2015 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 24,574 | 22,863 | 31,404 | 21,353 | 26,495 | 23,023 | 14,725 | 10,303 | 10,658 | 5,249 | 14,994 | 17,957 | 223,598 |
| Edible beef offal | 21 | 84 | 53 | 145 | 40 | 64 | 98 | 46 | 65 | 19 | 94 | 91 | 820 |
| Total (beef + offal) | 24,595 | 22,947 | 31,457 | 21,498 | 26,535 | 23,087 | 14,823 | 10,349 | 10,723 | 5,268 | 15,088 | 18,048 | 224,418 |
| | 2016 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 18,997 | 19,641 | 22,421 | 22,933 | 26,266 | 23,737 | 13,168 | 9,688 | 7,248 | 6,602 | 8,409 | 14,081 | 193,191 |
| Edible beef offal | 125 | 31 | 62 | 79 | 124 | 122 | 158 | 54 | 36 | 8 | 28 | 78 | 905 |
| Total (beef + offal) | 19,122 | 19,672 | 22,483 | 23,012 | 26,390 | 23,859 | 13,326 | 9,742 | 7,284 | 6,610 | 8,437 | 14,159 | 194,096 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 19,232 | 19,186 | 14,159 | 18,122 | 26,890 | 25,500 | 16,258 | 8,077 | 7,541 | 6,740 | | | 161,705 |
| Edible beef offal | 114 | 111 | 226 | 80 | 260 | 217 | 193 | 83 | 86 | 118 | | | 1,488 |
| Total (beef + offal) | 19,346 | 19,297 | 14,385 | 18,202 | 27,150 | 25,717 | 16,451 | 8,160 | 7,627 | 6,858 | | | 163,193 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to the United States,
by volume, 2012 - 2017**

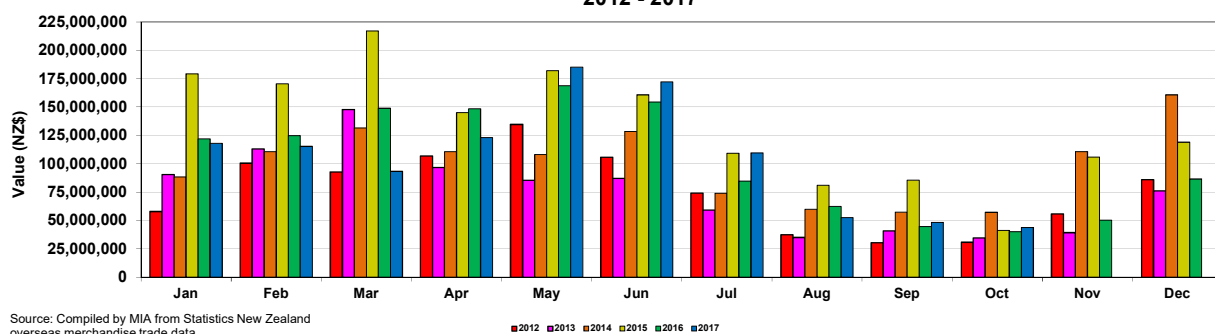


Monthly exports of beef and edible offal to the United States, 2012-2017, by value
(NZ\$)

| | 2012 | | | | | | | | | | | | |
|----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|------------|------------|------------|-------------|-------------|---------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 57,611,213 | 100,400,183 | 92,653,971 | 106,814,649 | 134,566,105 | 105,704,583 | 73,969,034 | 37,327,159 | 29,822,171 | 30,568,830 | 55,780,358 | 85,868,097 | 911,086,353 |
| Edible beef offal | 245,047 | 108,453 | 104,839 | 51,732 | 41,379 | 9,501 | 143,199 | 113,845 | 560,394 | 133,570 | 86,833 | 133,480 | 1,732,272 |
| Total (beef + offal) | 57,856,260 | 100,508,636 | 92,758,810 | 106,866,381 | 134,607,484 | 105,714,084 | 74,112,233 | 37,441,004 | 30,382,565 | 30,702,400 | 55,867,191 | 86,001,577 | 912,818,625 |
| | 2013 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 90,376,731 | 112,943,943 | 147,645,141 | 96,485,833 | 85,325,768 | 86,922,083 | 58,811,922 | 34,987,708 | 40,788,676 | 34,363,048 | 39,100,321 | 75,978,252 | 903,729,426 |
| Edible beef offal | 124,707 | 158,859 | 166,782 | 185,408 | 71,110 | 199,298 | 209,687 | 48,827 | 54,135 | 155,702 | 117,677 | 53,819 | 1,546,011 |
| Total (beef + offal) | 90,501,438 | 113,102,802 | 147,811,923 | 96,671,241 | 85,396,878 | 87,121,381 | 59,021,609 | 35,036,535 | 40,842,811 | 34,518,750 | 39,217,998 | 76,032,071 | 905,275,437 |
| | 2014 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 88,315,102 | 110,598,898 | 131,142,403 | 110,353,140 | 107,736,173 | 128,243,388 | 73,489,756 | 59,754,247 | 57,205,247 | 56,965,937 | 110,491,270 | 160,338,210 | 1,194,633,771 |
| Edible beef offal | 77,047 | 52,585 | 376,429 | 264,463 | 306,275 | 273,985 | 573,567 | 56,362 | 181,900 | 179,008 | 250,586 | 457,710 | 3,049,917 |
| Total (beef + offal) | 88,392,149 | 110,651,483 | 131,518,832 | 110,617,603 | 108,042,448 | 128,517,373 | 74,063,323 | 59,810,609 | 57,387,147 | 57,144,945 | 110,741,856 | 160,795,920 | 1,197,683,688 |
| | 2015 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 179,095,617 | 169,734,087 | 216,673,534 | 144,297,102 | 181,739,445 | 160,187,406 | 108,443,128 | 80,467,579 | 84,914,653 | 41,062,677 | 105,057,251 | 118,317,786 | 1,589,990,265 |
| Edible beef offal | 142,765 | 674,400 | 366,175 | 739,607 | 325,805 | 551,527 | 862,059 | 442,007 | 610,577 | 129,764 | 865,678 | 638,795 | 6,349,159 |
| Total (beef + offal) | 179,238,382 | 170,408,487 | 217,039,709 | 145,036,709 | 182,065,250 | 160,738,933 | 109,305,187 | 80,909,586 | 85,525,230 | 41,192,441 | 105,922,929 | 118,956,581 | 1,596,339,424 |
| | 2016 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 121,014,751 | 124,686,988 | 148,563,087 | 148,064,272 | 167,989,289 | 153,438,121 | 83,651,030 | 61,808,371 | 44,495,109 | 40,106,832 | 49,996,595 | 85,923,801 | 1,229,738,246 |
| Edible beef offal | 886,038 | 132,494 | 347,141 | 365,521 | 682,879 | 975,076 | 1,051,560 | 455,346 | 273,281 | 86,185 | 304,927 | 596,024 | 6,156,472 |
| Total (beef + offal) | 121,900,789 | 124,819,482 | 148,910,228 | 148,429,793 | 168,672,168 | 154,413,197 | 84,702,590 | 62,263,717 | 44,768,390 | 40,193,017 | 50,301,522 | 86,519,825 | 1,235,894,718 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 117,090,604 | 114,648,075 | 91,645,264 | 122,499,386 | 183,124,115 | 170,647,396 | 108,272,827 | 51,853,239 | 47,615,980 | 43,055,859 | | | 1,050,452,745 |
| Edible beef offal | 876,400 | 630,362 | 1,688,729 | 626,529 | 1,940,568 | 1,431,534 | 1,349,281 | 632,496 | 828,316 | 720,262 | | | 10,724,477 |
| Total (beef + offal) | 117,967,004 | 115,278,437 | 93,333,993 | 123,125,915 | 185,064,683 | 172,078,930 | 109,622,108 | 52,485,735 | 48,444,296 | 43,776,121 | | | 1,061,177,222 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Exports of beef and edible offal to the United States,
2012 - 2017



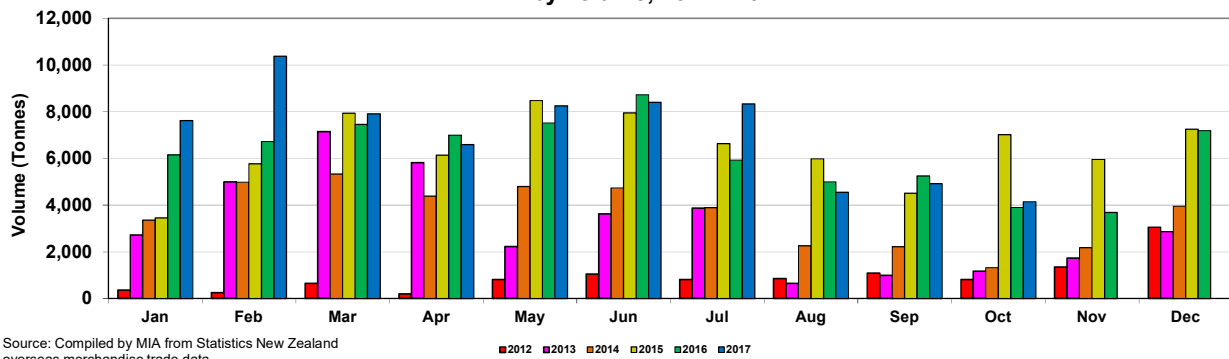
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly, exports of beef and edible offal to China, 2012-2017, by volume
(Tonnes)

| | 2012 | | | | | | | | | | | | |
|----------------------|-------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 295 | 194 | 578 | 122 | 731 | 905 | 740 | 761 | 1,054 | 801 | 1,339 | 2,970 | 10,491 |
| Edible beef offal | 67 | 56 | 72 | 79 | 85 | 141 | 75 | 99 | 33 | 9 | 13 | 88 | 818 |
| Total (beef + offal) | 362 | 250 | 650 | 201 | 816 | 1,047 | 815 | 861 | 1,088 | 810 | 1,352 | 3,058 | 11,309 |
| | 2013 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,616 | 4,759 | 6,953 | 5,510 | 2,135 | 3,261 | 3,692 | 591 | 913 | 1,054 | 1,608 | 2,703 | 35,794 |
| Edible beef offal | 103 | 236 | 201 | 311 | 95 | 362 | 179 | 58 | 78 | 118 | 120 | 162 | 2,023 |
| Total (beef + offal) | 2,719 | 4,995 | 7,154 | 5,821 | 2,230 | 3,622 | 3,872 | 649 | 991 | 1,172 | 1,728 | 2,865 | 37,817 |
| | 2014 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 3,233 | 4,784 | 5,063 | 4,213 | 4,642 | 4,624 | 3,741 | 2,145 | 2,141 | 1,312 | 2,065 | 3,757 | 41,720 |
| Edible beef offal | 127 | 196 | 266 | 167 | 158 | 111 | 148 | 112 | 81 | 8 | 113 | 194 | 1,681 |
| Total (beef + offal) | 3,360 | 4,980 | 5,329 | 4,380 | 4,800 | 4,735 | 3,889 | 2,257 | 2,222 | 1,320 | 2,178 | 3,951 | 43,401 |
| | 2015 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 3,307 | 5,442 | 7,578 | 5,925 | 8,149 | 7,663 | 6,325 | 5,761 | 4,402 | 6,890 | 5,763 | 6,920 | 74,125 |
| Edible beef offal | 149 | 325 | 364 | 215 | 333 | 295 | 312 | 220 | 112 | 125 | 197 | 332 | 2,979 |
| Total (beef + offal) | 3,456 | 5,767 | 7,942 | 6,140 | 8,482 | 7,958 | 6,637 | 5,981 | 4,514 | 7,015 | 5,960 | 7,252 | 77,104 |
| | 2016 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 5,881 | 6,456 | 7,110 | 6,637 | 7,188 | 8,314 | 5,538 | 4,861 | 5,051 | 3,730 | 3,499 | 6,925 | 71,190 |
| Edible beef offal | 274 | 264 | 344 | 362 | 327 | 412 | 387 | 133 | 199 | 166 | 181 | 266 | 3,315 |
| Total (beef + offal) | 6,155 | 6,720 | 7,454 | 6,999 | 7,515 | 8,726 | 5,925 | 4,994 | 5,250 | 3,896 | 3,680 | 7,191 | 74,505 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 7,272 | 9,999 | 7,626 | 6,288 | 7,884 | 8,073 | 7,911 | 4,373 | 4,810 | 3,984 | | | 68,220 |
| Edible beef offal | 350 | 377 | 277 | 310 | 375 | 333 | 428 | 177 | 108 | 160 | | | 2,895 |
| Total (beef + offal) | 7,622 | 10,376 | 7,903 | 6,598 | 8,259 | 8,406 | 8,339 | 4,550 | 4,918 | 4,144 | | | 71,115 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to China,
by volume, 2012 - 2017

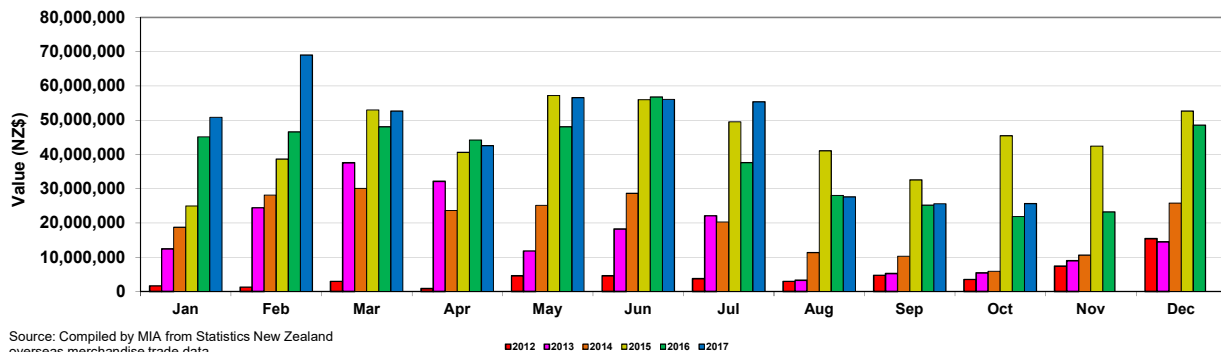


**Monthly exports of beef and edible offal to China, 2012-2017, by value
(NZ\$)**

| | 2012 | | | | | | | | | | | | |
|-----------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,431,036 | 1,074,613 | 2,780,301 | 659,344 | 4,284,178 | 4,116,577 | 3,528,192 | 2,704,037 | 4,614,894 | 3,519,611 | 7,357,390 | 15,222,239 | 51,292,412 |
| Edible beef offal | 210,186 | 200,920 | 174,511 | 198,156 | 326,611 | 442,976 | 193,511 | 264,431 | 87,348 | 21,576 | 39,050 | 243,280 | 2,402,556 |
| Total (beef + offal) | 1,641,222 | 1,275,533 | 2,954,812 | 857,500 | 4,610,789 | 4,559,553 | 3,721,703 | 2,968,468 | 4,702,242 | 3,541,187 | 7,396,440 | 15,465,519 | 53,694,968 |
| | 2013 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 12,238,715 | 23,794,317 | 36,992,322 | 30,979,416 | 11,424,040 | 17,035,162 | 21,326,391 | 3,068,057 | 5,015,739 | 5,089,638 | 8,605,339 | 14,065,214 | 189,634,350 |
| Edible beef offal | 223,691 | 645,617 | 604,094 | 1,184,809 | 433,968 | 1,188,035 | 794,188 | 192,335 | 252,651 | 352,452 | 346,698 | 444,126 | 6,662,664 |
| Total (beef + offal) | 12,462,406 | 24,439,934 | 37,596,416 | 32,164,225 | 11,858,008 | 18,223,197 | 22,120,579 | 3,260,392 | 5,268,390 | 5,442,090 | 8,952,037 | 14,509,340 | 196,297,014 |
| | 2014 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 18,282,729 | 27,454,871 | 29,172,432 | 23,137,792 | 24,563,333 | 28,231,388 | 19,846,401 | 11,054,171 | 10,032,958 | 5,831,435 | 10,211,881 | 25,227,907 | 233,047,298 |
| Edible beef offal | 480,495 | 681,685 | 915,708 | 555,803 | 552,617 | 399,302 | 406,504 | 315,913 | 262,238 | 25,941 | 444,430 | 608,071 | 5,648,707 |
| Total (beef + offal) | 18,763,224 | 28,136,556 | 30,088,140 | 23,693,595 | 25,115,950 | 28,630,690 | 20,252,905 | 11,370,084 | 10,295,196 | 5,857,376 | 10,656,311 | 25,835,978 | 238,696,005 |
| | 2015 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 24,524,540 | 37,681,889 | 51,758,772 | 39,894,433 | 56,033,969 | 54,839,666 | 48,252,932 | 40,150,738 | 32,026,741 | 44,966,519 | 41,649,725 | 51,083,193 | 522,863,117 |
| Edible beef offal | 426,744 | 948,521 | 1,189,295 | 723,826 | 1,165,174 | 1,187,789 | 1,278,267 | 956,266 | 534,784 | 516,915 | 809,963 | 1,596,579 | 11,334,123 |
| Total (beef + offal) | 24,951,284 | 38,630,410 | 52,948,067 | 40,618,259 | 57,199,143 | 56,027,455 | 49,531,199 | 41,107,004 | 32,561,525 | 45,483,434 | 42,459,688 | 52,679,772 | 534,197,240 |
| | 2016 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 43,933,482 | 45,286,763 | 46,606,000 | 42,508,925 | 46,477,293 | 54,655,288 | 35,702,397 | 27,414,192 | 24,214,010 | 21,164,568 | 22,469,646 | 47,332,894 | 457,765,458 |
| Edible beef offal | 1,191,925 | 1,311,312 | 1,514,837 | 1,739,594 | 1,620,092 | 2,122,253 | 1,922,475 | 633,048 | 969,804 | 743,788 | 796,666 | 1,227,256 | 15,793,050 |
| Total (beef + offal) | 45,125,407 | 46,598,075 | 48,120,837 | 44,248,519 | 48,097,385 | 56,777,541 | 37,624,872 | 28,047,240 | 25,183,814 | 21,908,356 | 23,266,312 | 48,560,150 | 473,558,508 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 49,162,014 | 67,230,677 | 51,247,233 | 41,183,013 | 54,789,001 | 54,344,668 | 53,513,720 | 26,859,888 | 25,131,615 | 24,965,815 | | | 448,427,644 |
| Edible beef offal | 1,641,363 | 1,802,822 | 1,394,634 | 1,399,469 | 1,797,173 | 1,723,960 | 1,846,266 | 811,018 | 488,255 | 715,549 | | | 13,620,509 |
| Total (beef + offal) | 50,803,377 | 69,033,499 | 52,641,867 | 42,582,482 | 56,586,174 | 56,068,628 | 55,359,986 | 27,670,906 | 25,619,870 | 25,681,364 | | | 462,048,153 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Exports of beef and edible offal to China,
2012 - 2017**



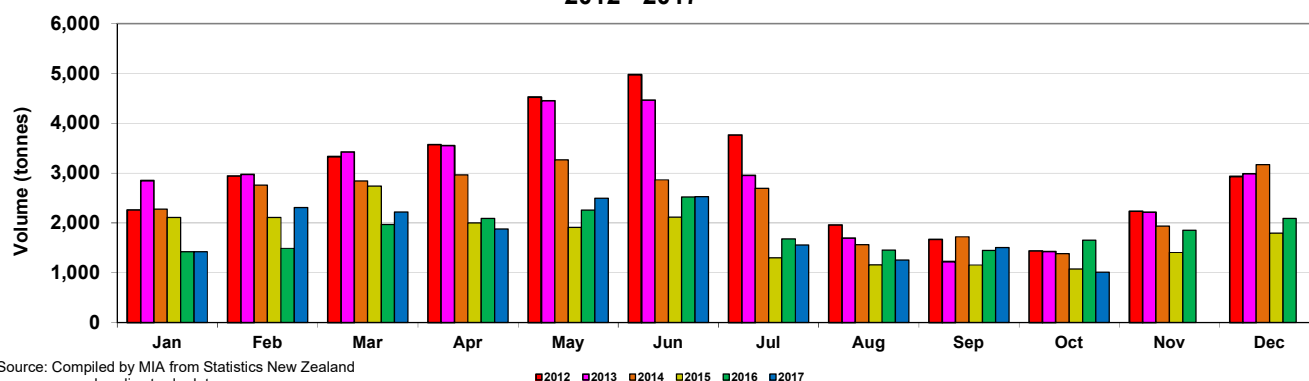
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Japan, 2012-2017, by volume
(Tonnes)**

| | 2012 | | | | | | | | | | | | |
|-----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,039 | 2,632 | 2,929 | 3,153 | 3,950 | 4,371 | 3,343 | 1,589 | 1,342 | 1,178 | 2,007 | 2,571 | 31,104 |
| Edible beef offal | 219 | 312 | 399 | 417 | 576 | 604 | 420 | 372 | 325 | 259 | 226 | 360 | 4,489 |
| Total (beef + offal) | 2,258 | 2,944 | 3,328 | 3,570 | 4,526 | 4,975 | 3,763 | 1,961 | 1,667 | 1,437 | 2,233 | 2,931 | 35,593 |
| | 2013 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,502 | 2,600 | 2,929 | 2,992 | 3,845 | 3,906 | 2,522 | 1,469 | 1,096 | 1,260 | 1,993 | 2,623 | 29,737 |
| Edible beef offal | 346 | 374 | 498 | 559 | 610 | 559 | 433 | 228 | 127 | 166 | 221 | 363 | 4,484 |
| Total (beef + offal) | 2,848 | 2,974 | 3,427 | 3,551 | 4,455 | 4,465 | 2,955 | 1,697 | 1,223 | 1,426 | 2,214 | 2,986 | 34,221 |
| | 2014 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,903 | 2,315 | 2,304 | 2,433 | 2,669 | 2,375 | 2,271 | 1,329 | 1,530 | 1,178 | 1,629 | 2,585 | 24,521 |
| Edible beef offal | 376 | 447 | 538 | 530 | 596 | 489 | 422 | 235 | 189 | 204 | 307 | 580 | 4,913 |
| Total (beef + offal) | 2,279 | 2,762 | 2,842 | 2,963 | 3,265 | 2,864 | 2,693 | 1,564 | 1,719 | 1,382 | 1,936 | 3,165 | 29,434 |
| | 2015 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,599 | 1,649 | 2,140 | 1,593 | 1,378 | 1,546 | 881 | 949 | 901 | 812 | 1,125 | 1,303 | 15,876 |
| Edible beef offal | 506 | 458 | 597 | 406 | 528 | 567 | 415 | 211 | 255 | 263 | 282 | 489 | 4,977 |
| Total (beef + offal) | 2,105 | 2,107 | 2,737 | 1,999 | 1,906 | 2,113 | 1,296 | 1,160 | 1,156 | 1,075 | 1,407 | 1,792 | 20,853 |
| | 2016 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 964 | 1,119 | 1,374 | 1,479 | 1,652 | 1,848 | 1,187 | 1,186 | 1,153 | 1,420 | 1,585 | 1,663 | 16,630 |
| Edible beef offal | 459 | 370 | 593 | 611 | 608 | 675 | 488 | 268 | 298 | 233 | 266 | 426 | 5,295 |
| Total (beef + offal) | 1,423 | 1,489 | 1,967 | 2,090 | 2,260 | 2,523 | 1,675 | 1,454 | 1,451 | 1,653 | 1,851 | 2,089 | 21,925 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,158 | 1,836 | 1,758 | 1,519 | 1,909 | 1,856 | 1,216 | 1,000 | 1,124 | 812 | | | 14,188 |
| Edible beef offal | 264 | 470 | 459 | 360 | 590 | 674 | 341 | 254 | 380 | 198 | | | 3,990 |
| Total (beef + offal) | 1,422 | 2,306 | 2,217 | 1,879 | 2,499 | 2,530 | 1,557 | 1,254 | 1,504 | 1,010 | | | 18,178 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Japan,
2012 - 2017**



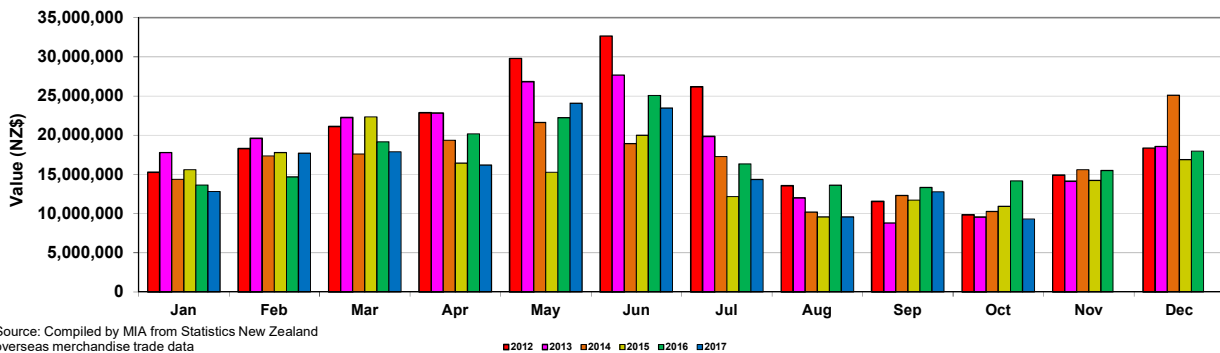
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Japan, 2012-2017, by value
(NZ\$)

| | 2012 | | | | | | | | | | | | |
|----------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 13,231,868 | 15,661,656 | 17,532,816 | 19,269,420 | 24,696,178 | 27,084,494 | 22,398,806 | 10,982,996 | 9,615,893 | 8,544,623 | 12,636,543 | 14,721,200 | 196,376,493 |
| Edible beef offal | 2,034,201 | 2,618,316 | 3,568,232 | 3,586,825 | 5,104,259 | 5,571,007 | 3,778,297 | 2,562,073 | 1,945,131 | 1,297,951 | 2,265,750 | 3,635,902 | 37,967,944 |
| Total (beef + offal) | 15,266,069 | 18,279,972 | 21,101,048 | 22,856,245 | 29,800,437 | 32,655,501 | 26,177,103 | 13,545,069 | 11,561,024 | 9,842,574 | 14,902,293 | 18,357,102 | 234,344,437 |
| | 2013 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 14,230,733 | 15,930,867 | 18,555,555 | 19,543,010 | 22,967,960 | 23,774,978 | 16,519,183 | 10,450,944 | 7,855,826 | 8,149,460 | 12,321,940 | 15,408,911 | 185,709,367 |
| Edible beef offal | 3,560,345 | 3,665,964 | 3,702,770 | 3,272,260 | 3,874,357 | 3,901,685 | 3,317,336 | 1,544,176 | 938,891 | 1,404,216 | 1,790,998 | 3,154,753 | 34,127,751 |
| Total (beef + offal) | 17,791,078 | 19,596,831 | 22,258,325 | 22,815,270 | 26,842,317 | 27,676,663 | 19,836,519 | 11,995,120 | 8,794,717 | 9,553,676 | 14,112,938 | 18,563,664 | 219,837,118 |
| | 2014 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 11,130,687 | 13,645,754 | 13,469,891 | 15,694,471 | 17,282,849 | 15,479,083 | 14,727,669 | 8,672,836 | 10,997,907 | 8,661,240 | 13,078,664 | 20,681,617 | 163,522,668 |
| Edible beef offal | 3,251,017 | 3,691,327 | 4,134,865 | 3,673,583 | 4,347,334 | 3,457,035 | 2,541,929 | 1,509,509 | 1,322,011 | 1,583,534 | 2,498,488 | 4,428,144 | 36,438,776 |
| Total (beef + offal) | 14,381,704 | 17,337,081 | 17,604,756 | 19,368,054 | 21,630,183 | 18,936,118 | 17,269,598 | 10,182,345 | 12,319,918 | 10,244,774 | 15,577,152 | 25,109,761 | 199,961,444 |
| | 2015 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 12,154,433 | 14,562,227 | 18,315,261 | 13,703,600 | 11,693,266 | 16,096,303 | 9,107,818 | 7,997,968 | 9,506,246 | 8,643,754 | 11,566,036 | 12,265,564 | 145,612,476 |
| Edible beef offal | 3,435,080 | 3,210,234 | 4,019,007 | 2,726,904 | 3,577,511 | 3,880,622 | 3,057,277 | 1,566,740 | 2,206,115 | 2,279,729 | 2,663,142 | 4,632,491 | 37,254,852 |
| Total (beef + offal) | 15,589,513 | 17,772,461 | 22,334,268 | 16,430,504 | 15,270,777 | 19,976,925 | 12,165,095 | 9,564,708 | 11,712,361 | 10,923,483 | 14,229,178 | 16,898,055 | 182,867,328 |
| | 2016 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 8,841,959 | 10,585,874 | 12,739,012 | 13,499,431 | 15,249,468 | 16,890,584 | 10,295,533 | 10,339,993 | 9,038,381 | 10,852,705 | 11,902,712 | 12,245,768 | 142,481,420 |
| Edible beef offal | 4,801,250 | 4,078,377 | 6,414,887 | 6,667,501 | 6,996,321 | 8,196,583 | 6,036,616 | 3,283,783 | 4,276,871 | 3,316,202 | 3,589,333 | 5,730,796 | 63,388,520 |
| Total (beef + offal) | 13,643,209 | 14,664,251 | 19,153,899 | 20,166,932 | 22,245,789 | 25,087,167 | 16,332,149 | 13,623,776 | 13,315,252 | 14,168,907 | 15,492,045 | 17,976,564 | 205,869,940 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 9,487,362 | 12,684,338 | 12,896,812 | 12,566,400 | 17,804,619 | 16,721,893 | 10,954,985 | 7,708,350 | 10,469,924 | 7,736,912 | | | 119,031,595 |
| Edible beef offal | 3,328,894 | 5,000,103 | 4,969,545 | 3,612,796 | 6,281,898 | 6,740,159 | 3,403,062 | 1,866,510 | 2,290,888 | 1,558,010 | | | 39,051,865 |
| Total (beef + offal) | 12,816,256 | 17,684,441 | 17,866,357 | 16,179,196 | 24,086,517 | 23,462,052 | 14,358,047 | 9,574,860 | 12,760,812 | 9,294,922 | | | 158,083,460 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Japan,
2012 - 2017



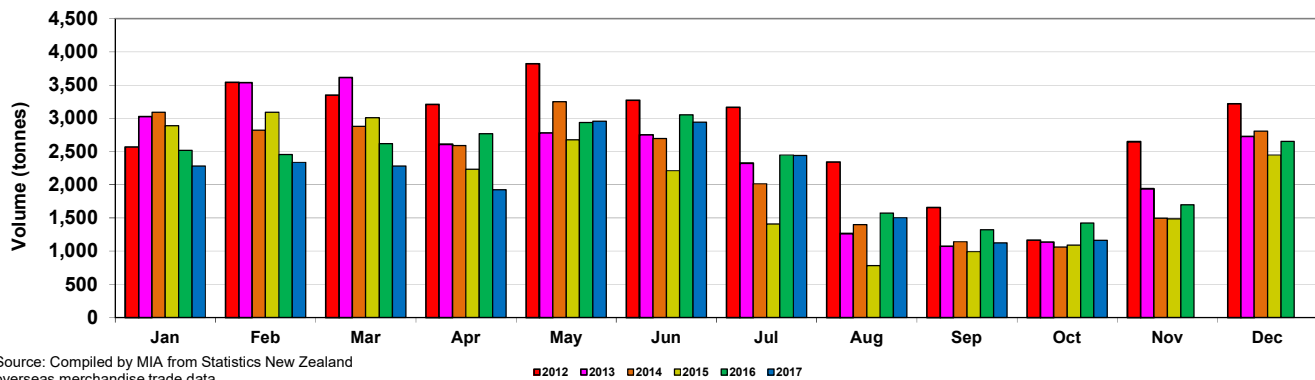
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Korea, 2012-2017, by volume
(Tonnes)**

| | 2012 | | | | | | | | | | | | |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,152 | 2,853 | 2,741 | 2,536 | 2,998 | 2,606 | 2,567 | 1,958 | 1,281 | 934 | 2,070 | 2,721 | 27,417 |
| Edible beef offal | 415 | 688 | 608 | 673 | 824 | 664 | 598 | 385 | 373 | 230 | 576 | 496 | 6,530 |
| Total (beef + offal) | 2,567 | 3,541 | 3,349 | 3,209 | 3,822 | 3,270 | 3,165 | 2,343 | 1,654 | 1,164 | 2,646 | 3,217 | 33,947 |
| | 2013 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,452 | 2,824 | 2,810 | 2,006 | 2,143 | 2,300 | 1,919 | 972 | 862 | 898 | 1,557 | 2,254 | 22,997 |
| Edible beef offal | 571 | 710 | 803 | 601 | 638 | 452 | 404 | 290 | 211 | 237 | 381 | 473 | 5,771 |
| Total (beef + offal) | 3,023 | 3,534 | 3,613 | 2,607 | 2,781 | 2,752 | 2,323 | 1,262 | 1,073 | 1,135 | 1,938 | 2,727 | 28,768 |
| | 2014 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,589 | 2,341 | 2,352 | 2,082 | 2,638 | 2,210 | 1,701 | 1,213 | 944 | 859 | 1,187 | 2,332 | 22,448 |
| Edible beef offal | 502 | 478 | 526 | 506 | 609 | 484 | 312 | 186 | 198 | 203 | 307 | 472 | 4,783 |
| Total (beef + offal) | 3,091 | 2,819 | 2,878 | 2,588 | 3,247 | 2,694 | 2,013 | 1,399 | 1,142 | 1,062 | 1,494 | 2,804 | 27,231 |
| | 2015 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,366 | 2,382 | 2,216 | 1,722 | 2,027 | 1,805 | 1,094 | 650 | 764 | 835 | 1,189 | 2,033 | 19,083 |
| Edible beef offal | 523 | 709 | 793 | 509 | 647 | 407 | 312 | 132 | 226 | 256 | 297 | 415 | 5,226 |
| Total (beef + offal) | 2,889 | 3,091 | 3,009 | 2,231 | 2,674 | 2,212 | 1,406 | 782 | 990 | 1,091 | 1,486 | 2,448 | 24,309 |
| | 2016 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,163 | 2,113 | 2,069 | 2,254 | 2,233 | 2,268 | 1,944 | 1,334 | 1,041 | 1,120 | 1,421 | 2,084 | 22,044 |
| Edible beef offal | 352 | 342 | 549 | 514 | 703 | 786 | 502 | 241 | 280 | 301 | 275 | 565 | 5,410 |
| Total (beef + offal) | 2,515 | 2,455 | 2,618 | 2,768 | 2,936 | 3,054 | 2,446 | 1,575 | 1,321 | 1,421 | 1,696 | 2,649 | 27,454 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,791 | 1,795 | 1,788 | 1,418 | 2,244 | 2,196 | 1,959 | 1,229 | 866 | 900 | | | 16,186 |
| Edible beef offal | 491 | 540 | 492 | 505 | 711 | 746 | 481 | 274 | 259 | 262 | | | 4,761 |
| Total (beef + offal) | 2,282 | 2,335 | 2,280 | 1,923 | 2,955 | 2,942 | 2,440 | 1,503 | 1,125 | 1,162 | | | 20,947 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Korea,
2012 - 2017**



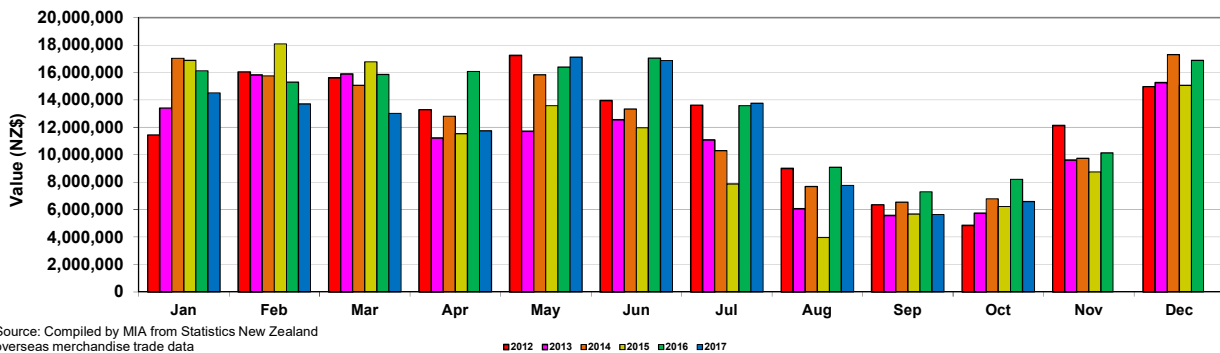
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Korea, 2012-2017, by value
(NZ\$)

| | 2012 | | | | | | | | | | | | |
|----------------------|------------|------------|------------|------------|------------|------------|------------|-----------|-----------|-----------|------------|------------|-------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 9,571,285 | 13,027,172 | 12,898,696 | 10,230,544 | 13,382,161 | 10,978,628 | 11,017,404 | 7,510,411 | 5,008,805 | 4,008,183 | 9,697,800 | 12,759,776 | 120,090,865 |
| Edible beef offal | 1,868,287 | 3,013,574 | 2,718,793 | 3,058,595 | 3,861,349 | 2,976,091 | 2,590,846 | 1,500,235 | 1,352,814 | 847,447 | 2,442,393 | 2,216,190 | 28,446,614 |
| Total (beef + offal) | 11,439,572 | 16,040,746 | 15,617,489 | 13,289,139 | 17,243,510 | 13,954,719 | 13,608,250 | 9,010,646 | 6,361,619 | 4,855,630 | 12,140,193 | 14,975,966 | 148,537,479 |
| | 2013 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 10,936,237 | 12,490,958 | 12,439,880 | 8,380,086 | 9,126,528 | 10,329,824 | 9,394,979 | 4,969,645 | 4,649,120 | 4,778,997 | 8,135,358 | 13,209,403 | 108,841,015 |
| Edible beef offal | 2,474,567 | 3,332,372 | 3,445,024 | 2,834,756 | 2,593,825 | 2,223,090 | 1,679,468 | 1,099,299 | 922,253 | 950,921 | 1,478,304 | 2,046,768 | 25,080,647 |
| Total (beef + offal) | 13,410,804 | 15,823,330 | 15,884,904 | 11,214,842 | 11,720,353 | 12,552,914 | 11,074,447 | 6,068,944 | 5,571,373 | 5,729,918 | 9,613,662 | 15,256,171 | 133,921,662 |
| | 2014 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 14,536,805 | 13,574,833 | 12,708,665 | 10,510,320 | 13,139,804 | 11,024,307 | 8,887,424 | 6,813,503 | 5,510,233 | 5,730,076 | 7,977,389 | 14,424,574 | 124,837,933 |
| Edible beef offal | 2,504,723 | 2,181,431 | 2,362,054 | 2,306,658 | 2,701,511 | 2,311,685 | 1,420,226 | 882,708 | 1,026,635 | 1,063,070 | 1,770,293 | 2,875,534 | 23,406,528 |
| Total (beef + offal) | 17,041,528 | 15,756,264 | 15,070,719 | 12,816,978 | 15,841,315 | 13,335,992 | 10,307,650 | 7,696,211 | 6,536,868 | 6,793,146 | 9,747,682 | 17,300,108 | 148,244,461 |
| | 2015 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 13,726,316 | 13,833,970 | 12,067,171 | 8,721,230 | 10,268,290 | 9,544,747 | 6,043,957 | 3,340,470 | 4,453,857 | 4,877,971 | 7,014,283 | 12,602,502 | 106,494,764 |
| Edible beef offal | 3,151,390 | 4,253,465 | 4,713,807 | 2,812,222 | 3,314,641 | 2,427,292 | 1,830,647 | 622,907 | 1,227,696 | 1,352,145 | 1,735,604 | 2,468,231 | 29,910,047 |
| Total (beef + offal) | 16,877,706 | 18,087,435 | 16,780,978 | 11,533,452 | 13,582,931 | 11,972,039 | 7,874,604 | 3,963,377 | 5,681,553 | 6,230,116 | 8,749,887 | 15,070,733 | 136,404,811 |
| | 2016 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 14,042,664 | 13,329,480 | 12,779,754 | 12,859,506 | 12,015,386 | 12,134,274 | 10,955,231 | 7,851,434 | 5,975,200 | 6,785,821 | 8,572,022 | 13,490,109 | 130,790,881 |
| Edible beef offal | 2,080,661 | 1,964,924 | 3,078,618 | 3,226,551 | 4,379,252 | 4,922,769 | 2,633,415 | 1,236,024 | 1,318,912 | 1,427,893 | 1,567,392 | 3,392,819 | 31,229,230 |
| Total (beef + offal) | 16,123,325 | 15,294,404 | 15,858,372 | 16,086,057 | 16,394,638 | 17,057,043 | 13,588,646 | 9,087,458 | 7,294,112 | 8,213,714 | 10,139,414 | 16,882,928 | 162,020,111 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 11,531,516 | 10,660,232 | 10,291,080 | 8,838,070 | 12,930,446 | 12,613,811 | 11,097,900 | 6,417,753 | 4,338,936 | 5,264,305 | | | 93,984,049 |
| Edible beef offal | 2,989,319 | 3,047,353 | 2,736,347 | 2,901,987 | 4,191,913 | 4,250,928 | 2,663,450 | 1,348,445 | 1,298,948 | 1,333,499 | | | 26,762,189 |
| Total (beef + offal) | 14,520,835 | 13,707,585 | 13,027,427 | 11,740,057 | 17,122,359 | 16,864,739 | 13,761,350 | 7,766,198 | 5,637,884 | 6,597,804 | | | 120,746,238 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Korea,
2012 - 2017

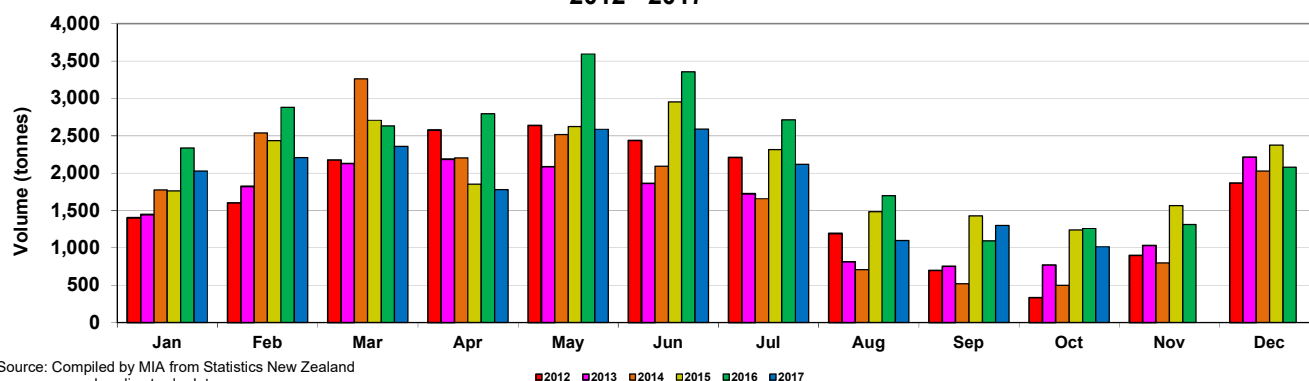


**Monthly exports of beef and edible offal to Taiwan, 2012-2017, by volume
(Tonnes)**

| | 2012 | | | | | | | | | | | | |
|-----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,376 | 1,575 | 2,146 | 2,537 | 2,580 | 2,400 | 2,183 | 1,170 | 670 | 324 | 878 | 1,812 | 19,651 |
| Edible beef offal | 26 | 26 | 30 | 40 | 56 | 34 | 25 | 21 | 29 | 9 | 23 | 54 | 373 |
| Total (beef + offal) | 1,402 | 1,601 | 2,176 | 2,577 | 2,636 | 2,434 | 2,208 | 1,191 | 699 | 333 | 901 | 1,866 | 20,024 |
| | 2013 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,414 | 1,785 | 2,055 | 2,144 | 2,009 | 1,714 | 1,695 | 801 | 732 | 754 | 1,008 | 2,141 | 18,252 |
| Edible beef offal | 30 | 36 | 75 | 41 | 75 | 148 | 29 | 12 | 18 | 15 | 25 | 70 | 574 |
| Total (beef + offal) | 1,444 | 1,821 | 2,130 | 2,185 | 2,084 | 1,862 | 1,724 | 813 | 750 | 769 | 1,033 | 2,211 | 18,826 |
| | 2014 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,692 | 2,455 | 3,076 | 2,087 | 2,319 | 1,995 | 1,581 | 645 | 483 | 483 | 757 | 1,984 | 19,557 |
| Edible beef offal | 82 | 85 | 184 | 114 | 198 | 95 | 75 | 62 | 36 | 15 | 40 | 46 | 1,032 |
| Total (beef + offal) | 1,774 | 2,540 | 3,260 | 2,201 | 2,517 | 2,090 | 1,656 | 707 | 519 | 498 | 797 | 2,030 | 20,589 |
| | 2015 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,695 | 2,345 | 2,601 | 1,701 | 2,487 | 2,814 | 2,207 | 1,368 | 1,326 | 1,171 | 1,467 | 2,223 | 23,405 |
| Edible beef offal | 65 | 91 | 105 | 151 | 137 | 138 | 109 | 116 | 102 | 68 | 97 | 150 | 1,329 |
| Total (beef + offal) | 1,760 | 2,436 | 2,706 | 1,852 | 2,624 | 2,952 | 2,316 | 1,484 | 1,428 | 1,239 | 1,564 | 2,373 | 24,734 |
| | 2016 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,154 | 2,706 | 2,325 | 2,568 | 3,231 | 3,229 | 2,609 | 1,649 | 1,058 | 1,163 | 1,268 | 1,885 | 25,845 |
| Edible beef offal | 179 | 173 | 306 | 226 | 361 | 128 | 105 | 48 | 35 | 95 | 43 | 194 | 1,893 |
| Total (beef + offal) | 2,333 | 2,879 | 2,631 | 2,794 | 3,592 | 3,357 | 2,714 | 1,697 | 1,093 | 1,258 | 1,311 | 2,079 | 27,738 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,908 | 2,062 | 2,171 | 1,657 | 2,445 | 2,351 | 1,985 | 1,050 | 1,226 | 978 | | | 17,833 |
| Edible beef offal | 121 | 144 | 187 | 123 | 141 | 237 | 134 | 49 | 72 | 37 | | | 1,245 |
| Total (beef + offal) | 2,029 | 2,206 | 2,358 | 1,780 | 2,586 | 2,588 | 2,119 | 1,099 | 1,298 | 1,015 | | | 19,078 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Taiwan,
2012 - 2017**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

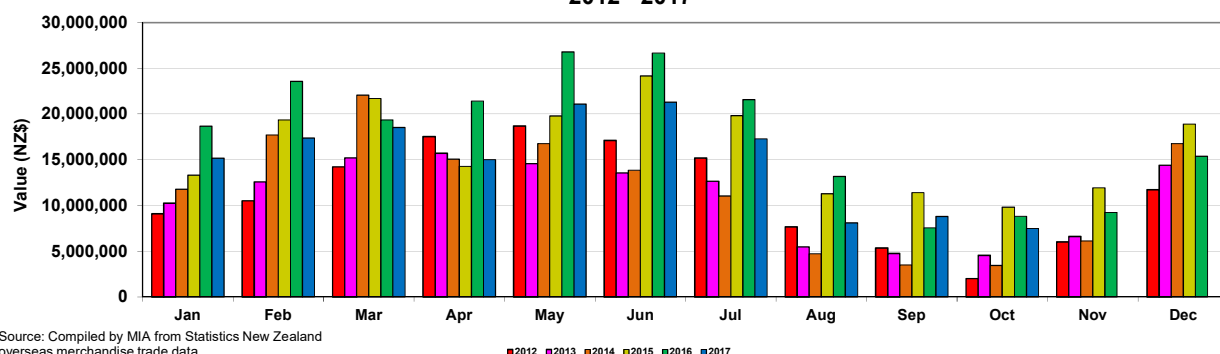
■ 2012 ■ 2013 ■ 2014 ■ 2015 ■ 2016 ■ 2017

**Monthly exports of beef and edible offal to Taiwan, 2012-2017, by value
(NZ\$)**

| | 2012 | | | | | | | | | | | | |
|-----------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|------------------|-------------------|-------------------|--------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 9,006,994 | 10,403,899 | 14,083,567 | 17,321,911 | 18,462,581 | 16,962,201 | 15,088,711 | 7,587,192 | 5,288,859 | 1,970,042 | 5,958,482 | 11,534,083 | 133,668,522 |
| Edible beef offal | 73,371 | 115,317 | 141,693 | 205,893 | 232,316 | 162,642 | 96,177 | 58,863 | 75,545 | 25,958 | 75,949 | 190,790 | 1,454,514 |
| Total (beef + offal) | 9,080,365 | 10,519,216 | 14,225,260 | 17,527,804 | 18,694,897 | 17,124,843 | 15,184,888 | 7,646,055 | 5,364,404 | 1,996,000 | 6,034,431 | 11,724,873 | 135,123,036 |
| | 2013 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 10,187,228 | 12,454,492 | 14,955,715 | 15,594,985 | 14,290,291 | 12,899,805 | 12,551,747 | 5,443,018 | 4,704,922 | 4,492,198 | 6,527,929 | 14,176,386 | 128,278,716 |
| Edible beef offal | 83,023 | 120,127 | 254,770 | 126,377 | 294,251 | 651,215 | 103,323 | 28,759 | 51,425 | 51,962 | 89,728 | 232,290 | 2,087,250 |
| Total (beef + offal) | 10,270,251 | 12,574,619 | 15,210,485 | 15,721,362 | 14,584,542 | 13,551,020 | 12,655,070 | 5,471,777 | 4,756,347 | 4,544,160 | 6,617,657 | 14,408,676 | 130,365,966 |
| | 2014 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 11,442,531 | 17,371,809 | 21,281,653 | 14,597,792 | 15,842,183 | 13,467,427 | 10,753,833 | 4,357,766 | 3,353,512 | 3,375,520 | 5,945,237 | 16,543,821 | 138,333,084 |
| Edible beef offal | 329,246 | 345,358 | 796,073 | 467,821 | 937,682 | 373,547 | 287,977 | 352,766 | 140,493 | 54,473 | 175,946 | 236,682 | 4,498,064 |
| Total (beef + offal) | 11,771,777 | 17,717,167 | 22,077,726 | 15,065,613 | 16,779,865 | 13,840,974 | 11,041,810 | 4,710,532 | 3,494,005 | 3,429,993 | 6,121,183 | 16,780,503 | 142,831,148 |
| | 2015 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 13,051,061 | 18,888,037 | 21,148,483 | 13,430,184 | 19,105,234 | 23,434,668 | 19,253,334 | 10,703,656 | 10,699,106 | 9,415,635 | 11,330,234 | 18,006,973 | 188,466,605 |
| Edible beef offal | 275,999 | 482,612 | 540,648 | 856,908 | 678,284 | 729,854 | 574,426 | 578,814 | 706,371 | 395,363 | 594,548 | 909,854 | 7,323,681 |
| Total (beef + offal) | 13,327,060 | 19,370,649 | 21,689,131 | 14,287,092 | 19,783,518 | 24,164,522 | 19,827,760 | 11,282,470 | 11,405,477 | 9,810,998 | 11,924,782 | 18,916,827 | 195,790,286 |
| | 2016 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 17,954,641 | 22,663,906 | 18,696,490 | 20,779,682 | 26,019,034 | 25,827,133 | 21,075,289 | 12,907,787 | 7,352,614 | 8,019,764 | 9,005,696 | 13,962,553 | 204,264,589 |
| Edible beef offal | 720,477 | 905,804 | 671,185 | 640,143 | 780,880 | 858,650 | 494,256 | 272,387 | 197,748 | 780,174 | 236,111 | 1,418,361 | 7,976,176 |
| Total (beef + offal) | 18,675,118 | 23,569,710 | 19,367,675 | 21,419,825 | 26,799,914 | 26,685,783 | 21,569,545 | 13,180,174 | 7,550,362 | 8,799,938 | 9,241,807 | 15,380,914 | 212,240,765 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 14,271,656 | 16,354,744 | 17,279,911 | 14,056,937 | 20,154,884 | 19,620,540 | 16,338,829 | 7,747,909 | 8,351,960 | 7,225,818 | | | 141,403,188 |
| Edible beef offal | 884,387 | 1,016,805 | 1,260,123 | 955,461 | 931,868 | 1,674,601 | 951,896 | 346,868 | 442,751 | 253,743 | | | 8,718,503 |
| Total (beef + offal) | 15,156,043 | 17,371,549 | 18,540,034 | 15,012,398 | 21,086,752 | 21,295,141 | 17,290,725 | 8,094,777 | 8,794,711 | 7,479,561 | | | 150,121,691 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Taiwan,
2012 - 2017**



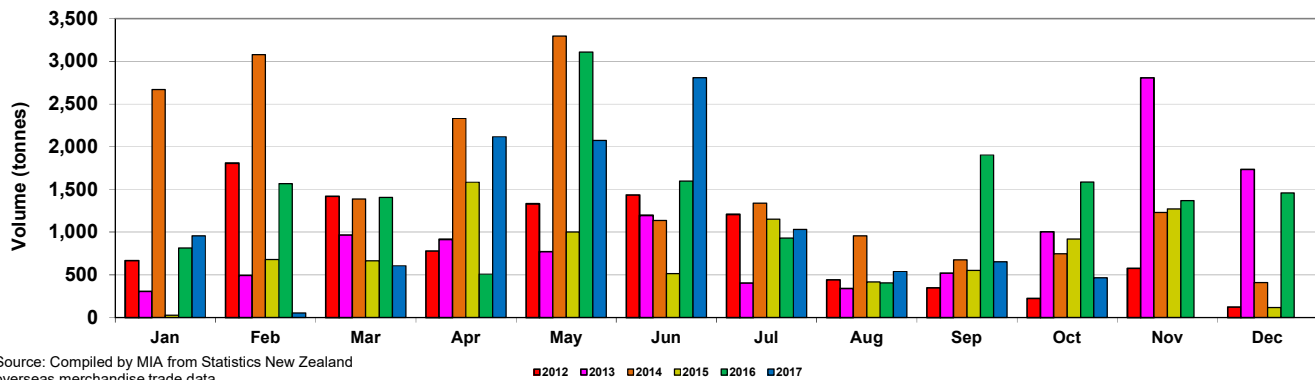
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Indonesia, 2012-2017, by volume
(Tonnes)**

| | 2012 | | | | | | | | | | | | |
|----------------------|--------|-------|-------|-------|-------|-------|-------|-----|-------|-------|-------|-------|--------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 510 | 1,470 | 1,300 | 553 | 1,040 | 1,182 | 891 | 287 | 255 | 223 | 530 | 103 | 8,344 |
| Edible beef offal | 156 | 337 | 120 | 226 | 290 | 253 | 316 | 155 | 93 | 0 | 46 | 19 | 2,011 |
| Total (beef + offal) | 666 | 1,807 | 1,420 | 779 | 1,330 | 1,435 | 1,207 | 442 | 348 | 223 | 576 | 122 | 10,355 |
| | #REF! | | | | | | | | | | | | |
| | 2013 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 250 | 428 | 892 | 853 | 721 | 1,096 | 390 | 333 | 489 | 848 | 2,116 | 1,226 | 9,642 |
| Edible beef offal | 57 | 67 | 75 | 61 | 49 | 100 | 13 | 9 | 32 | 156 | 690 | 508 | 1,817 |
| Total (beef + offal) | 307 | 495 | 967 | 914 | 770 | 1,196 | 403 | 342 | 521 | 1,004 | 2,806 | 1,734 | 11,459 |
| | 6,529 | | | | | | | | | | | | |
| | 2014 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,887 | 2,233 | 1,028 | 1,628 | 2,437 | 780 | 870 | 597 | 442 | 470 | 672 | 215 | 13,259 |
| Edible beef offal | 782 | 846 | 361 | 703 | 859 | 356 | 471 | 359 | 234 | 276 | 558 | 194 | 5,999 |
| Total (beef + offal) | 2,669 | 3,079 | 1,389 | 2,331 | 3,296 | 1,136 | 1,341 | 956 | 676 | 746 | 1,230 | 409 | 19,258 |
| | 22,417 | | | | | | | | | | | | |
| | 2015 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 23 | 575 | 543 | 1,366 | 746 | 456 | 1,060 | 356 | 490 | 865 | 1,169 | 87 | 7,736 |
| Edible beef offal | 5 | 103 | 120 | 218 | 254 | 58 | 89 | 62 | 63 | 55 | 104 | 32 | 1,163 |
| Total (beef + offal) | 28 | 678 | 663 | 1,584 | 1,000 | 514 | 1,149 | 418 | 553 | 920 | 1,273 | 119 | 8,899 |
| | 2016 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 458 | 1,023 | 1,052 | 326 | 2,407 | 1,142 | 518 | 243 | 1,447 | 1,164 | 962 | 957 | 11,699 |
| Edible beef offal | 355 | 545 | 357 | 183 | 703 | 456 | 411 | 162 | 457 | 423 | 407 | 502 | 4,961 |
| Total (beef + offal) | 813 | 1,568 | 1,409 | 509 | 3,110 | 1,598 | 929 | 405 | 1,904 | 1,587 | 1,369 | 1,459 | 16,660 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 442 | 29 | 257 | 980 | 940 | 1,533 | 448 | 252 | 432 | 271 | | | 5,584 |
| Edible beef offal | 514 | 24 | 350 | 1,137 | 1,134 | 1,277 | 584 | 287 | 220 | 195 | | | 5,722 |
| Total (beef + offal) | 956 | 53 | 607 | 2,117 | 2,074 | 2,810 | 1,032 | 539 | 652 | 466 | | | 11,306 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Indonesia,
2012 - 2017**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Indonesia, 2012-2017, by value
(NZ\$)**

| | 2012 | | | | | | | | | | | | |
|-----------------------------|-------------------|-------------------|------------------|-------------------|-------------------|-------------------|------------------|------------------|------------------|------------------|-------------------|------------------|-------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 3,055,838 | 7,979,392 | 7,004,366 | 3,102,206 | 5,366,843 | 6,466,524 | 4,360,083 | 1,534,032 | 1,244,267 | 1,030,789 | 2,440,229 | 416,892 | 44,001,461 |
| Edible beef offal | 451,220 | 887,208 | 314,795 | 616,476 | 947,467 | 871,022 | 716,440 | 384,318 | 223,834 | 0 | 132,459 | 57,712 | 5,602,951 |
| Total (beef + offal) | 3,507,058 | 8,866,600 | 7,319,161 | 3,718,682 | 6,314,310 | 7,337,546 | 5,076,523 | 1,918,350 | 1,468,101 | 1,030,789 | 2,572,688 | 474,604 | 49,604,412 |
| | 2013 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,212,480 | 2,378,921 | 4,800,184 | 4,708,701 | 4,012,308 | 5,981,621 | 2,109,347 | 1,582,094 | 2,112,792 | 3,884,496 | 10,034,913 | 6,203,424 | 49,021,281 |
| Edible beef offal | 257,908 | 228,432 | 427,062 | 301,554 | 320,730 | 390,216 | 79,326 | 19,616 | 67,215 | 286,739 | 1,456,352 | 1,161,421 | 4,996,571 |
| Total (beef + offal) | 1,470,388 | 2,607,353 | 5,227,246 | 5,010,255 | 4,333,038 | 6,371,837 | 2,188,673 | 1,601,710 | 2,180,007 | 4,171,235 | 11,491,265 | 7,364,845 | 54,017,852 |
| | 2014 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 8,444,523 | 12,097,947 | 5,791,923 | 8,340,600 | 11,565,947 | 4,143,582 | 3,898,773 | 2,830,361 | 1,688,627 | 2,254,515 | 2,893,509 | 889,711 | 64,840,018 |
| Edible beef offal | 1,861,511 | 2,090,323 | 807,207 | 1,595,832 | 1,916,507 | 816,572 | 1,041,459 | 823,753 | 567,527 | 813,853 | 1,716,378 | 544,027 | 14,594,949 |
| Total (beef + offal) | 10,306,034 | 14,188,270 | 6,599,130 | 9,936,432 | 13,482,454 | 4,960,154 | 4,940,232 | 3,654,114 | 2,256,154 | 3,068,368 | 4,609,887 | 1,433,738 | 79,434,967 |
| | 2015 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 218,072 | 4,460,279 | 3,391,626 | 9,564,042 | 5,389,881 | 3,120,551 | 7,323,438 | 2,223,971 | 2,839,154 | 4,946,037 | 6,350,608 | 506,856 | 50,334,515 |
| Edible beef offal | 45,998 | 970,760 | 774,211 | 1,191,233 | 1,422,923 | 512,869 | 794,730 | 402,911 | 476,805 | 328,684 | 701,657 | 115,482 | 7,738,263 |
| Total (beef + offal) | 264,070 | 5,431,039 | 4,165,837 | 10,755,275 | 6,812,804 | 3,633,420 | 8,118,168 | 2,626,882 | 3,315,959 | 5,274,721 | 7,052,265 | 622,338 | 58,072,778 |
| | 2016 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,758,174 | 6,110,471 | 5,026,717 | 1,903,886 | 13,973,010 | 7,109,877 | 3,243,496 | 994,960 | 7,277,739 | 5,726,699 | 4,997,666 | 5,079,134 | 64,201,829 |
| Edible beef offal | 1,244,189 | 1,682,991 | 931,795 | 415,010 | 1,904,768 | 1,172,214 | 903,886 | 349,615 | 898,872 | 864,535 | 962,707 | 1,111,752 | 12,442,334 |
| Total (beef + offal) | 4,002,363 | 7,793,462 | 5,958,512 | 2,318,896 | 15,877,778 | 8,282,091 | 4,147,382 | 1,344,575 | 8,176,611 | 6,591,234 | 5,960,373 | 6,190,886 | 76,644,163 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,310,239 | 258,891 | 1,314,682 | 3,974,071 | 4,721,220 | 8,694,827 | 2,452,738 | 1,212,135 | 1,732,540 | 1,223,029 | | | 27,894,372 |
| Edible beef offal | 1,160,886 | 33,484 | 783,422 | 2,499,554 | 2,477,249 | 3,105,459 | 1,464,189 | 766,275 | 720,121 | 572,705 | | | 13,583,344 |
| Total (beef + offal) | 3,471,125 | 292,375 | 2,098,104 | 6,473,625 | 7,198,469 | 11,800,286 | 3,916,927 | 1,978,410 | 2,452,661 | 1,795,734 | | | 41,477,716 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Indonesia,
2012 - 2017**

