

Red meat export trends in selected markets up to August 2018



List of tables

Summary tables	Top 10 overall sheepmeat markets by volume and value, month of August 2018
	Top 10 chilled and frozen sheepmeat markets by volume, month of August 2018
	Top 10 chilled and frozen sheepmeat markets by value, month of August 2018
	Top 10 overall beef markets by volume and value, month of August 2018
	Top 10 chilled and frozen beef markets by volume, month of August 2018
	Top 10 chilled and frozen beef markets by value, month of August 2018
	Co-products exports by value, and top 10 markets, month of August 2018
	Average FOB value for sheepmeat and beef, August 2013 - August 2018
	China. Historical summary, August 1992 - August 2018
Sheepmeat	Sheepmeat exports to selected markets, by volume and value, August 2013 - August 2018
	China. Monthly sheepmeat exports by volume, January 2013 - August 2018
	China. Monthly sheepmeat exports by value, January 2013 - August 2018
	UK. Monthly sheepmeat exports by volume, January 2013 - August 2018
	UK. Monthly sheepmeat exports by value, January 2013 - August 2018
	EU (excluding UK). Monthly sheepmeat exports by volume, January 2013 - August 2018
	EU (excluding UK). Monthly sheepmeat exports by value, January 2013 - August 2018
	USA. Monthly sheepmeat exports by volume, January 2013 - August 2018
	USA. Monthly sheepmeat exports by value, January 2013 - August 2018
	Chilled lamb exports to the UK and EU by volume, January 2013 - August 2018
Beef	Beef exports to selected markets, by volume, July 2013 - August 2018
	United States. Monthly beef exports by volume, January 2013 - August 2018
	United States. Monthly beef exports by value, January 2013 - August 2018
	China. Monthly beef exports by volume, January 2013 - August 2018
	China. Monthly beef exports by value, January 2013 - August 2018
	Japan. Monthly beef exports by volume, January 2013 - August 2018
	Japan. Monthly beef exports by value, January 2013 - August 2018
	Korea. Monthly beef exports by volume, January 2013 - August 2018
	Korea. Monthly beef exports by value, January 2013 - August 2018
	Taiwan. Monthly beef exports by volume, January 2013 - August 2018

Compiled by MIA from Statistics New Zealand overseas merchandise trade data
Statistics New Zealand data is provisional for the three most recently released months

Notes

Volume.	Shipped weight
Value.	Free on Board (FOB) - the current market value of goods in the country of origin, including all costs necessary to get them on board the ship.

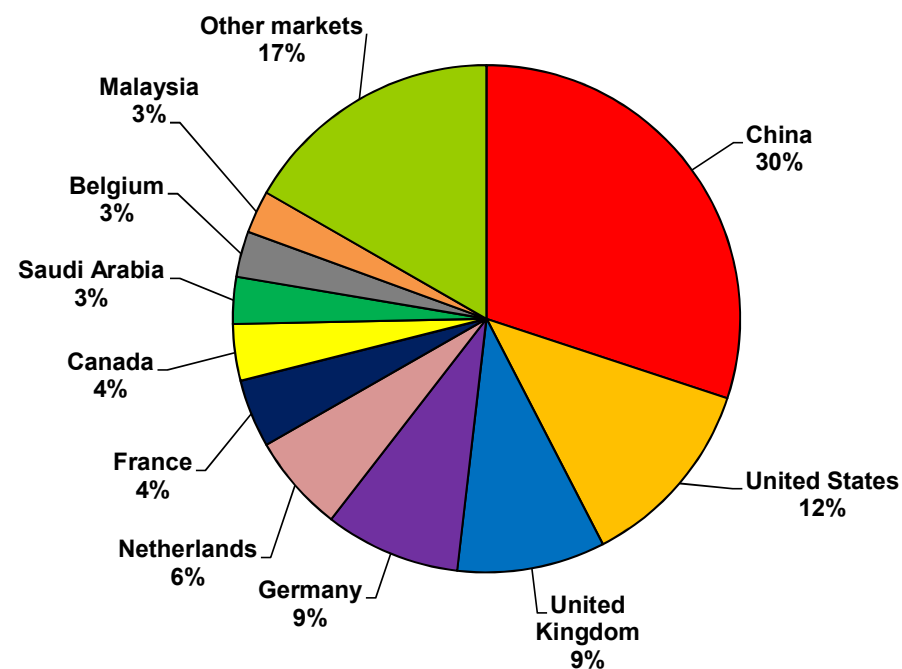
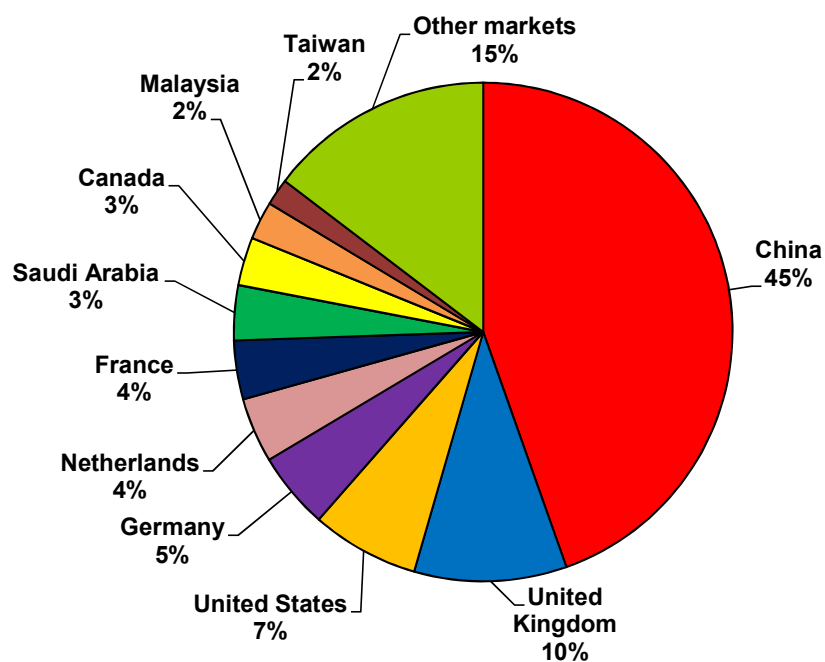
Top 10 sheepmeat markets by volume, month of Aug 2018

	Country	Volume (tonnes)	% of total	Change from same month previous year
1	China	10,703	45%	150%
2	United Kingdom	2,373	10%	14%
3	United States	1,675	7%	9%
4	Germany	1,199	5%	26%
5	Netherlands	1,008	4%	13%
6	France	915	4%	57%
7	Saudi Arabia	856	4%	163%
8	Canada	751	3%	-48%
9	Malaysia	592	2%	57%
10	Taiwan	418	2%	-41%
	Other markets	3,514	15%	
	Total	24,005		42%

Top 10 sheepmeat markets by value, month of Aug 2018

	Country	Value (NZ\$m)	% of total	Change from same month previous year
1	China	69.9	30%	251%
2	United States	28.7	12%	61%
3	United Kingdom	21.9	9%	25%
4	Germany	20.1	9%	26%
5	Netherlands	14.5	6%	-3%
6	France	10.1	4%	57%
7	Canada	8.4	4%	-33%
8	Saudi Arabia	6.9	3%	198%
9	Belgium	6.8	3%	60%
10	Malaysia	6.3	3%	126%
	Other markets	38.9	17%	
	Total	232.6		55%

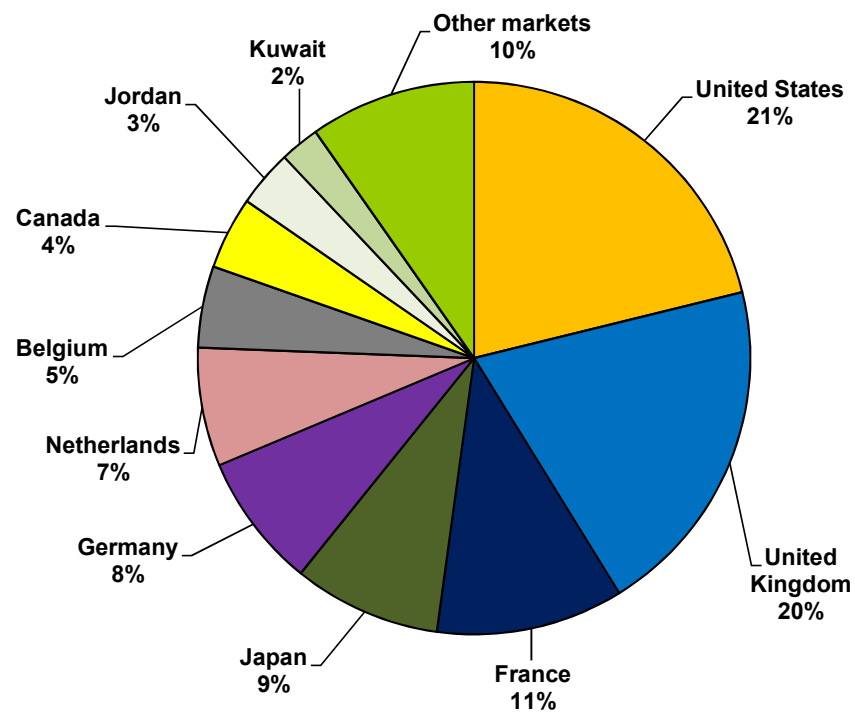
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 chilled sheepmeat markets by volume, month of August 2018

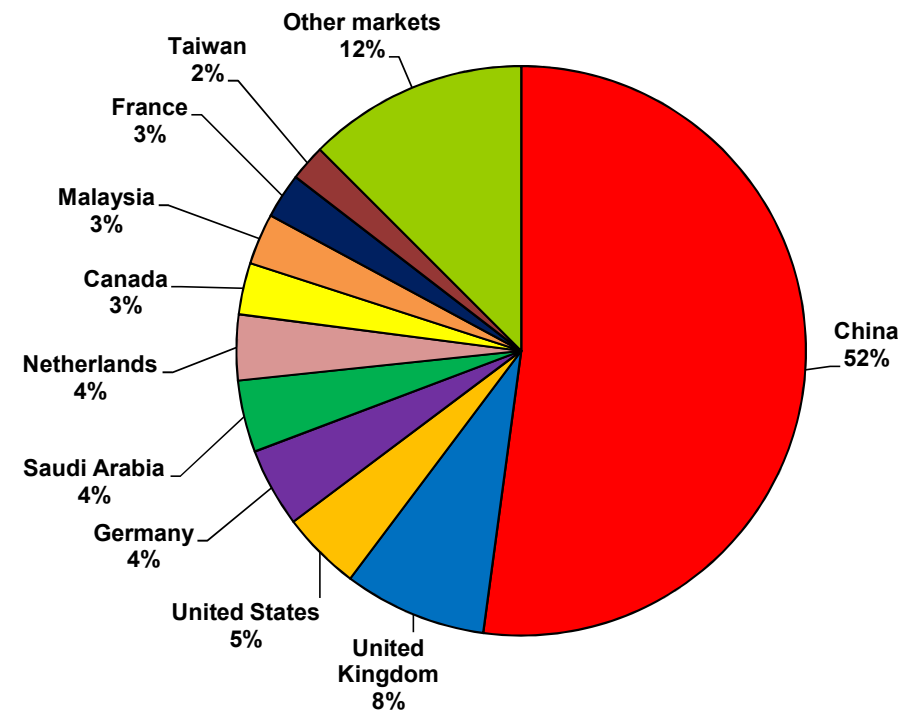
	Country	Volume (tonnes)	% of total	Change from same month previous year
1	United States	753	21%	75%
2	United Kingdom	713	20%	14%
3	France	390	11%	15%
4	Japan	308	9%	0%
5	Germany	280	8%	3%
6	Netherlands	247	7%	19%
7	Belgium	170	5%	22%
8	Canada	151	4%	53%
9	Jordan	119	3%	-31%
10	Kuwait	83	2%	-16%
	Other markets	346	10%	
	Total	3,559		19%

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 frozen sheepmeat markets by volume, month of August 2018

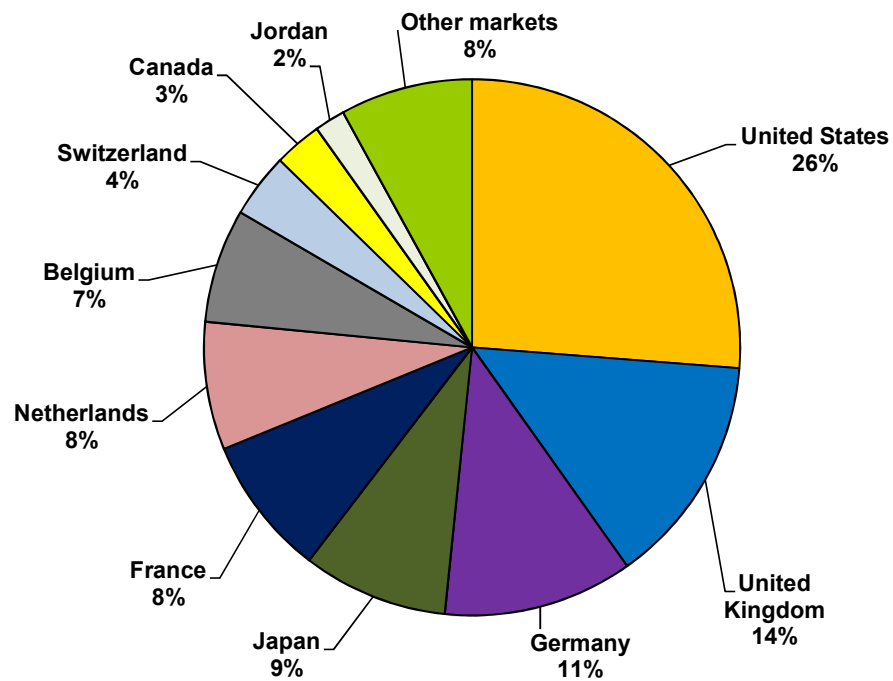
	Country	Volume (tonnes)	% of total	Change from same month previous year
1	China	10,658	52%	149%
2	United Kingdom	1,660	8%	13%
3	United States	922	5%	-16%
4	Germany	919	4%	36%
5	Saudi Arabia	835	4%	191%
6	Netherlands	761	4%	11%
7	Canada	600	3%	-55%
8	Malaysia	592	3%	57%
9	France	525	3%	116%
10	Taiwan	418	2%	-41%
	Other markets	2,556	13%	
	Total	20,446		47%



Top 10 chilled sheepmeat markets by value, month of Aug 2018

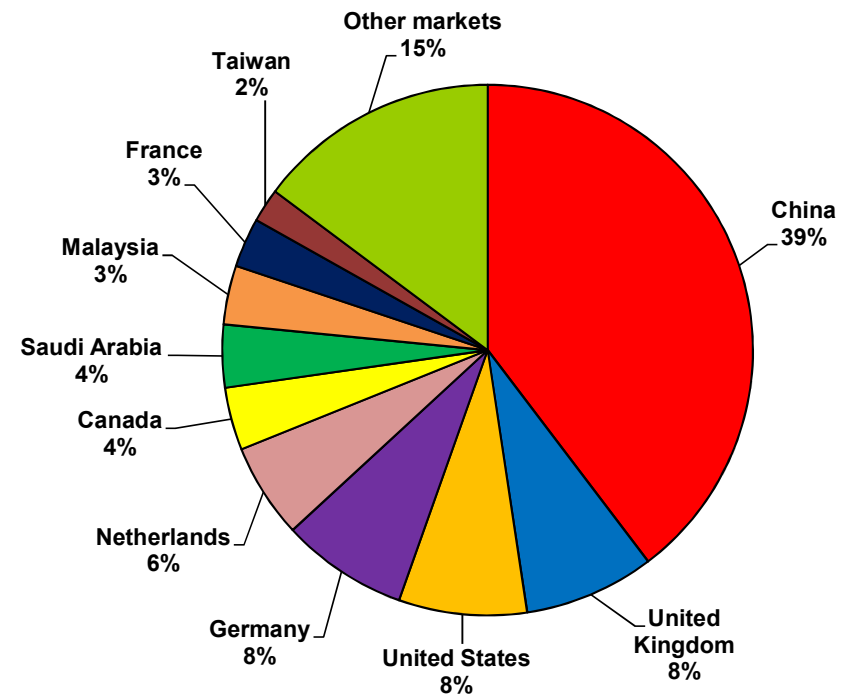
	Country	Value (NZ\$m)	% of total	Change from same month previous year
1	United States	15.0	26%	124%
2	United Kingdom	8.0	14%	18%
3	Germany	6.6	11%	14%
4	Japan	5.0	9%	17%
5	France	4.8	8%	20%
6	Netherlands	4.4	8%	4%
7	Belgium	3.9	7%	66%
8	Switzerland	2.2	4%	11%
9	Canada	1.7	3%	57%
10	Jordan	1.1	2%	-25%
	Other markets	4.6	8%	
	Total	57.3		36%

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 frozen sheepmeat markets by value, month of August 2018

	Country	Value (NZ\$m)	% of total	Change from same month previous year
1	China	69.5	40%	249%
2	United Kingdom	13.9	8%	29%
3	United States	13.7	8%	23%
4	Germany	13.5	8%	33%
5	Netherlands	10.1	6%	-6%
6	Canada	6.7	4%	-41%
7	Saudi Arabia	6.7	4%	241%
8	Malaysia	6.3	4%	126%
9	France	5.3	3%	120%
10	Taiwan	3.6	2%	-15%
	Other markets	25.9	15%	
	Total	175.3		63%



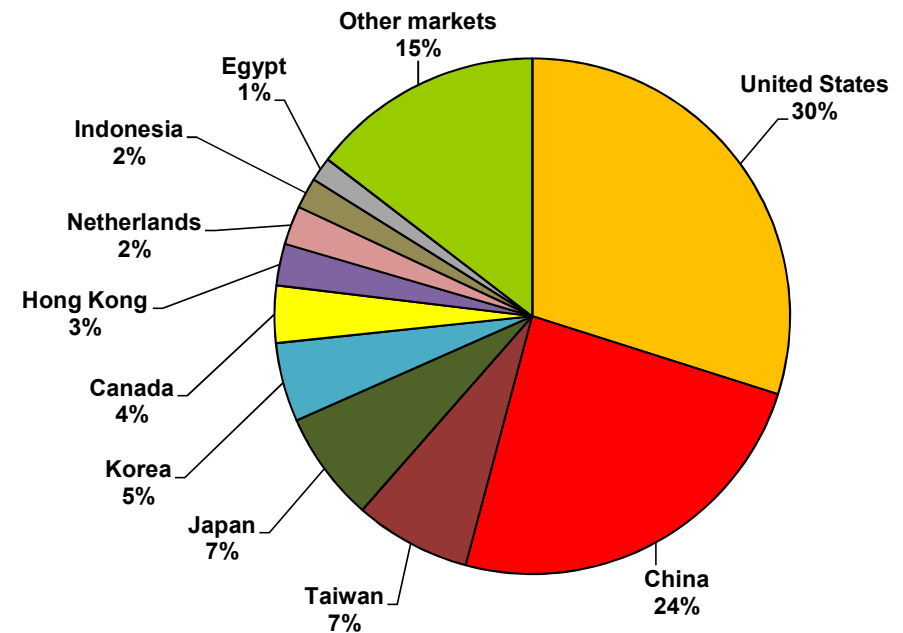
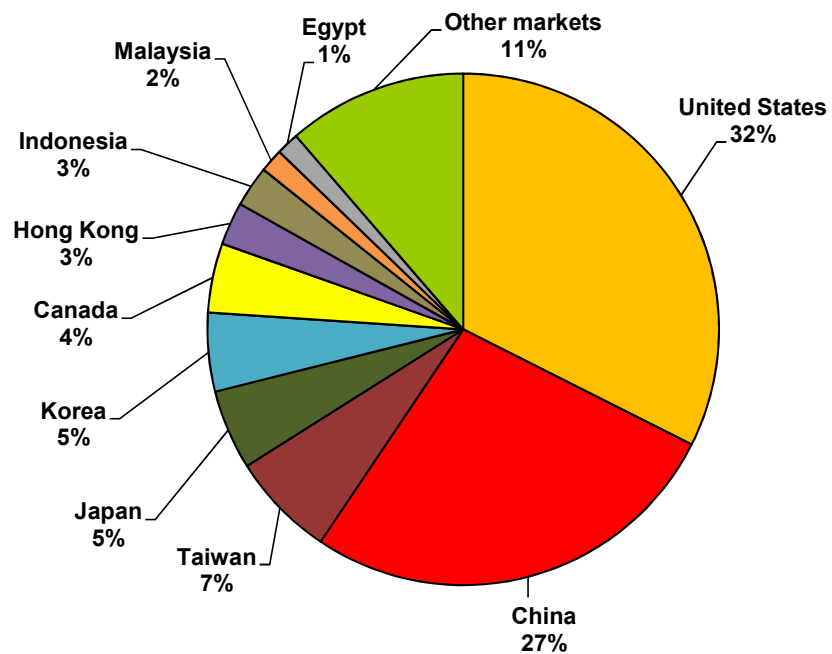
Top 10 beef markets by volume, month of August 2018

	Country	Volume (tonnes)	% of total	Change from same month previous year
1	United States	8,325	32%	3%
2	China	6,923	27%	58%
3	Taiwan	1,699	7%	62%
4	Japan	1,294	5%	29%
5	Korea	1,278	5%	4%
6	Canada	1,124	4%	-31%
7	Hong Kong	695	3%	332%
8	Indonesia	667	3%	165%
9	Malaysia	379	1%	67%
10	Egypt	367	1%	71%
	Other markets	2,913	11%	
	Total	25,663		23%

Top 10 beef markets by value, month of August 2018

	Country	Value (NZ\$m)	% of total	Change from same month previous year
1	United States	56.1	30%	8%
2	China	45.6	24%	70%
3	Taiwan	13.7	7%	77%
4	Japan	13.0	7%	68%
5	Korea	9.3	5%	45%
6	Canada	6.7	4%	-28%
7	Hong Kong	4.9	3%	230%
8	Netherlands	4.6	2%	40%
9	Indonesia	3.6	2%	198%
10	Egypt	2.9	2%	110%
	Other markets	27.4	15%	
	Total	187.7		31%

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



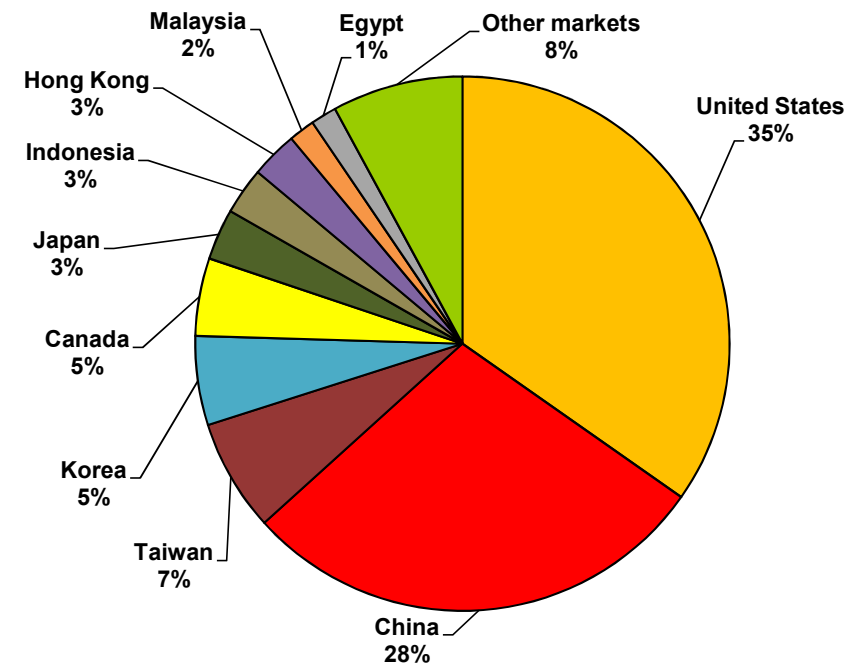
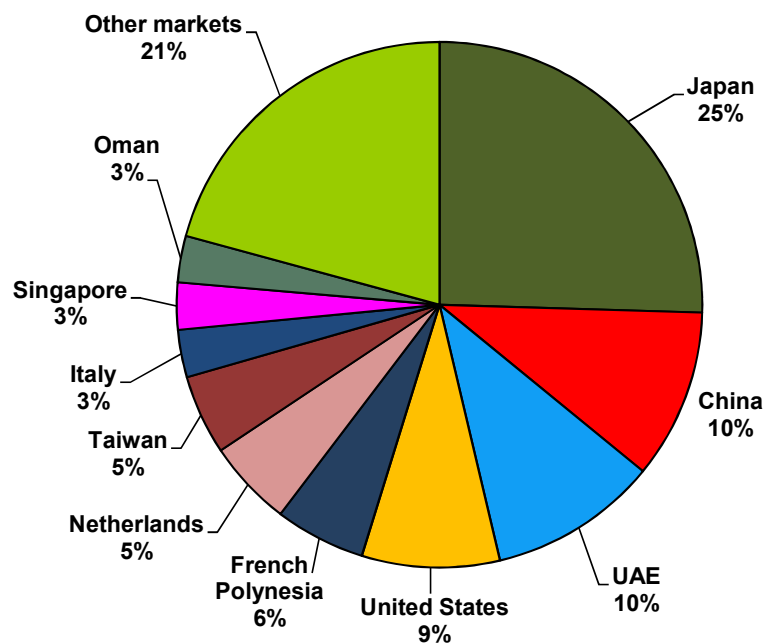
Top 10 chilled beef markets by volume, month of August 2018

	Country	Volume (tonnes)	% of total	Change from same month previous year
1	Japan	572	25%	50%
2	China	234	10%	370%
3	UAE	233	10%	1%
4	United States	190	8%	45%
5	French Polynesia	125	6%	-13%
6	Netherlands	119	5%	95%
7	Taiwan	110	5%	5%
8	Italy	66	3%	232%
9	Singapore	65	3%	-2%
10	Oman	64	3%	21%
	Other markets	466	21%	
	Total	2,244		31%

Top 10 frozen beef markets by volume, month of August 2018

	Country	Volume (tonnes)	% of total	Change from same month previous year
1	United States	8,134	35%	2%
2	China	6,689	29%	55%
3	Taiwan	1,589	7%	68%
4	Korea	1,260	5%	3%
5	Canada	1,103	5%	-32%
6	Japan	722	3%	17%
7	Indonesia	667	3%	165%
8	Hong Kong	662	3%	333%
9	Malaysia	371	2%	64%
10	Egypt	367	2%	71%
	Other markets	1,855	8%	
	Total	23,419		22%

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



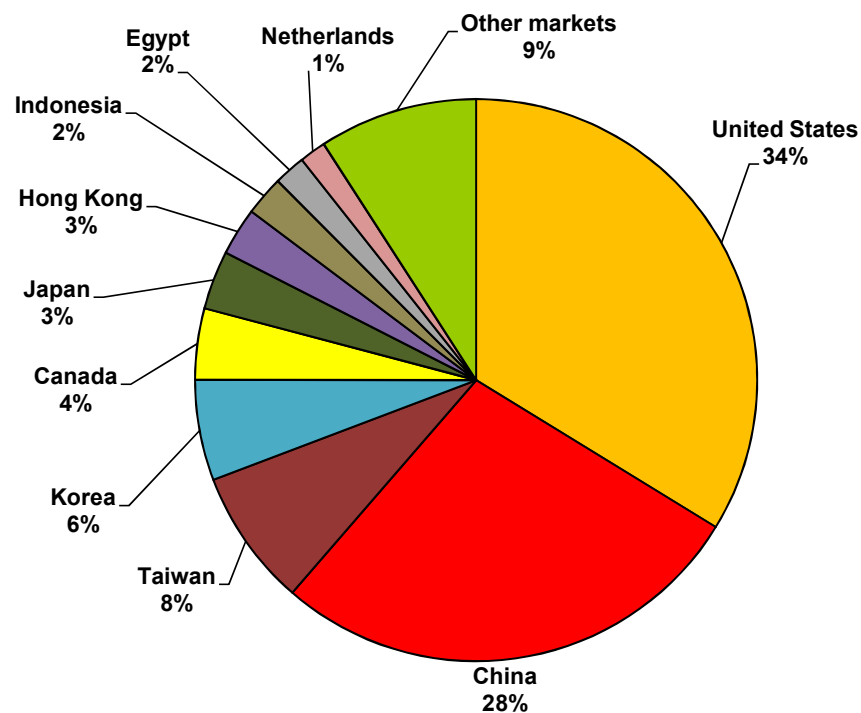
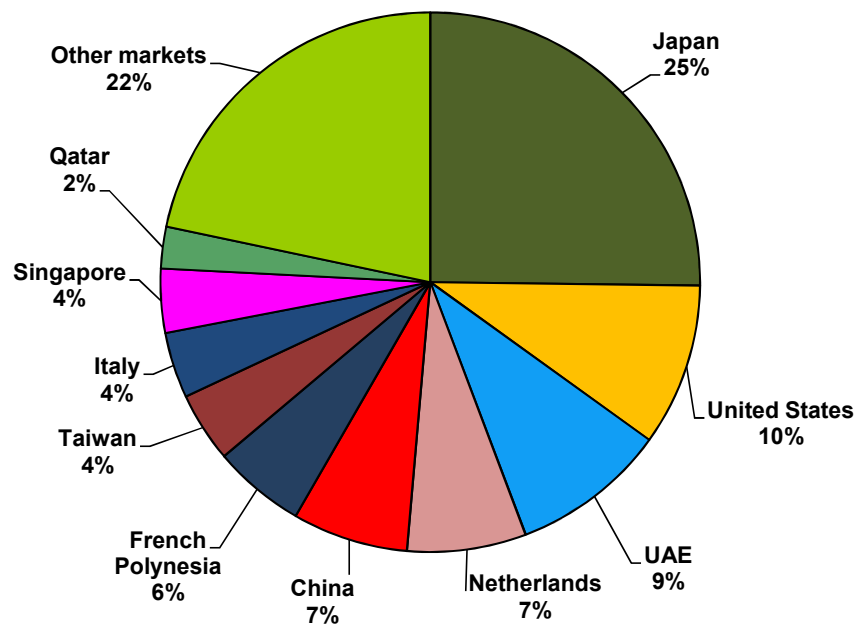
Top 10 chilled beef markets by value, month of August 2018

	Country	Value (NZ\$m)	% of total	Change from same month previous year
1	Japan	7.6	25%	71%
2	United States	3.0	10%	72%
3	UAE	2.8	9%	-1%
4	Netherlands	2.2	7%	77%
5	China	2.1	7%	445%
6	French Polynesia	1.7	6%	-12%
7	Taiwan	1.3	4%	37%
8	Italy	1.2	4%	255%
9	Singapore	1.2	4%	7%
10	Qatar	0.8	2%	2%
	Other markets	6.6	22%	
	Total	30.3		39%

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Top 10 frozen beef markets by value, month of August 2018

	Country	Value (NZ\$m)	% of total	Change from same month previous year
1	United States	53.2	34%	6%
2	China	43.5	28%	64%
3	Taiwan	12.4	8%	82%
4	Korea	9.1	6%	43%
5	Canada	6.5	4%	-31%
6	Japan	5.3	3%	65%
7	Hong Kong	4.3	3%	231%
8	Indonesia	3.6	2%	198%
9	Egypt	2.9	2%	110%
10	Netherlands	2.4	2%	18%
	Other markets	14.4	9%	
	Total	157.5		30%



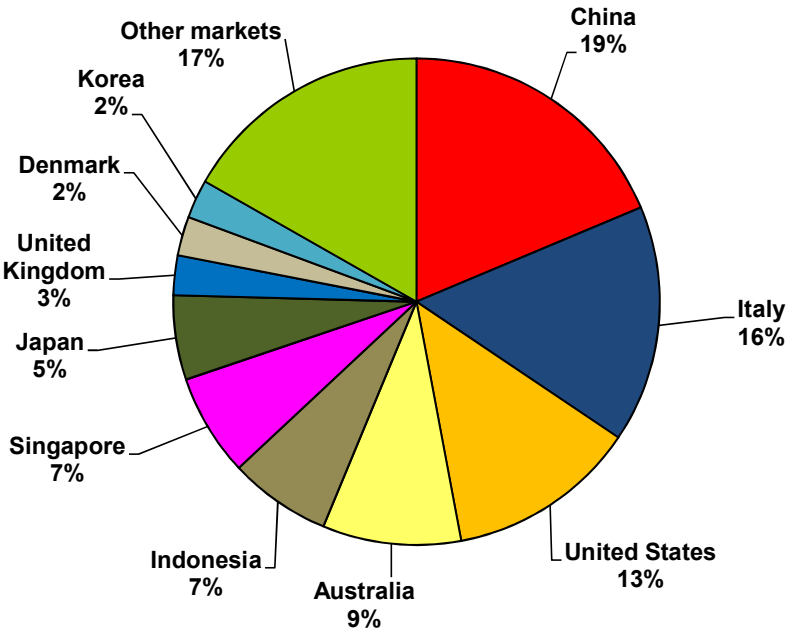
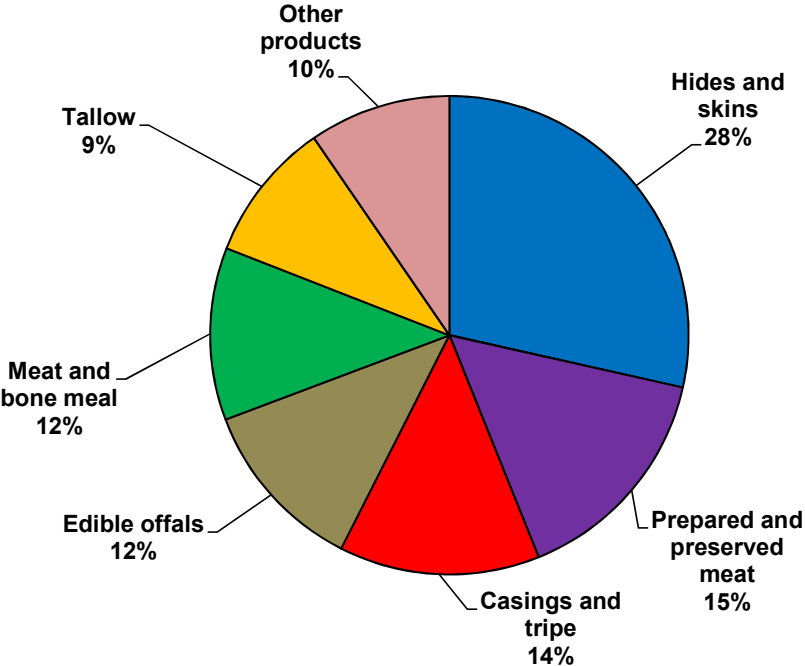
Co-products exports by value, month of August 2018

	Product	Value (NZ\$m)	% of total	Change from same month previous year
1	Hides and skins	37.2	29%	22%
2	Prepared and preserved meat	20.1	15%	27%
3	Casings and tripe	17.7	14%	58%
4	Edible offals	15.4	12%	43%
5	Meat and bone meal	15.2	12%	77%
6	Tallow	12.4	10%	48%
7	Other products	12.5	10%	-5%
	Total	130.5		33%

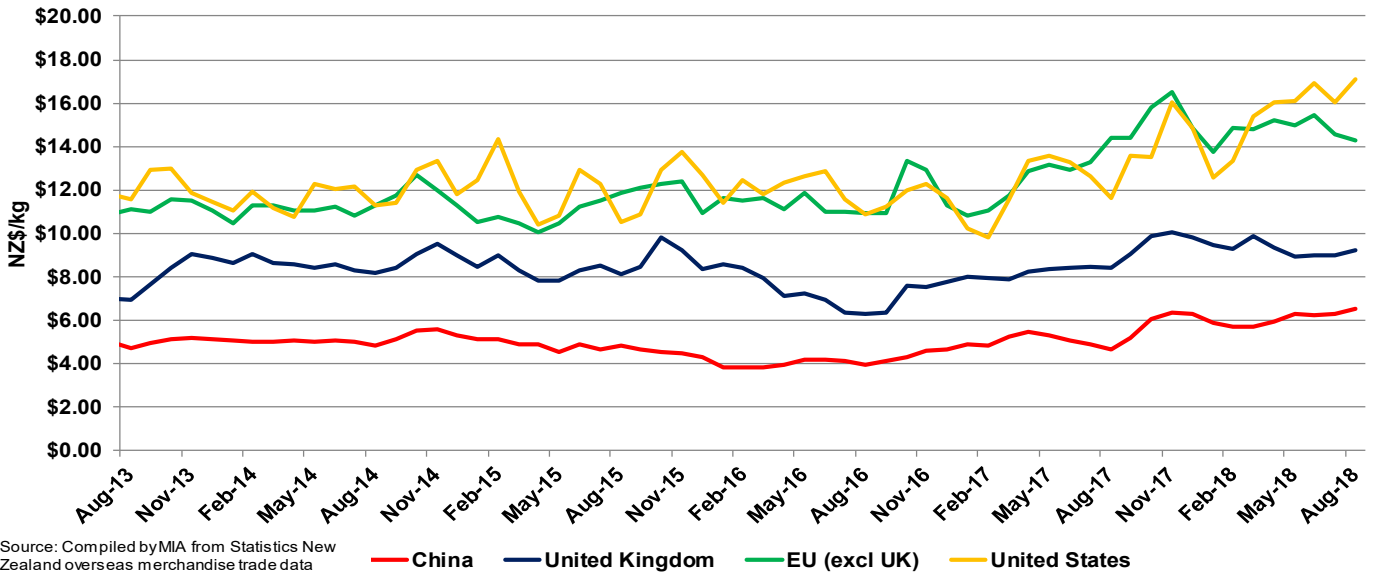
Top 10 markets for co-products by value, month of August 2018

	Country	Value (NZ\$m)	% of total	Change from same month previous year
1	China	24.4	19%	36%
2	Italy	20.6	16%	45%
3	United States	16.5	13%	78%
4	Australia	12.0	9%	14%
5	Indonesia	8.9	7%	52%
6	Singapore	8.8	7%	24%
7	Japan	7.3	6%	73%
8	United Kingdom	3.4	3%	159%
9	Denmark	3.4	3%	2%
10	Korea	3.4	3%	-27%
	Other markets	21.9		
	Total	130.5		33%

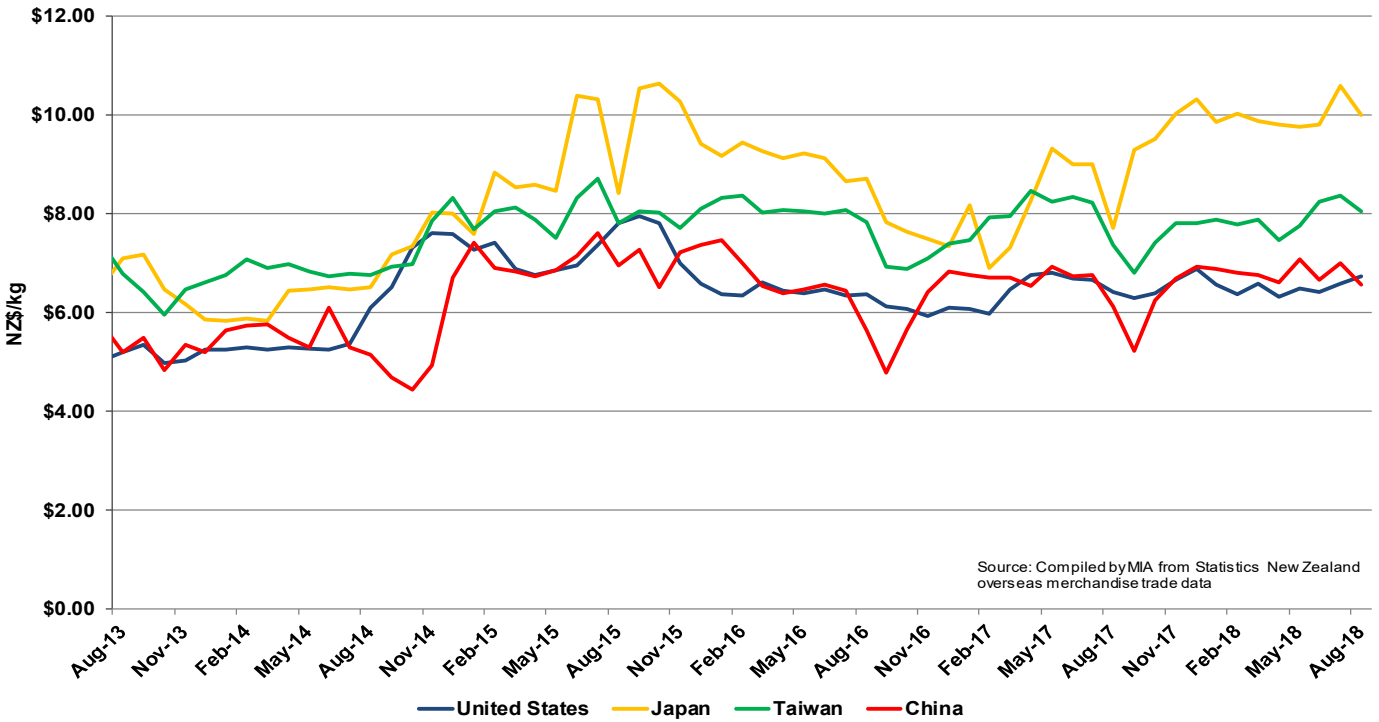
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



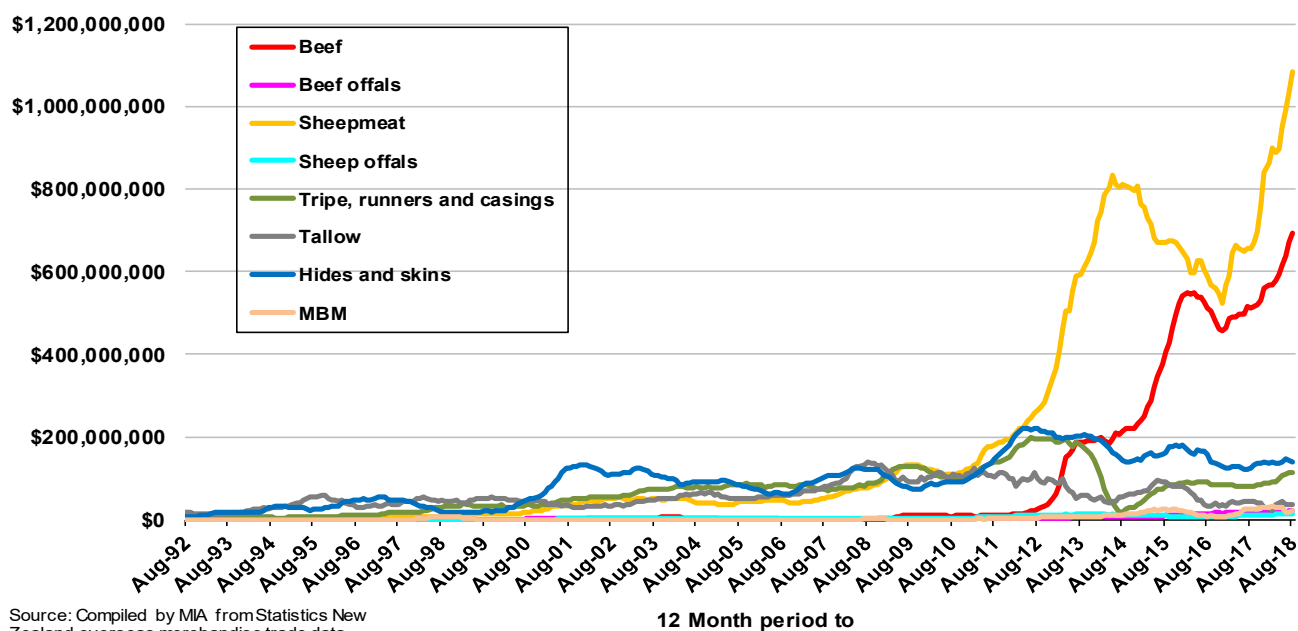
Sheepmeat, average monthly FOB value (\$/kg) to selected markets



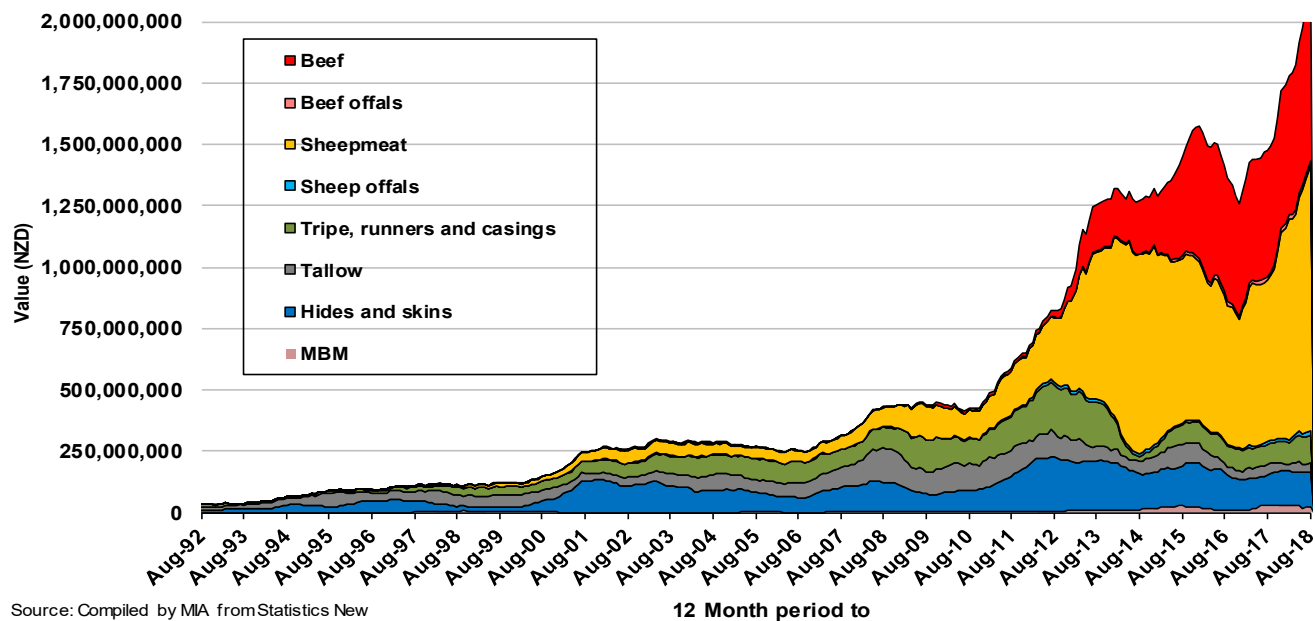
Beef, average monthly FOB value (\$/kg) to selected markets



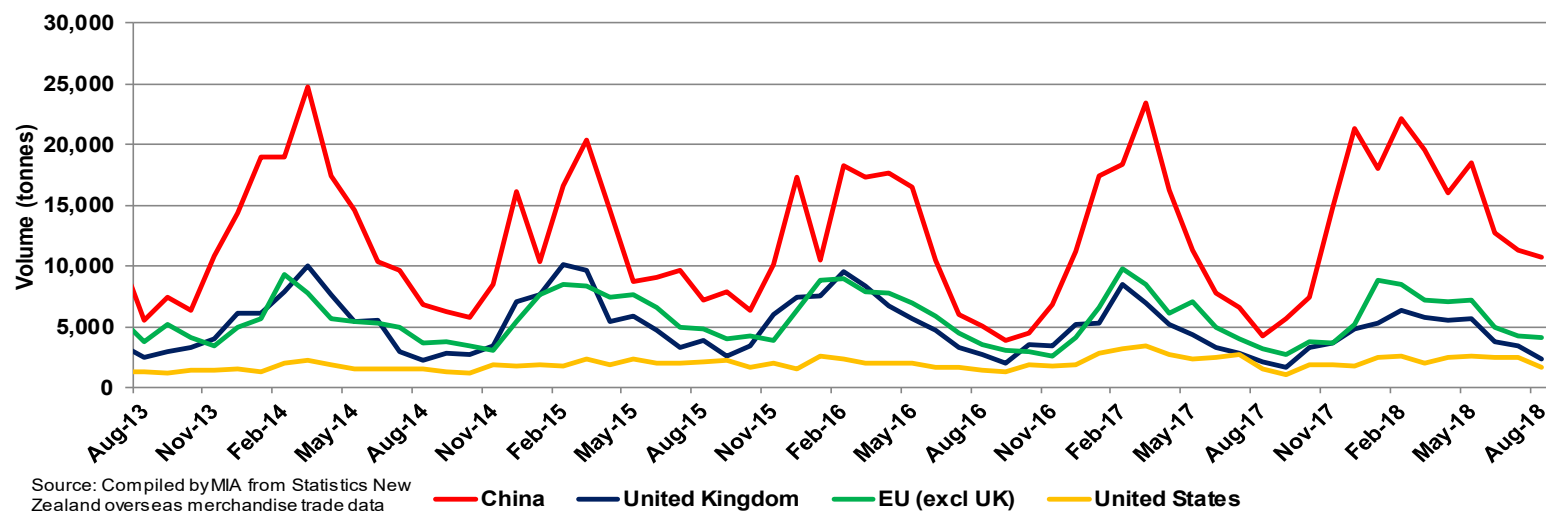
NZ Meat Industry Exports to China - Rolling 12 Month FOB Value - by Product Type



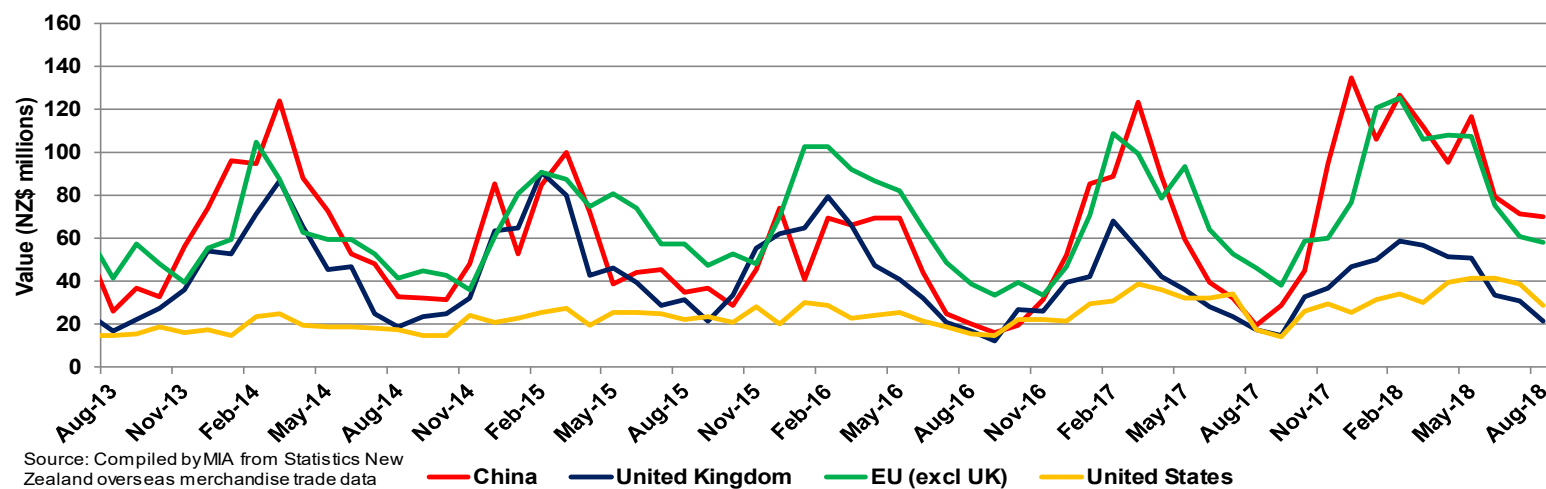
NZ Meat Industry Exports to China - Rolling 12 Month FOB Value - Combined Value



**Monthly sheepmeat exports to selected markets (by volume),
August 2013 - August 2018**



**Monthly sheepmeat exports to selected markets (by value),
August 2013 - August 2018**

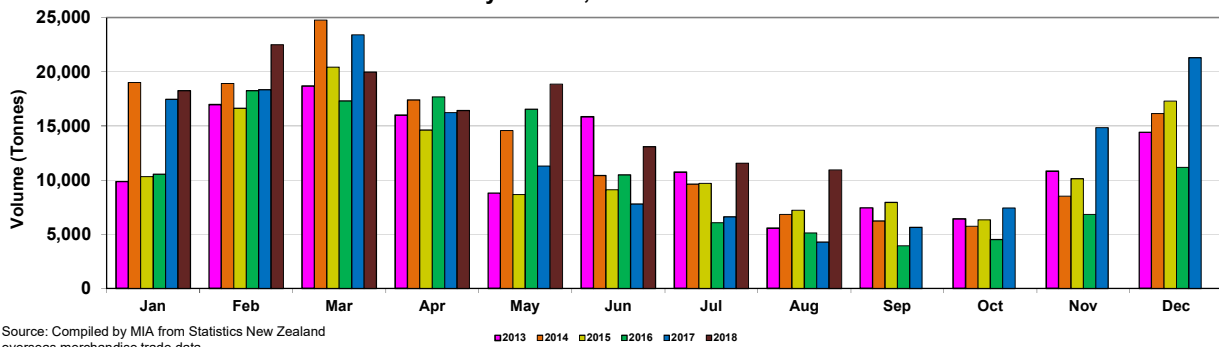


Monthly exports of sheepmeat and edible offal to China, 2013-2018, by volume
(Tonnes)

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
2013													
Sheepmeat exports	9,854	16,976	18,679	16,003	8,798	15,851	10,729	5,560	7,447	6,409	10,819	14,415	141,540
Edible ovine offal	177	298	286	364	188	392	210	116	354	110	176	230	2,901
Total (sheepmeat + offal)	10,031	17,274	18,965	16,367	8,986	16,243	10,939	5,676	7,801	6,519	10,995	14,645	144,441
2014													
Sheepmeat exports	19,008	18,923	24,764	17,400	14,577	10,417	9,619	6,832	6,231	5,740	8,513	16,150	158,174
Edible ovine offal	223	217	305	357	473	240	280	119	121	139	183	213	2,870
Total (sheepmeat + offal)	19,231	19,140	25,070	17,757	15,049	10,657	9,899	6,951	6,352	5,879	8,696	16,363	161,044
2015													
Sheepmeat exports	10,324	16,624	20,435	14,623	8,666	9,117	9,696	7,208	7,935	6,329	10,126	17,288	138,371
Edible ovine offal	168	371	502	366	158	240	224	149	62	110	113	285	2,748
Total (sheepmeat + offal)	10,492	16,995	20,937	14,989	8,824	9,357	9,920	7,357	7,997	6,439	10,239	17,573	141,119
2016													
Sheepmeat exports	10,531	18,251	17,299	17,677	16,535	10,480	6,063	5,123	3,942	4,518	6,832	11,178	128,429
Edible ovine offal	122	218	340	405	238	165	239	105	69	105	111	186	2,303
Total (sheepmeat + offal)	10,653	18,469	17,639	18,082	16,773	10,645	6,302	5,228	4,011	4,623	6,943	11,364	130,732
2017													
Sheepmeat exports	17,457	18,346	23,409	16,235	11,306	7,793	6,616	4,279	5,639	7,422	14,835	21,293	154,630
Edible ovine offal	290	359	378	345	384	274	255	109	119	108	266	267	3,154
Total (sheepmeat + offal)	17,747	18,705	23,787	16,580	11,690	8,067	6,871	4,388	5,758	7,530	15,101	21,560	157,784
2018													
Sheepmeat exports	18,075	22,151	19,605	16,069	18,478	12,733	11,322	10,703					129,136
Edible ovine offal	167	348	365	363	380	355	246	237					2,461
Total (sheepmeat + offal)	18,242	22,499	19,970	16,432	18,858	13,088	11,568	10,940					131,597

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to China,
by volume, 2013 - 2018

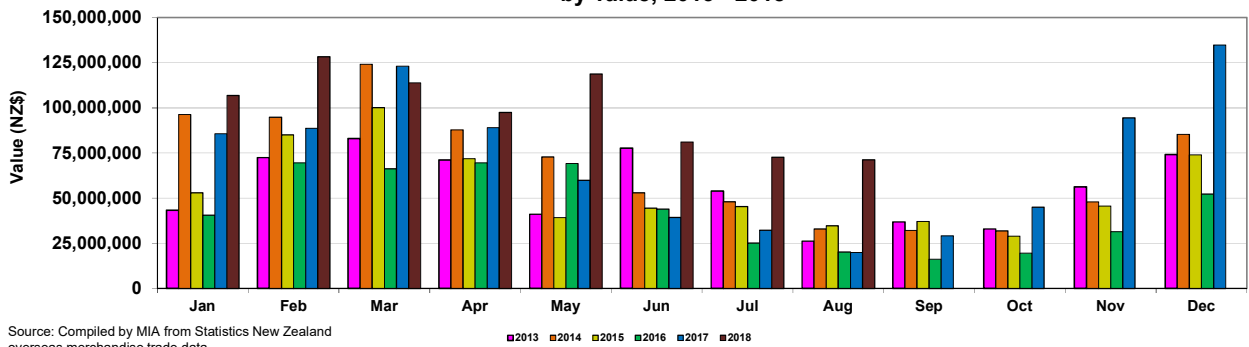


Monthly exports of sheepmeat and edible offal to China, 2013-2018, by value
(NZ\$)

	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	43,353,830	72,491,018	83,052,394	71,141,926	41,079,662	77,682,579	53,918,861	26,215,866	36,840,071	32,946,958	56,231,872	74,138,663	669,093,700
Edible ovine offal	673,712	1,459,906	1,488,146	1,833,800	1,032,064	2,081,463	1,138,930	597,353	1,097,236	482,730	697,713	844,018	13,427,071
Total (sheepmeat + offal)	44,027,542	73,950,924	84,540,540	72,975,726	42,111,726	79,764,042	55,057,791	26,813,219	37,937,307	33,429,688	56,929,585	74,982,681	682,520,771
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	96,310,623	94,762,944	124,208,695	87,884,095	72,869,364	53,019,007	48,046,563	32,921,665	32,101,152	31,850,890	47,895,402	85,366,159	807,236,559
Edible ovine offal	787,041	964,934	1,117,794	1,401,617	1,694,787	916,561	826,711	513,814	539,309	461,249	564,200	649,026	10,437,043
Total (sheepmeat + offal)	97,097,664	95,727,878	125,326,489	89,285,712	74,564,151	53,935,568	48,873,274	33,435,479	32,640,461	32,312,139	48,459,602	86,015,185	817,673,602
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	53,017,245	85,086,858	100,103,537	71,903,570	39,175,817	44,498,347	45,375,867	34,689,202	37,122,518	28,921,195	45,666,958	73,977,490	659,538,604
Edible ovine offal	475,518	973,339	1,323,936	1,225,932	527,521	875,099	656,374	423,922	240,419	294,026	275,514	685,430	7,977,030
Total (sheepmeat + offal)	53,492,763	86,060,197	101,427,473	73,129,502	39,703,338	45,373,446	46,032,241	35,113,124	37,362,937	29,215,221	45,942,472	74,662,920	667,515,634
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	40,574,416	69,590,695	66,263,969	69,579,648	69,198,309	43,943,471	25,124,034	20,167,198	16,162,483	19,514,148	31,471,906	52,259,796	523,850,073
Edible ovine offal	266,672	571,412	819,513	1,023,607	735,899	505,984	777,176	328,894	203,295	302,478	279,851	503,819	6,318,600
Total (sheepmeat + offal)	40,841,088	70,162,107	67,083,482	70,603,255	69,934,208	44,449,455	25,901,210	20,496,092	16,365,778	19,816,626	31,751,757	52,763,615	530,168,673
	2017												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	85,705,684	88,693,621	123,092,384	88,996,014	59,796,284	39,313,577	32,278,958	19,941,645	29,144,189	44,944,438	94,468,142	134,789,913	841,164,849
Edible ovine offal	869,019	1,075,500	1,285,046	1,194,955	1,542,762	956,166	1,026,868	420,205	485,882	484,907	1,136,591	1,229,986	11,707,887
Total (sheepmeat + offal)	86,574,703	89,769,121	124,377,430	90,190,969	61,339,046	40,269,743	33,305,826	20,361,850	29,630,071	45,429,345	95,604,733	136,019,899	852,872,736
	2018												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	106,218,477	126,845,603	112,156,078	95,734,172	116,737,324	79,404,186	71,404,898	69,945,594					778,446,332
Edible ovine offal	704,259	1,538,908	1,711,745	1,723,856	1,956,429	1,707,207	1,244,865	1,362,371					11,949,640
Total (sheepmeat + offal)	106,922,736	128,384,511	113,867,823	97,458,028	118,693,753	81,111,393	72,649,763	71,307,965					790,395,972

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to China,
by value, 2013 - 2018

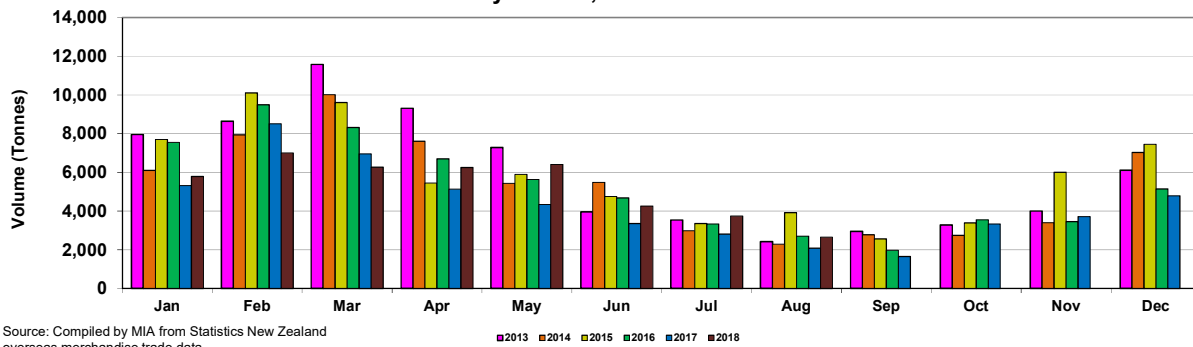


Monthly exports of sheepmeat and edible offal to the UK, 2013-2018, by volume
(Tonnes)

	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	7,956	8,645	11,577	9,309	7,290	3,955	3,540	2,419	2,950	3,276	3,997	6,111	71,024
Edible ovine offal	985	949	1,115	843	733	721	851	478	312	611	638	934	9,170
Total (sheepmeat + offal)	8,941	9,594	12,692	10,152	8,023	4,676	4,391	2,896	3,262	3,887	4,635	7,045	80,195
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	6,109	7,937	10,018	7,606	5,431	5,487	2,979	2,291	2,777	2,741	3,400	7,029	63,805
Edible ovine offal	884	918	1,353	701	686	731	491	307	290	273	341	387	7,362
Total (sheepmeat + offal)	6,993	8,855	11,371	8,307	6,117	6,218	3,470	2,598	3,067	3,014	3,741	7,416	71,167
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	7,700	10,106	9,609	5,449	5,895	4,750	3,353	3,916	2,566	3,387	6,004	7,444	70,179
Edible ovine offal	487	825	1,032	791	545	674	411	258	272	285	543	544	6,667
Total (sheepmeat + offal)	8,187	10,931	10,641	6,240	6,440	5,424	3,764	4,174	2,838	3,672	6,547	7,988	76,846
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	7,554	9,496	8,323	6,694	5,636	4,673	3,336	2,701	1,976	3,546	3,457	5,137	62,529
Edible ovine offal	785	1,156	965	911	673	584	382	301	256	266	262	302	6,843
Total (sheepmeat + offal)	8,339	10,652	9,288	7,605	6,309	5,257	3,718	3,002	2,232	3,812	3,719	5,439	69,372
	2017												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	5,315	8,518	6,955	5,128	4,348	3,348	2,810	2,087	1,644	3,335	3,710	4,785	51,983
Edible ovine offal	551	930	886	655	528	378	382	318	287	355	551	669	6,490
Total (sheepmeat + offal)	5,866	9,448	7,841	5,783	4,876	3,726	3,192	2,405	1,931	3,690	4,261	5,454	58,473
	2018												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	5,312	6,310	5,769	5,544	5,696	3,765	3,410	2,373					38,179
Edible ovine offal	477	692	500	709	717	492	335	279					4,201
Total (sheepmeat + offal)	5,789	7,002	6,269	6,253	6,413	4,257	3,745	2,652					42,380

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to the UK,
by volume, 2013 - 2018



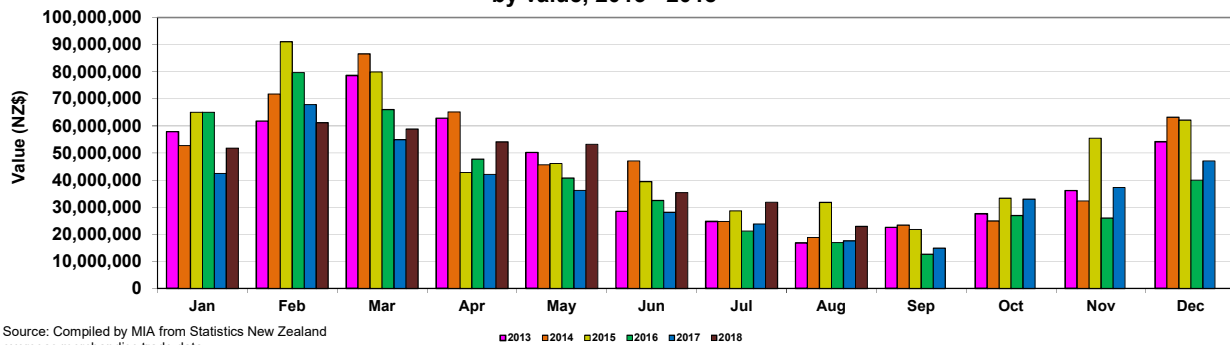
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat and edible offal to the UK, 2013-2018, by value
(NZ\$)**

	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	57,911,027	61,833,485	78,638,474	62,860,125	50,201,449	28,431,311	24,737,866	16,821,536	22,550,712	27,582,690	36,146,785	54,202,116	521,917,576
Edible ovine offal	2,285,407	2,049,254	2,382,964	1,920,916	1,628,520	1,607,718	1,908,559	939,595	657,820	1,227,838	1,270,145	2,310,600	20,189,336
Total (sheepmeat + offal)	60,196,434	63,882,739	81,021,438	64,781,041	51,829,969	30,039,029	26,646,425	17,761,131	23,208,532	28,810,528	37,416,930	56,512,716	542,106,912
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	52,764,086	71,828,538	86,622,313	65,168,373	45,677,377	47,017,307	24,745,189	18,833,756	23,375,863	24,929,422	32,280,162	63,220,360	556,462,746
Edible ovine offal	1,981,374	2,401,290	3,419,790	1,705,850	1,830,538	1,872,414	1,290,147	817,678	858,216	733,470	1,035,674	1,446,028	19,392,469
Total (sheepmeat + offal)	54,745,460	74,229,828	90,042,103	66,874,223	47,507,915	48,889,721	26,035,336	19,651,434	24,234,079	25,662,892	33,315,836	64,666,388	575,855,215
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	65,075,268	91,149,488	79,916,460	42,793,017	46,103,123	39,413,950	28,615,757	31,732,972	21,730,043	33,264,358	55,457,610	62,109,425	597,361,471
Edible ovine offal	1,548,374	2,904,327	3,289,417	2,636,828	1,671,560	2,025,431	1,507,264	939,691	1,065,322	802,396	1,904,289	1,809,764	22,104,663
Total (sheepmeat + offal)	66,623,642	94,053,815	83,205,877	45,429,845	47,774,683	41,439,381	30,123,021	32,672,663	22,795,365	34,066,754	57,361,899	63,919,189	619,466,134
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	65,018,714	79,656,183	66,045,593	47,714,121	40,756,345	32,483,109	21,154,851	16,956,072	12,613,817	26,898,078	26,005,976	39,936,952	475,239,811
Edible ovine offal	2,061,289	3,893,588	2,385,430	2,692,124	2,202,626	1,614,299	1,002,806	846,177	658,364	591,435	734,763	787,650	19,470,551
Total (sheepmeat + offal)	67,080,003	83,549,771	68,431,023	50,406,245	42,958,971	34,097,408	22,157,657	17,802,249	13,272,181	27,489,513	26,740,739	40,724,602	494,710,362
	2017												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	42,463,009	67,877,662	54,909,925	42,087,495	36,210,709	28,128,299	23,809,194	17,584,773	14,879,137	32,941,074	37,217,773	47,018,419	445,127,469
Edible ovine offal	1,688,953	2,354,523	2,286,727	1,746,816	1,367,482	909,548	903,903	587,507	584,647	634,213	1,310,310	1,885,252	16,259,881
Total (sheepmeat + offal)	44,151,962	70,232,185	57,196,652	43,834,311	37,578,191	29,037,847	24,713,097	18,172,280	15,463,784	33,575,287	38,528,083	48,903,671	461,387,350
	2018												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	50,381,216	58,755,820	56,995,198	51,695,268	51,045,581	33,769,394	30,718,286	21,926,236					355,286,999
Edible ovine offal	1,451,506	2,434,072	1,821,501	2,426,849	2,150,692	1,641,703	1,097,957	985,015					14,009,295
Total (sheepmeat + offal)	51,832,722	61,189,892	58,816,699	54,122,117	53,196,273	35,411,097	31,816,243	22,911,251					369,296,294

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the UK,
by value, 2013 - 2018**



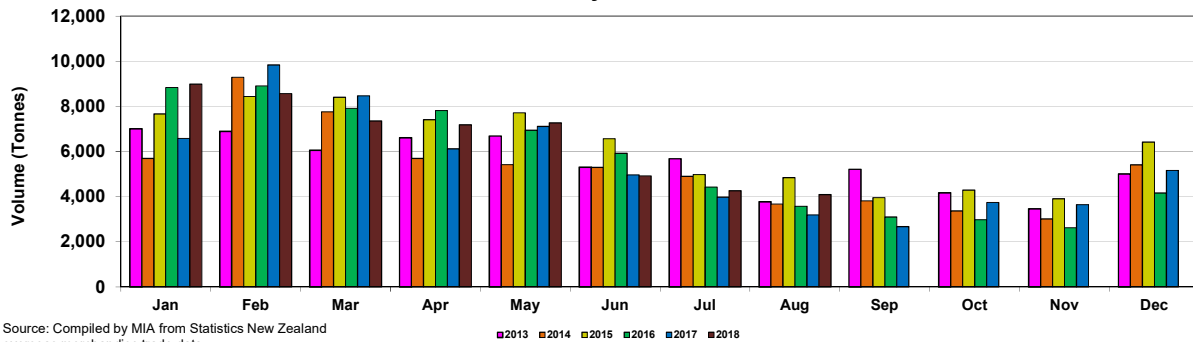
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat and edible offal to the European Union (excluding UK), 2013-2018, by volume
(Tonnes)**

	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	7,002	6,893	6,049	6,607	6,683	5,306	5,676	3,771	5,207	4,166	3,464	5,006	65,830
Edible ovine offal	195	113	191	78	169	53	97	48	40	34	104	175	#REF!
Total (sheepmeat + offal)	7,197	7,006	6,239	6,686	6,852	5,359	5,773	3,819	5,246	4,200	3,568	5,181	67,126
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	5,698	9,282	7,763	5,693	5,416	5,294	4,900	3,668	3,812	3,364	3,008	5,407	63,305
Edible ovine offal	194	135	128	66	27	94	42	33	63	33	109	206	1,130
Total (sheepmeat + offal)	5,891	9,417	7,891	5,759	5,443	5,388	4,942	3,701	3,875	3,397	3,117	5,613	64,434
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	7,662	8,437	8,404	7,413	7,714	6,566	4,978	4,844	3,952	4,289	3,905	6,413	74,577
Edible ovine offal	245	176	293	80	124	59	43	47	67	42	78	132	1,386
Total (sheepmeat + offal)	7,907	8,613	8,697	7,493	7,838	6,625	5,021	4,891	4,019	4,331	3,983	6,545	75,963
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	8,828	8,900	7,909	7,814	6,940	5,917	4,422	3,570	3,100	2,981	2,619	4,159	67,159
Edible ovine offal	220	316	176	122	57	97	19	64	29	109	171	200	1,580
Total (sheepmeat + offal)	9,048	9,216	8,085	7,936	6,997	6,014	4,441	3,634	3,129	3,090	2,790	4,359	68,739
	2017												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	6,575	9,832	8,467	6,114	7,109	4,966	3,980	3,196	2,664	3,740	3,645	5,159	65,447
Edible ovine offal	288	126	107	96	99	53	44	41	27	35	119	199	1,234
Total (sheepmeat + offal)	6,863	9,958	8,574	6,210	7,208	5,019	4,024	3,237	2,691	3,775	3,764	5,358	66,681
	2018												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	8,803	8,453	7,181	7,107	7,150	4,892	4,201	4,076					51,863
Edible ovine offal	176	109	175	74	113	27	59	10					743
Total (sheepmeat + offal)	8,979	8,562	7,356	7,181	7,263	4,919	4,260	4,086					52,606

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the European Union (excluding UK),
by volume, 2013 - 2018**

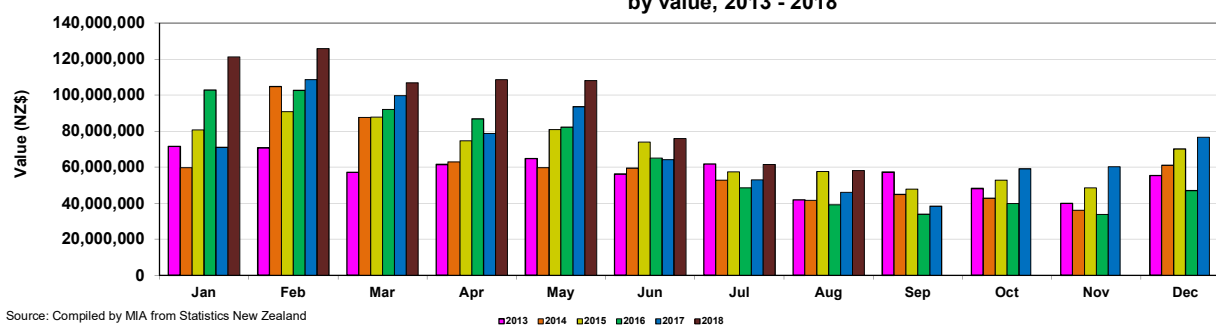


**Monthly exports of sheepmeat and edible offal to the European Union (excluding UK), 2013-2018, by value
(NZ\$)**

	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	71,569,714	70,724,650	57,150,650	61,540,403	64,760,411	56,108,488	61,757,257	41,789,447	57,218,834	48,234,222	39,902,408	55,387,601	686,144,085
Edible ovine offal	656,998	449,028	912,221	206,747	698,109	450,023	777,632	295,507	141,525	203,527	472,910	602,301	5,866,528
Total (sheepmeat + offal)	72,226,712	71,173,678	58,062,871	61,747,150	65,458,520	56,558,511	62,534,889	42,084,954	57,360,359	48,437,749	40,375,318	55,989,902	692,010,613
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	59,677,329	104,780,951	87,621,320	63,018,346	59,786,583	59,446,426	52,851,804	41,522,436	44,913,830	42,708,345	36,106,338	61,079,906	713,513,614
Edible ovine offal	468,974	312,831	334,438	196,328	100,887	376,701	161,355	210,488	176,228	223,064	325,329	686,699	3,573,322
Total (sheepmeat + offal)	60,146,303	105,093,782	87,955,758	63,214,674	59,887,470	59,823,127	53,013,159	41,732,924	45,090,058	42,931,409	36,431,667	61,766,605	717,086,936
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	80,640,056	90,780,593	87,793,046	74,651,489	80,903,608	73,855,436	57,353,670	57,498,573	47,794,590	52,818,445	48,437,456	70,144,096	822,671,058
Edible ovine offal	752,054	572,838	999,541	305,238	506,938	237,818	204,480	365,582	367,740	323,303	545,599	670,092	5,851,223
Total (sheepmeat + offal)	81,392,110	91,353,431	88,792,587	74,956,727	81,410,546	74,093,254	57,558,150	57,864,155	48,162,330	53,141,748	48,983,055	70,814,188	828,522,281
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	102,813,332	102,596,870	92,082,121	86,783,464	82,227,119	65,004,679	48,562,325	39,130,897	33,872,836	39,820,296	33,819,599	47,042,385	773,755,923
Edible ovine offal	674,944	1,117,557	802,168	493,445	283,855	388,537	110,796	391,553	191,382	288,174	344,135	571,279	5,657,625
Total (sheepmeat + offal)	103,488,276	103,714,427	92,884,289	87,276,909	82,510,974	65,393,216	48,673,121	39,522,450	34,064,218	40,108,470	34,163,734	47,613,664	779,413,748
	2017												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	70,981,450	108,620,589	99,672,480	78,826,460	93,567,961	64,162,877	52,894,644	46,018,818	38,311,760	59,085,384	60,234,773	76,556,690	848,933,886
Edible ovine offal	862,954	657,688	734,090	514,383	604,387	287,194	238,928	210,672	203,193	123,009	324,345	722,254	5,483,097
Total (sheepmeat + offal)	71,844,404	109,278,277	100,406,570	79,340,843	94,172,348	64,450,071	53,133,572	46,229,490	38,514,953	59,208,393	60,559,118	77,278,944	854,416,983
	2018												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	120,804,927	125,384,674	106,277,032	108,329,973	107,328,010	75,725,712	61,063,297	58,054,579					762,968,204
Edible ovine offal	439,381	439,748	607,705	221,892	738,213	88,769	430,359	71,462					3,037,529
Total (sheepmeat + offal)	121,244,308	125,824,422	106,884,737	108,551,865	108,066,223	75,814,481	61,493,656	58,126,041					766,005,733

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the European Union (excluding UK),
by value, 2013 - 2018**



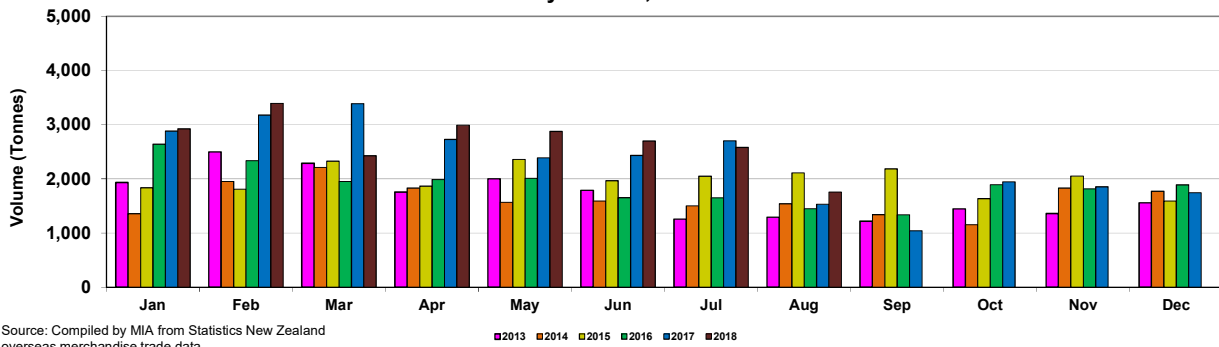
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat and edible offal to the United States 2013-2018, by volume
(Tonnes)**

	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	1,930	2,496	2,288	1,756	1,999	1,787	1,254	1,292	1,219	1,442	1,357	1,556	20,376
Edible ovine offal	64	49	347	128	50	68	111	57	84	136	21	16	1,132
Total (sheepmeat + offal)	1,994	2,545	2,636	1,884	2,049	1,855	1,365	1,349	1,303	1,578	1,378	1,572	21,508
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	1,353	1,951	2,206	1,828	1,566	1,588	1,501	1,538	1,338	1,152	1,826	1,769	19,617
Edible ovine offal	46	36	135	245	86	107	78	84	20	3	18	30	887
Total (sheepmeat + offal)	1,399	1,987	2,342	2,073	1,652	1,695	1,580	1,622	1,357	1,154	1,844	1,799	20,504
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	1,835	1,808	2,324	1,864	2,358	1,964	2,045	2,108	2,180	1,631	2,048	1,589	23,754
Edible ovine offal	31	108	171	488	235	106	349	154	88	43	96	203	2,073
Total (sheepmeat + offal)	1,866	1,916	2,495	2,353	2,593	2,070	2,394	2,262	2,268	1,674	2,144	1,792	25,827
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	2,639	2,333	1,949	1,986	2,008	1,653	1,650	1,447	1,335	1,889	1,814	1,886	22,589
Edible ovine offal	210	298	336	315	586	362	179	95	76	89	47	89	2,682
Total (sheepmeat + offal)	2,849	2,631	2,285	2,301	2,594	2,015	1,829	1,542	1,411	1,978	1,861	1,975	25,271
	2017												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	2,880	3,173	3,386	2,726	2,386	2,430	2,701	1,531	1,041	1,942	1,852	1,742	27,790
Edible ovine offal	310	327	825	584	459	205	168	101	70	127	238	236	3,650
Total (sheepmeat + offal)	3,190	3,500	4,211	3,310	2,845	2,635	2,869	1,632	1,111	2,069	2,090	1,978	31,440
	2018												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	2,500	2,564	1,976	2,488	2,601	2,467	2,435	1,675					18,706
Edible ovine offal	424	830	451	502	271	230	145	79					2,932
Total (sheepmeat + offal)	2,924	3,394	2,427	2,990	2,872	2,697	2,580	1,754					21,638

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the United States,
by volume, 2013 - 2018**

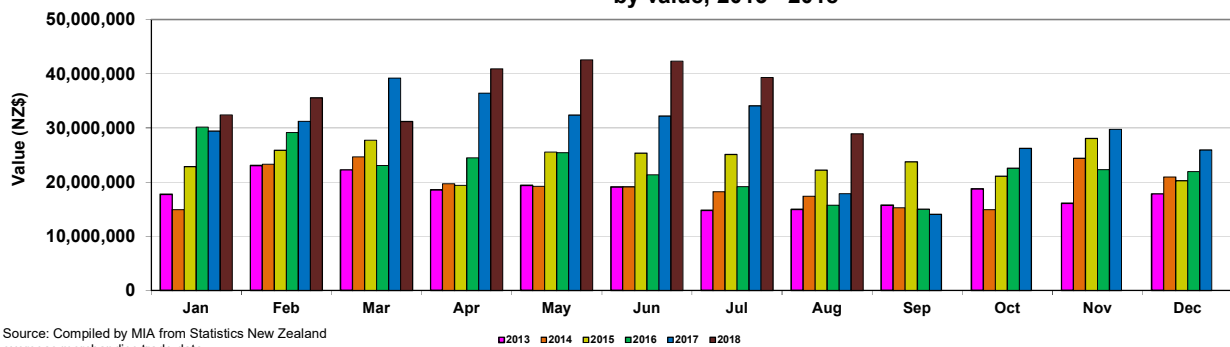


**Monthly exports of sheepmeat and edible offal to the United States, 2013-2018, by value
(NZ\$)**

	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	17,768,459	23,066,373	22,253,001	18,581,518	19,375,634	19,124,725	14,796,077	14,957,215	15,746,619	18,760,801	16,081,827	17,828,120	218,340,369
Edible ovine offal	222,163	138,741	796,121	310,234	155,951	130,927	225,673	108,090	203,762	210,420	50,510	99,484	2,652,076
Total (sheepmeat + offal)	17,990,622	23,205,114	23,049,122	18,891,752	19,531,585	19,255,652	15,021,750	15,065,305	15,950,381	18,971,221	16,132,337	17,927,604	220,992,445
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	14,926,887	23,307,217	24,663,164	19,692,424	19,230,248	19,129,579	18,235,363	17,393,607	15,255,811	14,911,152	24,397,809	20,951,074	232,094,335
Edible ovine offal	111,365	132,067	333,749	382,196	272,507	209,136	142,632	146,077	42,917	17,542	69,976	141,373	2,001,537
Total (sheepmeat + offal)	15,038,252	23,439,284	24,996,913	20,074,620	19,502,755	19,338,715	18,377,995	17,539,684	15,298,728	14,928,694	24,467,785	21,092,447	234,095,872
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	22,865,100	25,872,529	27,729,955	19,373,853	25,553,573	25,338,683	25,121,623	22,213,882	23,743,246	21,084,861	28,066,640	20,248,119	287,212,064
Edible ovine offal	81,782	315,756	327,920	827,123	470,370	259,797	633,402	387,391	175,272	103,047	238,183	343,822	4,163,865
Total (sheepmeat + offal)	22,946,882	26,188,285	28,057,875	20,200,976	26,023,943	25,598,480	25,755,025	22,601,273	23,918,518	21,187,908	28,304,823	20,591,941	291,375,929
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	30,139,910	29,132,004	23,049,612	24,465,575	25,432,220	21,349,974	19,141,985	15,740,771	14,978,985	22,573,914	22,310,640	21,949,975	270,265,565
Edible ovine offal	498,637	471,249	660,400	440,797	840,236	669,745	360,602	200,952	97,476	127,428	132,283	110,220	4,610,025
Total (sheepmeat + offal)	30,638,547	29,603,253	23,710,012	24,906,372	26,272,456	22,019,719	19,502,587	15,941,723	15,076,461	22,701,342	22,442,923	22,060,195	274,875,590
	2017												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	29,416,181	31,218,025	39,203,053	36,421,786	32,371,270	32,207,557	34,072,643	17,849,399	14,071,085	26,230,095	29,747,080	25,937,979	348,746,153
Edible ovine offal	580,296	489,125	1,499,063	1,021,481	804,435	400,990	387,314	319,121	193,496	211,898	475,478	472,421	6,855,118
Total (sheepmeat + offal)	29,996,477	31,707,150	40,702,116	37,443,267	33,175,705	32,608,547	34,459,957	18,168,520	14,264,581	26,441,993	30,222,558	26,410,400	355,601,271
	2018												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	31,480,087	34,162,857	30,436,272	39,901,161	41,934,730	41,696,983	39,016,460	28,713,182					287,341,732
Edible ovine offal	917,604	1,406,740	753,822	987,939	627,424	621,848	282,800	211,311					5,809,488
Total (sheepmeat + offal)	32,397,691	35,569,597	31,190,094	40,889,100	42,562,154	42,318,831	39,299,260	28,924,493					293,151,220

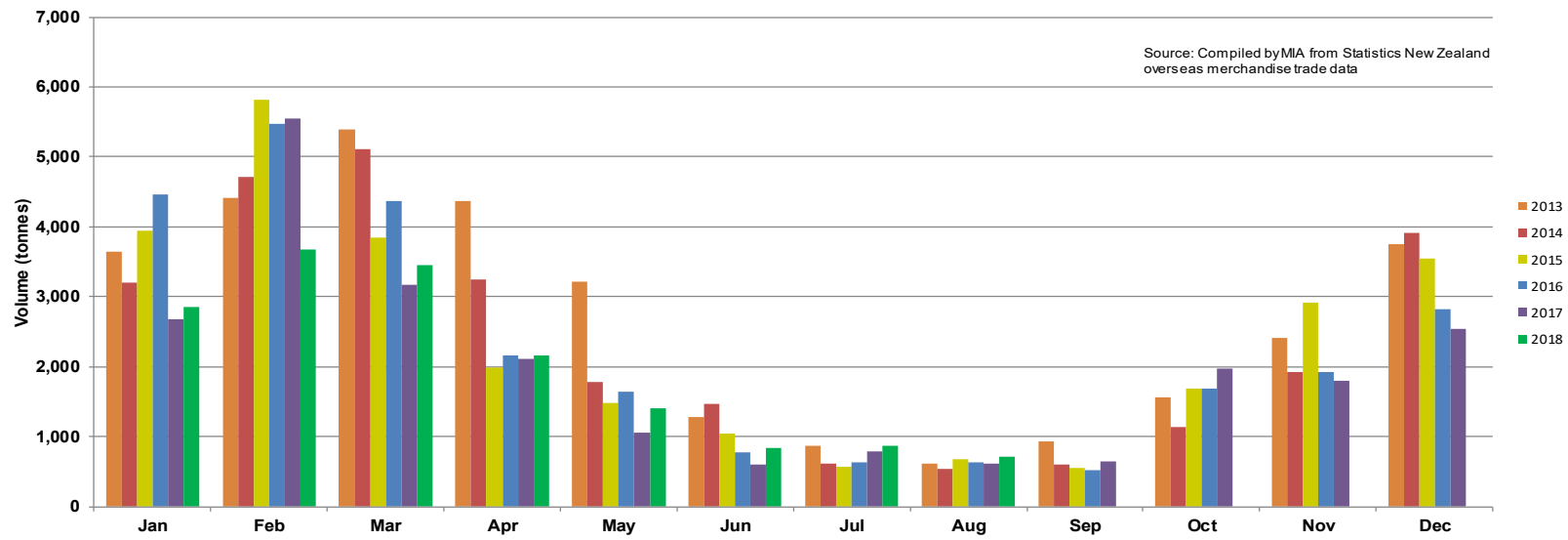
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the United States,
by value, 2013 - 2018**

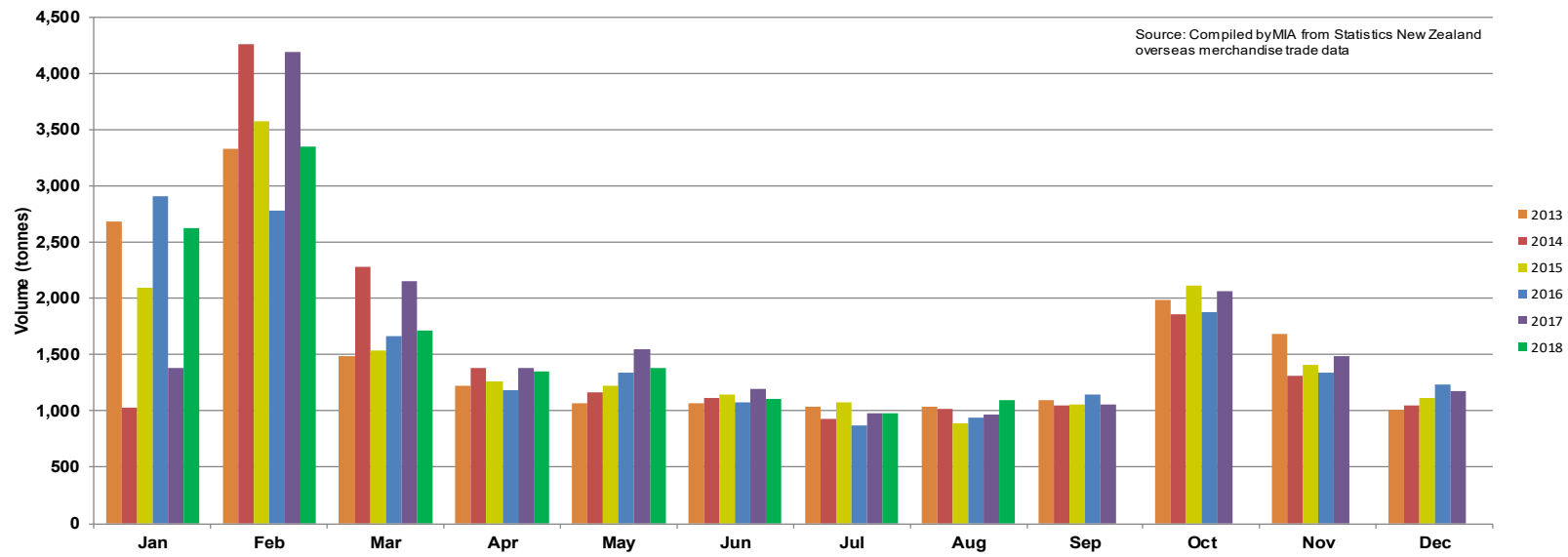


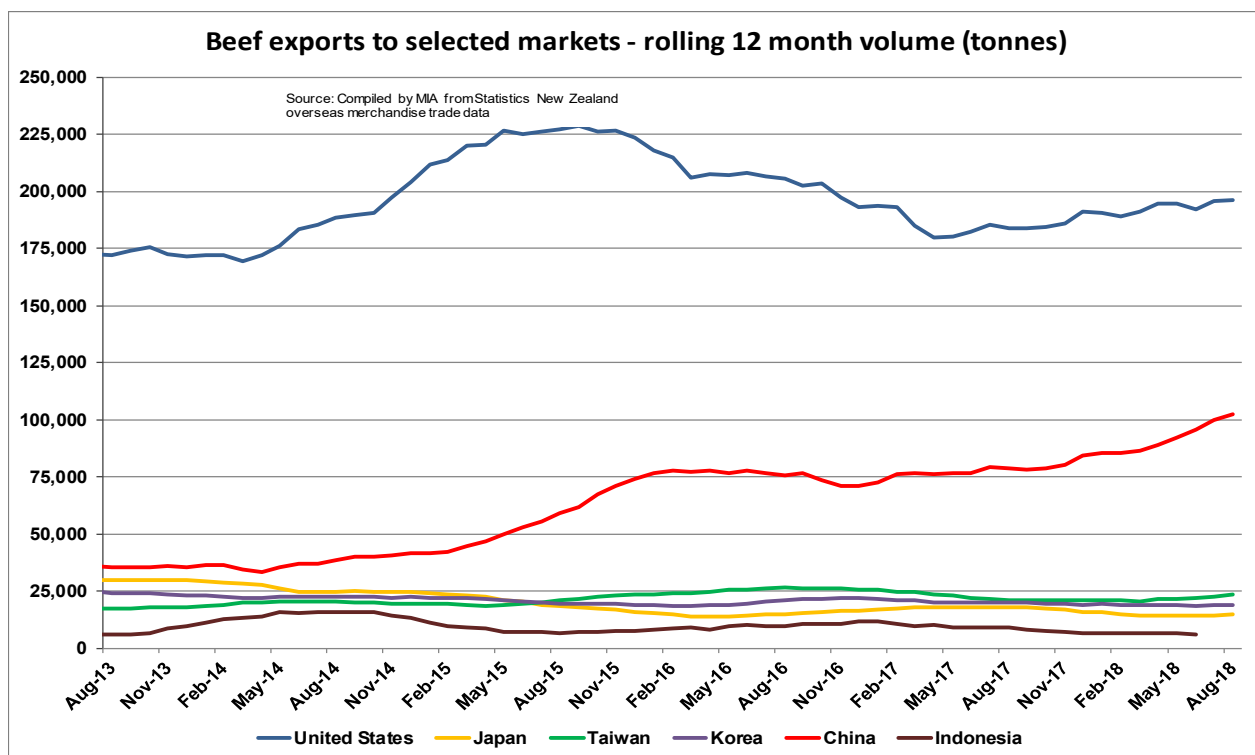
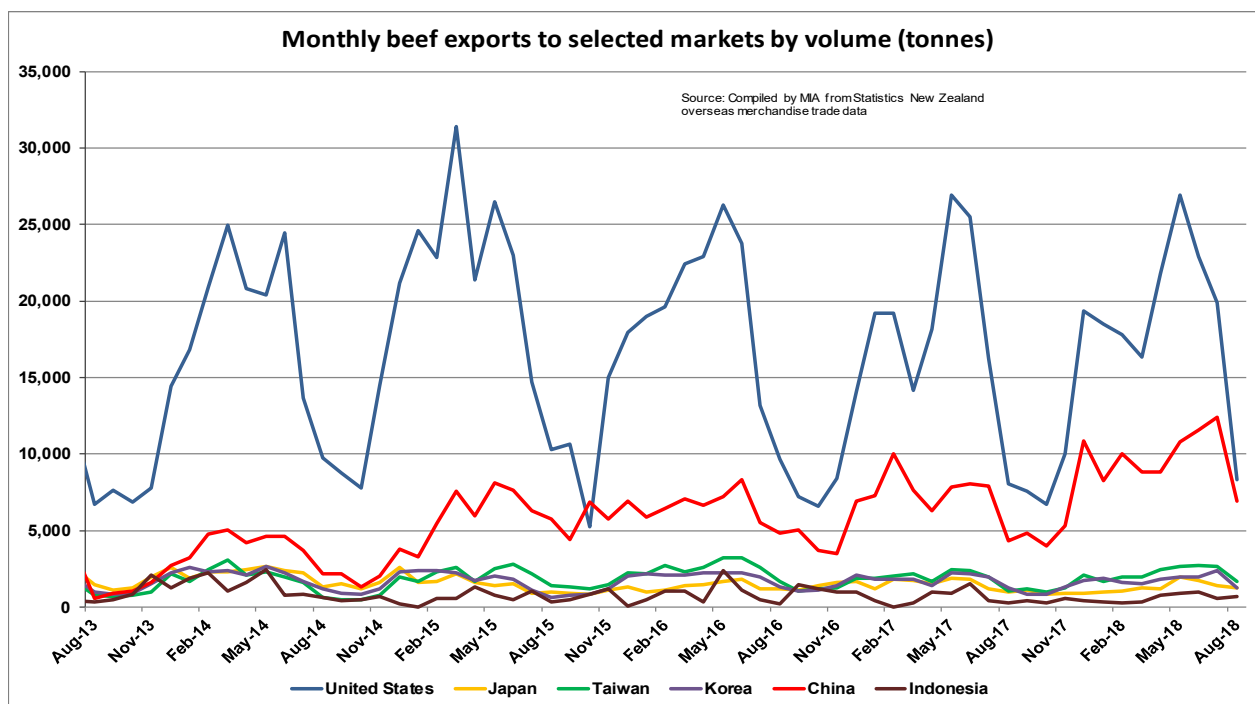
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly chilled lamb exports to the UK by volume (tonnes)



Monthly chilled lamb exports to EU (excluding UK) by volume (tonnes)



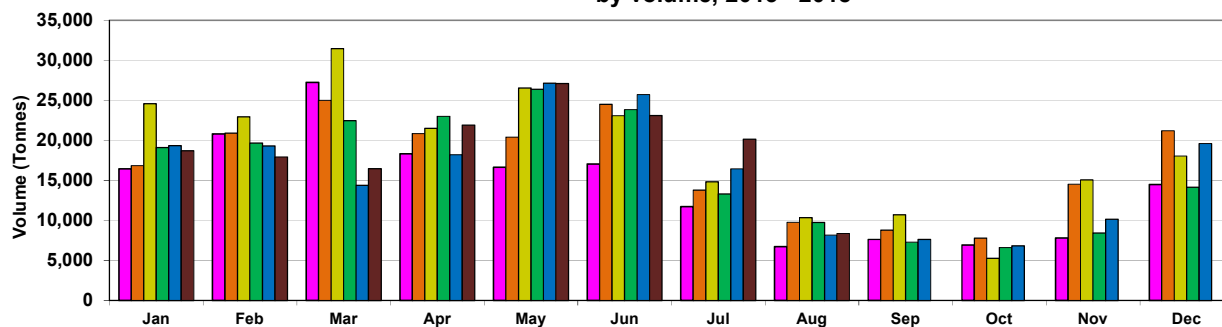


**Monthly exports of beef and edible offal to the United States, 2013-2018, by volume
(Tonnes)**

	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	16,418	20,769	27,232	18,279	16,593	16,972	11,678	6,722	7,620	6,903	7,772	14,458	171,416
Edible beef offal	26	30	24	46	33	77	44	7	12	47	17	21	383
Total (beef + offal)	16,444	20,799	27,256	18,325	16,626	17,050	11,722	6,728	7,631	6,951	7,789	14,479	171,800
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	16,810	20,892	24,941	20,816	20,369	24,458	13,687	9,772	8,777	7,764	14,490	21,141	203,917
Edible beef offal	26	11	77	46	53	50	96	7	22	26	33	60	507
Total (beef + offal)	16,836	20,903	25,018	20,862	20,422	24,508	13,783	9,779	8,799	7,790	14,523	21,201	204,424
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	24,574	22,863	31,404	21,353	26,495	23,023	14,725	10,303	10,658	5,249	14,994	17,957	223,598
Edible beef offal	21	84	53	145	40	64	98	46	65	19	94	91	820
Total (beef + offal)	24,595	22,947	31,457	21,498	26,535	23,087	14,823	10,349	10,723	5,268	15,088	18,048	224,418
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	18,997	19,641	22,421	22,933	26,266	23,737	13,168	9,688	7,248	6,602	8,409	14,081	193,191
Edible beef offal	125	31	62	79	124	122	158	54	36	8	28	78	905
Total (beef + offal)	19,122	19,672	22,483	23,012	26,390	23,859	13,326	9,742	7,284	6,610	8,437	14,159	194,096
	2017												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	19,232	19,186	14,159	18,122	26,890	25,500	16,258	8,077	7,541	6,702	10,054	19,372	191,093
Edible beef offal	114	111	226	80	260	217	193	83	86	118	93	225	1,806
Total (beef + offal)	19,346	19,297	14,385	18,202	27,150	25,717	16,451	8,160	7,627	6,820	10,147	19,597	192,899
	2018												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	18,528	17,772	16,325	21,814	26,934	22,946	19,927	8,325					152,571
Edible beef offal	165	170	141	90	195	156	221	54					1,192
Total (beef + offal)	18,693	17,942	16,466	21,904	27,129	23,102	20,148	8,379					153,763

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to the United States,
by volume, 2013 - 2018**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

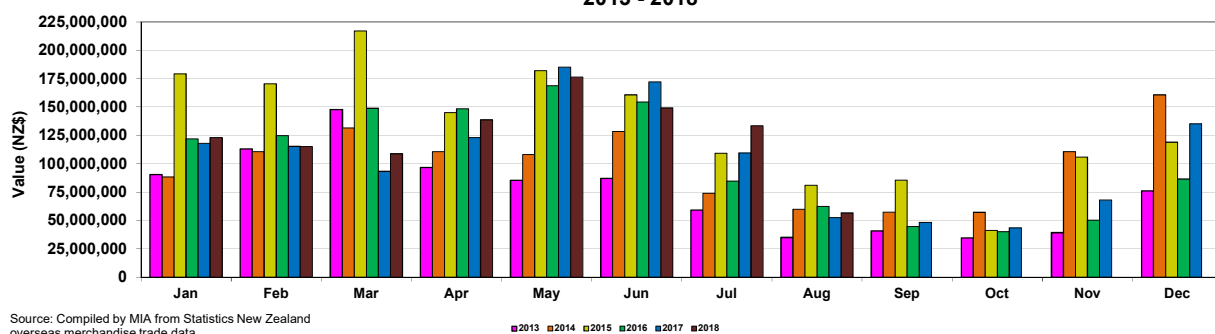
■ 2013 ■ 2014 ■ 2015 ■ 2016 ■ 2017 ■ 2018

Monthly exports of beef and edible offal to the United States, 2013-2018, by value
(NZ\$)

	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	90,376,731	112,943,943	147,645,141	96,485,833	85,325,768	86,922,083	58,811,922	34,987,708	40,788,676	34,363,048	39,100,321	75,978,252	903,729,426
Edible beef offal	124,707	158,859	166,782	185,408	71,110	199,298	209,687	48,827	54,135	155,702	117,677	53,819	1,546,011
Total (beef + offal)	90,501,438	113,102,802	147,811,923	96,671,241	85,396,878	87,121,381	59,021,609	35,036,535	40,842,811	34,518,750	39,217,998	76,032,071	905,275,437
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	88,315,102	110,598,898	131,142,403	110,353,140	107,736,173	128,243,388	73,489,756	59,754,247	57,205,247	56,965,937	110,491,270	160,338,210	1,194,633,771
Edible beef offal	77,047	52,585	376,429	264,463	306,275	273,985	573,567	56,362	181,900	179,008	250,586	457,710	3,049,917
Total (beef + offal)	88,392,149	110,651,483	131,518,832	110,617,603	108,042,448	128,517,373	74,063,323	59,810,609	57,387,147	57,144,945	110,741,856	160,795,920	1,197,683,688
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	179,095,617	169,734,087	216,673,534	144,297,102	181,739,445	160,187,406	108,443,128	80,467,579	84,914,653	41,062,677	105,057,251	118,317,786	1,589,990,265
Edible beef offal	142,765	674,400	366,175	739,607	325,805	551,527	862,059	442,007	610,577	129,764	865,678	638,795	6,349,159
Total (beef + offal)	179,238,382	170,408,487	217,039,709	145,036,709	182,065,250	160,738,933	109,305,187	80,909,586	85,525,230	41,192,441	105,922,929	118,956,581	1,596,339,424
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	121,014,751	124,686,988	148,563,087	148,064,272	167,989,289	153,438,121	83,651,030	61,808,371	44,495,109	40,106,832	49,996,595	85,923,801	1,229,738,246
Edible beef offal	886,038	132,494	347,141	365,521	682,879	975,076	1,051,560	455,346	273,281	86,185	304,927	596,024	6,156,472
Total (beef + offal)	121,900,789	124,819,482	148,910,228	148,429,793	168,672,168	154,413,197	84,702,590	62,263,717	44,768,390	40,193,017	50,301,522	86,519,825	1,235,894,718
	2017												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	117,090,604	114,648,075	91,645,264	122,499,386	183,124,115	170,647,396	108,272,827	51,853,239	47,615,980	42,841,971	67,097,580	133,380,731	1,250,717,168
Edible beef offal	876,400	630,362	1,688,729	626,529	1,940,568	1,431,534	1,349,281	632,496	828,316	720,262	870,903	1,903,461	13,498,841
Total (beef + offal)	117,967,004	115,278,437	93,333,993	123,125,915	185,064,683	172,078,930	109,622,108	52,485,735	48,444,296	43,562,233	67,968,483	135,284,192	1,264,216,009
	2018												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	121,737,698	113,430,953	107,699,139	137,893,978	175,178,273	147,648,625	131,286,228	56,109,774					990,984,668
Edible beef offal	1,334,483	1,636,946	1,153,152	823,111	1,140,644	1,455,283	2,114,618	519,944					10,178,181
Total (beef + offal)	123,072,181	115,067,899	108,852,291	138,717,089	176,318,917	149,103,908	133,400,846	56,629,718					1,001,162,849

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Exports of beef and edible offal to the United States,
2013 - 2018

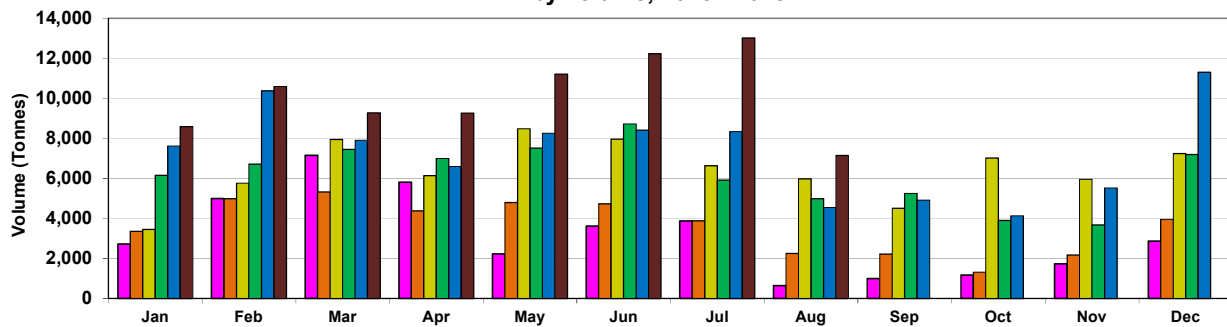


Monthly, exports of beef and edible offal to China, 2013-2018, by volume
(Tonnes)

	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	2,616	4,759	6,953	5,510	2,135	3,261	3,692	591	913	1,054	1,608	2,703	35,794
Edible beef offal	103	236	201	311	95	362	179	58	78	118	120	162	2,023
Total (beef + offal)	2,719	4,995	7,154	5,821	2,230	3,622	3,872	649	991	1,172	1,728	2,865	37,817
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	3,233	4,784	5,063	4,213	4,642	4,624	3,741	2,145	2,141	1,312	2,065	3,757	41,720
Edible beef offal	127	196	266	167	158	111	148	112	81	8	113	194	1,681
Total (beef + offal)	3,360	4,980	5,329	4,380	4,800	4,735	3,889	2,257	2,222	1,320	2,178	3,951	43,401
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	3,307	5,442	7,578	5,925	8,149	7,663	6,325	5,761	4,402	6,890	5,763	6,920	74,125
Edible beef offal	149	325	364	215	333	295	312	220	112	125	197	332	2,979
Total (beef + offal)	3,456	5,767	7,942	6,140	8,482	7,958	6,637	5,981	4,514	7,015	5,960	7,252	77,104
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	5,881	6,456	7,110	6,637	7,188	8,314	5,538	4,861	5,051	3,730	3,499	6,925	71,190
Edible beef offal	274	264	344	362	327	412	387	133	199	166	181	266	3,315
Total (beef + offal)	6,155	6,720	7,454	6,999	7,515	8,726	5,925	4,994	5,250	3,896	3,680	7,191	74,505
	2017												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	7,272	9,999	7,626	6,288	7,884	8,073	7,911	4,373	4,810	3,970	5,346	10,861	84,413
Edible beef offal	350	377	277	310	375	333	428	177	108	160	178	446	3,519
Total (beef + offal)	7,622	10,376	7,903	6,598	8,259	8,406	8,339	4,550	4,918	4,130	5,524	11,307	87,932
	2018												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	8,278	10,028	8,865	8,827	10,772	11,569	12,408	6,923					77,670
Edible beef offal	305	567	417	439	441	657	613	225					3,664
Total (beef + offal)	8,583	10,595	9,282	9,266	11,213	12,226	13,021	7,148					81,334

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to China,
by volume, 2013 - 2018



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

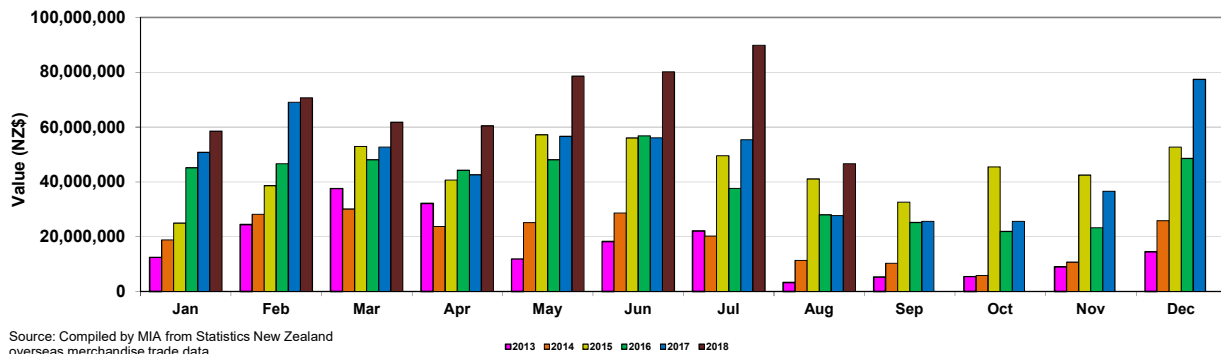
■ 2013 ■ 2014 ■ 2015 ■ 2016 ■ 2017 ■ 2018

Monthly exports of beef and edible offal to China, 2013-2018, by value
(NZ\$)

	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	12,238,715	23,794,317	36,992,322	30,979,416	11,424,040	17,035,162	21,326,391	3,068,057	5,015,739	5,089,638	8,605,339	14,065,214	189,634,350
Edible beef offal	223,691	645,617	604,094	1,184,809	433,968	1,188,035	794,188	192,335	252,651	352,452	346,698	444,126	6,662,664
Total (beef + offal)	12,462,406	24,439,934	37,596,416	32,164,225	11,858,008	18,223,197	22,120,579	3,260,392	5,268,390	5,442,090	8,952,037	14,509,340	196,297,014
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	18,282,729	27,454,871	29,172,432	23,137,792	24,563,333	28,231,388	19,846,401	11,054,171	10,032,958	5,831,435	10,211,881	25,227,907	233,047,298
Edible beef offal	480,495	681,685	915,708	555,803	552,617	399,302	406,504	315,913	262,238	25,941	444,430	608,071	5,648,707
Total (beef + offal)	18,763,224	28,136,556	30,088,140	23,693,595	25,115,950	28,630,690	20,252,905	11,370,084	10,295,196	5,857,376	10,656,311	25,835,978	238,696,005
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	24,524,540	37,681,889	51,758,772	39,894,433	56,033,969	54,839,666	48,252,932	40,150,738	32,026,741	44,966,519	41,649,725	51,083,193	522,863,117
Edible beef offal	426,744	948,521	1,189,295	723,826	1,165,174	1,187,789	1,278,267	956,266	534,784	516,915	809,963	1,596,579	11,334,123
Total (beef + offal)	24,951,284	38,630,410	52,948,067	40,618,259	57,199,143	56,027,455	49,531,199	41,107,004	32,561,525	45,483,434	42,459,688	52,679,772	534,197,240
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	43,933,482	45,286,763	46,606,000	42,508,925	46,477,293	54,655,288	35,702,397	27,414,192	24,214,010	21,164,568	22,469,646	47,332,894	457,765,458
Edible beef offal	1,191,925	1,311,312	1,514,837	1,739,594	1,620,092	2,122,253	1,922,475	633,048	969,804	743,788	796,666	1,227,256	15,793,050
Total (beef + offal)	45,125,407	46,598,075	48,120,837	44,248,519	48,097,385	56,777,541	37,624,872	28,047,240	25,183,814	21,908,356	23,266,312	48,560,150	473,558,508
	2017												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	49,162,014	67,230,677	51,247,233	41,183,013	54,789,001	54,344,668	53,513,720	26,859,888	25,131,615	24,852,341	35,834,274	75,434,766	559,583,210
Edible beef offal	1,641,363	1,802,822	1,394,634	1,399,469	1,797,173	1,723,960	1,846,266	811,018	488,255	715,549	780,472	1,930,407	16,331,388
Total (beef + offal)	50,803,377	69,033,499	52,641,867	42,582,482	56,586,174	56,068,628	55,359,986	27,670,906	25,619,870	25,567,890	36,614,746	77,365,173	575,914,598
	2018												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	57,048,528	68,308,910	60,008,523	58,417,172	76,274,279	77,095,942	87,056,786	45,562,409					529,772,549
Edible beef offal	1,463,198	2,330,633	1,780,730	2,028,866	2,329,546	3,041,232	2,796,332	1,040,189					16,810,726
Total (beef + offal)	58,511,726	70,639,543	61,789,253	60,446,038	78,603,825	80,137,174	89,853,118	46,602,598					546,583,275

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Exports of beef and edible offal to China,
2013 - 2018

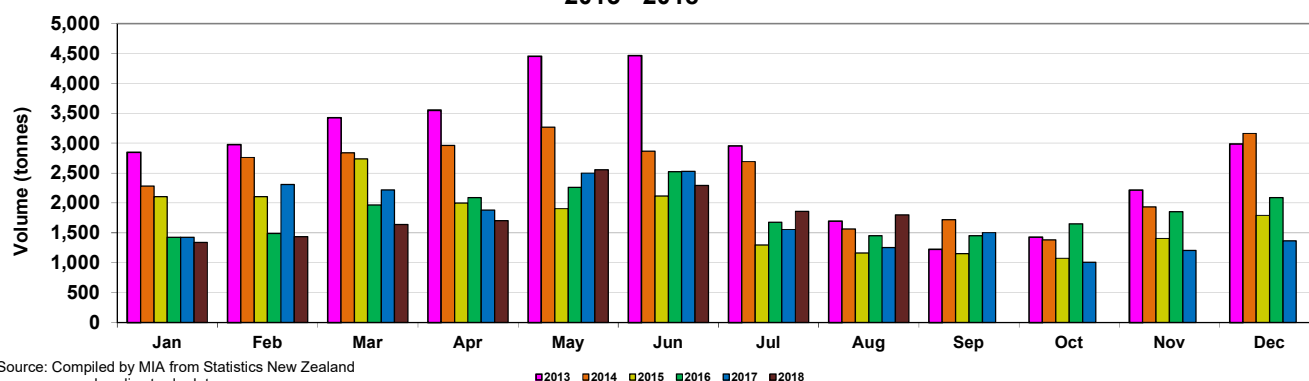


**Monthly exports of beef and edible offal to Japan, 2013-2018, by volume
(Tonnes)**

	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	2,502	2,600	2,929	2,992	3,845	3,906	2,522	1,469	1,096	1,260	1,993	2,623	29,737
Edible beef offal	346	374	498	559	610	559	433	228	127	166	221	363	4,484
Total (beef + offal)	2,848	2,974	3,427	3,551	4,455	4,465	2,955	1,697	1,223	1,426	2,214	2,986	34,221
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	1,903	2,315	2,304	2,433	2,669	2,375	2,271	1,329	1,530	1,178	1,629	2,585	24,521
Edible beef offal	376	447	538	530	596	489	422	235	189	204	307	580	4,913
Total (beef + offal)	2,279	2,762	2,842	2,963	3,265	2,864	2,693	1,564	1,719	1,382	1,936	3,165	29,434
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	1,599	1,649	2,140	1,593	1,378	1,546	881	949	901	812	1,125	1,303	15,876
Edible beef offal	506	458	597	406	528	567	415	211	255	263	282	489	4,977
Total (beef + offal)	2,105	2,107	2,737	1,999	1,906	2,113	1,296	1,160	1,156	1,075	1,407	1,792	20,853
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	964	1,119	1,374	1,479	1,652	1,848	1,187	1,186	1,153	1,420	1,585	1,663	16,630
Edible beef offal	459	370	593	611	608	675	488	268	298	233	266	426	5,295
Total (beef + offal)	1,423	1,489	1,967	2,090	2,260	2,523	1,675	1,454	1,451	1,653	1,851	2,089	21,925
	2017												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	1,158	1,836	1,758	1,519	1,909	1,856	1,216	1,000	1,124	812	937	923	16,048
Edible beef offal	264	470	459	360	590	674	341	254	380	198	270	444	4,704
Total (beef + offal)	1,422	2,306	2,217	1,879	2,499	2,530	1,557	1,254	1,504	1,010	1,207	1,367	20,752
	2018												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	991	1,066	1,244	1,196	1,986	1,726	1,398	1,294					10,901
Edible beef offal	348	370	395	510	571	567	462	504					3,727
Total (beef + offal)	1,339	1,436	1,639	1,706	2,557	2,293	1,860	1,798					14,628

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Japan,
2013 - 2018**



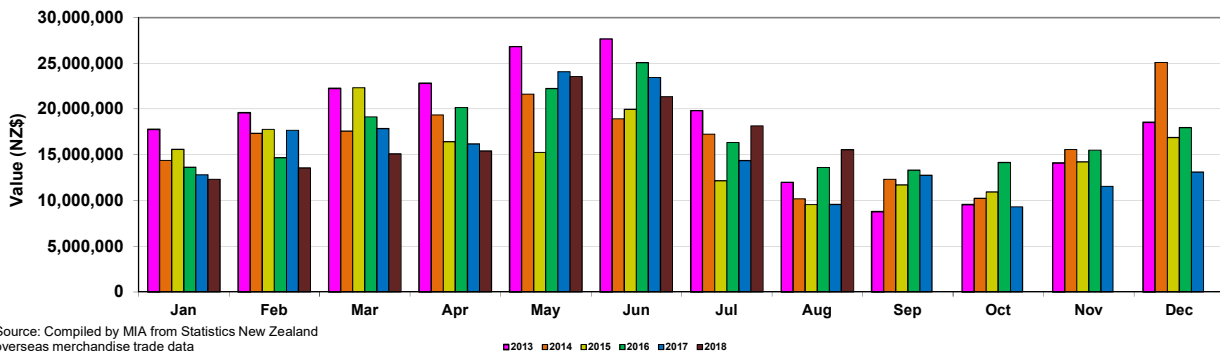
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Japan, 2013-2018, by value
(NZ\$)**

	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	14,230,733	15,930,867	18,555,555	19,543,010	22,967,960	23,774,978	16,519,183	10,450,944	7,855,826	8,149,460	12,321,940	15,408,911	185,709,367
Edible beef offal	3,560,345	3,665,964	3,702,770	3,272,260	3,874,357	3,901,685	3,317,336	1,544,176	938,891	1,404,216	1,790,998	3,154,753	34,127,751
Total (beef + offal)	17,791,078	19,596,831	22,258,325	22,815,270	26,842,317	27,676,663	19,836,519	11,995,120	8,794,717	9,553,676	14,112,938	18,563,664	219,837,118
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	11,130,687	13,645,754	13,469,891	15,694,471	17,282,849	15,479,083	14,727,669	8,672,836	10,997,907	8,661,240	13,078,664	20,681,617	163,522,668
Edible beef offal	3,251,017	3,691,327	4,134,865	3,673,583	4,347,334	3,457,035	2,541,929	1,509,509	1,322,011	1,583,534	2,498,488	4,428,144	36,438,776
Total (beef + offal)	14,381,704	17,337,081	17,604,756	19,368,054	21,630,183	18,936,118	17,269,598	10,182,345	12,319,918	10,244,774	15,577,152	25,109,761	199,961,444
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	12,154,433	14,562,227	18,315,261	13,703,600	11,693,266	16,096,303	9,107,818	7,997,968	9,506,246	8,643,754	11,566,036	12,265,564	145,612,476
Edible beef offal	3,435,080	3,210,234	4,019,007	2,726,904	3,577,511	3,880,622	3,057,277	1,566,740	2,206,115	2,279,729	2,663,142	4,632,491	37,254,852
Total (beef + offal)	15,589,513	17,772,461	22,334,268	16,430,504	15,270,777	19,976,925	12,165,095	9,564,708	11,712,361	10,923,483	14,229,178	16,898,055	182,867,328
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	8,841,959	10,585,874	12,739,012	13,499,431	15,249,468	16,890,584	10,295,533	10,339,993	9,038,381	10,852,705	11,902,712	12,245,768	142,481,420
Edible beef offal	4,801,250	4,078,377	6,414,887	6,667,501	6,996,321	8,196,583	6,036,616	3,283,783	4,276,871	3,316,202	3,589,333	5,730,796	63,388,520
Total (beef + offal)	13,643,209	14,664,251	19,153,899	20,166,932	22,245,789	25,087,167	16,332,149	13,623,776	13,315,252	14,168,907	15,492,045	17,976,564	205,869,940
	2017												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	9,487,362	12,684,338	12,896,812	12,566,400	17,804,619	16,721,893	10,954,985	7,708,350	10,469,924	7,736,912	9,394,905	9,529,068	137,955,568
Edible beef offal	3,328,894	5,000,103	4,969,545	3,612,796	6,281,898	6,740,159	3,403,062	1,866,510	2,290,888	1,558,010	2,161,250	3,573,430	44,786,545
Total (beef + offal)	12,816,256	17,684,441	17,866,357	16,179,196	24,086,517	23,462,052	14,358,047	9,574,860	12,760,812	9,294,922	11,556,155	13,102,498	182,742,113
	2018												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	9,779,455	10,700,554	12,296,947	11,749,733	19,386,057	16,949,945	14,802,004	12,960,470					108,625,165
Edible beef offal	2,533,174	2,853,329	2,807,662	3,670,296	4,177,483	4,414,958	3,355,983	2,586,388					26,399,273
Total (beef + offal)	12,312,629	13,553,883	15,104,609	15,420,029	23,563,540	21,364,903	18,157,987	15,546,858					135,024,438

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Japan,
2013 - 2018**

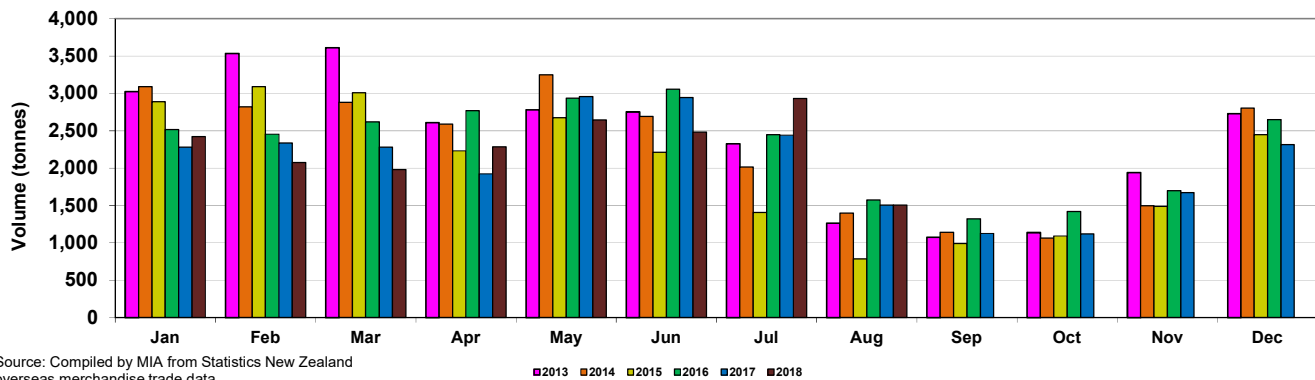


**Monthly exports of beef and edible offal to Korea, 2013-2018, by volume
(Tonnes)**

	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	2,452	2,824	2,810	2,006	2,143	2,300	1,919	972	862	898	1,557	2,254	22,997
Edible beef offal	571	710	803	601	638	452	404	290	211	237	381	473	5,771
Total (beef + offal)	3,023	3,534	3,613	2,607	2,781	2,752	2,323	1,262	1,073	1,135	1,938	2,727	28,768
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	2,589	2,341	2,352	2,082	2,638	2,210	1,701	1,213	944	859	1,187	2,332	22,448
Edible beef offal	502	478	526	506	609	484	312	186	198	203	307	472	4,783
Total (beef + offal)	3,091	2,819	2,878	2,588	3,247	2,694	2,013	1,399	1,142	1,062	1,494	2,804	27,231
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	2,366	2,382	2,216	1,722	2,027	1,805	1,094	650	764	835	1,189	2,033	19,083
Edible beef offal	523	709	793	509	647	407	312	132	226	256	297	415	5,226
Total (beef + offal)	2,889	3,091	3,009	2,231	2,674	2,212	1,406	782	990	1,091	1,486	2,448	24,309
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	2,163	2,113	2,069	2,254	2,233	2,268	1,944	1,334	1,041	1,120	1,421	2,084	22,044
Edible beef offal	352	342	549	514	703	786	502	241	280	301	275	565	5,410
Total (beef + offal)	2,515	2,455	2,618	2,768	2,936	3,054	2,446	1,575	1,321	1,421	1,696	2,649	27,454
	2017												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	1,791	1,795	1,788	1,418	2,244	2,196	1,959	1,229	866	861	1,303	1,771	19,221
Edible beef offal	491	540	492	505	711	746	481	274	259	258	366	541	5,664
Total (beef + offal)	2,282	2,335	2,280	1,923	2,955	2,942	2,440	1,503	1,125	1,119	1,669	2,312	24,885
	2018												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	1,893	1,590	1,532	1,814	1,928	1,981	2,375	1,278					14,391
Edible beef offal	530	483	450	471	716	502	558	225					3,935
Total (beef + offal)	2,423	2,073	1,982	2,285	2,644	2,483	2,933	1,503					18,326

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Korea,
2013 - 2018**



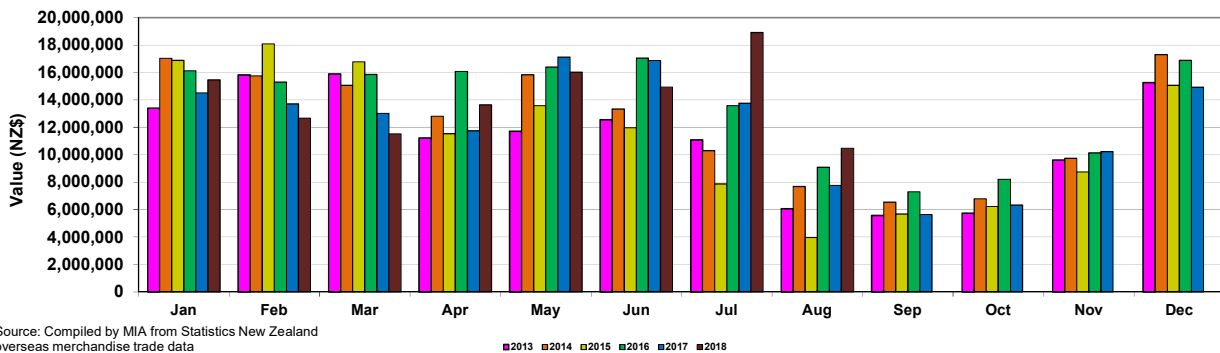
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Korea, 2012-2018, by value
(NZ\$)

	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	10,936,237	12,490,958	12,439,880	8,380,086	9,126,528	10,329,824	9,394,979	4,969,645	4,649,120	4,778,997	8,135,358	13,209,403	108,841,015
Edible beef offal	2,474,567	3,332,372	3,445,024	2,834,756	2,593,825	2,223,090	1,679,468	1,099,299	922,253	950,921	1,478,304	2,046,768	25,080,647
Total (beef + offal)	13,410,804	15,823,330	15,884,904	11,214,842	11,720,353	12,552,914	11,074,447	6,068,944	5,571,373	5,729,918	9,613,662	15,256,171	133,921,662
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	14,536,805	13,574,833	12,708,665	10,510,320	13,139,804	11,024,307	8,887,424	6,813,503	5,510,233	5,730,076	7,977,389	14,424,574	124,837,933
Edible beef offal	2,504,723	2,181,431	2,362,054	2,306,658	2,701,511	2,311,685	1,420,226	882,708	1,026,635	1,063,070	1,770,293	2,875,534	23,406,528
Total (beef + offal)	17,041,528	15,756,264	15,070,719	12,816,978	15,841,315	13,335,992	10,307,650	7,696,211	6,536,868	6,793,146	9,747,682	17,300,108	148,244,461
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	13,726,316	13,833,970	12,067,171	8,721,230	10,268,290	9,544,747	6,043,957	3,340,470	4,453,857	4,877,971	7,014,283	12,602,502	106,494,764
Edible beef offal	3,151,390	4,253,465	4,713,807	2,812,222	3,314,641	2,427,292	1,830,647	622,907	1,227,696	1,352,145	1,735,604	2,468,231	29,910,047
Total (beef + offal)	16,877,706	18,087,435	16,780,978	11,533,452	13,582,931	11,972,039	7,874,604	3,963,377	5,681,553	6,230,116	8,749,887	15,070,733	136,404,811
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	14,042,664	13,329,480	12,779,754	12,859,506	12,015,386	12,134,274	10,955,231	7,851,434	5,975,200	6,785,821	8,572,022	13,490,109	130,790,881
Edible beef offal	2,080,661	1,964,924	3,078,618	3,226,551	4,379,252	4,922,769	2,633,415	1,236,024	1,318,912	1,427,893	1,567,392	3,392,819	31,229,230
Total (beef + offal)	16,123,325	15,294,404	15,858,372	16,086,057	16,394,638	17,057,043	13,588,646	9,087,458	7,294,112	8,213,714	10,139,414	16,882,928	162,020,111
	2017												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	11,531,516	10,660,232	10,291,080	8,838,070	12,930,446	12,613,811	11,097,900	6,417,753	4,338,936	5,022,478	8,140,352	11,779,589	113,662,163
Edible beef offal	2,989,319	3,047,353	2,736,347	2,901,987	4,191,913	4,250,928	2,663,450	1,348,445	1,298,948	1,313,563	2,088,482	3,142,096	31,972,831
Total (beef + offal)	14,520,835	13,707,585	13,027,427	11,740,057	17,122,359	16,864,739	13,761,350	7,766,198	5,637,884	6,336,041	10,228,834	14,921,685	145,634,994
	2018												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	12,424,516	9,948,092	9,107,829	11,165,374	11,935,420	12,153,520	15,774,624	9,301,987					91,811,362
Edible beef offal	3,033,491	2,729,392	2,413,578	2,476,581	4,077,774	2,777,457	3,142,073	1,176,794					21,827,140
Total (beef + offal)	15,458,007	12,677,484	11,521,407	13,641,955	16,013,194	14,930,977	18,916,697	10,478,781					113,638,502

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Korea,
2013 - 2018

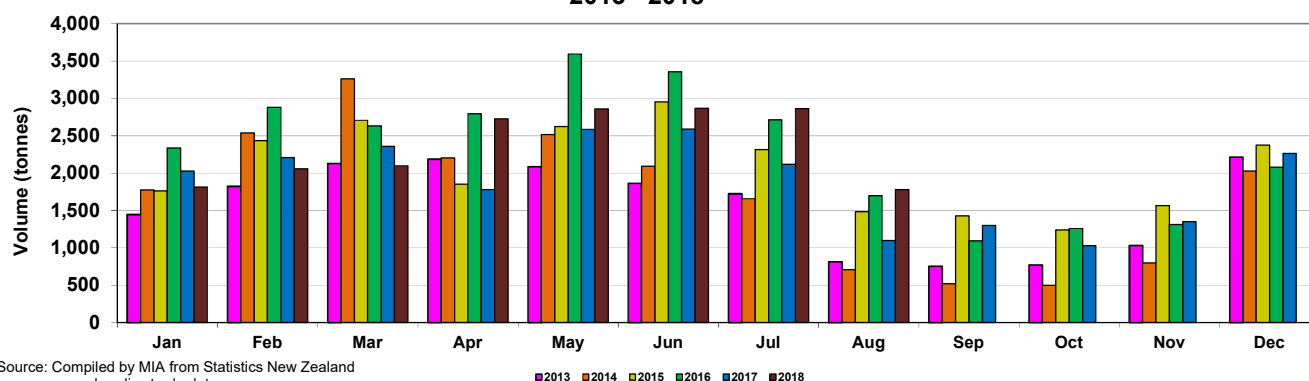


**Monthly exports of beef and edible offal to Taiwan, 2013-2018, by volume
(Tonnes)**

	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	1,414	1,785	2,055	2,144	2,009	1,714	1,695	801	732	754	1,008	2,141	18,252
Edible beef offal	30	36	75	41	75	148	29	12	18	15	25	70	574
Total (beef + offal)	1,444	1,821	2,130	2,185	2,084	1,862	1,724	813	750	769	1,033	2,211	18,826
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	1,692	2,455	3,076	2,087	2,319	1,995	1,581	645	483	483	757	1,984	19,557
Edible beef offal	82	85	184	114	198	95	75	62	36	15	40	46	1,032
Total (beef + offal)	1,774	2,540	3,260	2,201	2,517	2,090	1,656	707	519	498	797	2,030	20,589
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	1,695	2,345	2,601	1,701	2,487	2,814	2,207	1,368	1,326	1,171	1,467	2,223	23,405
Edible beef offal	65	91	105	151	137	138	109	116	102	68	97	150	1,329
Total (beef + offal)	1,760	2,436	2,706	1,852	2,624	2,952	2,316	1,484	1,428	1,239	1,564	2,373	24,734
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	2,154	2,706	2,325	2,568	3,231	3,229	2,609	1,649	1,058	1,163	1,268	1,885	25,845
Edible beef offal	179	173	306	226	361	128	105	48	35	95	43	194	1,893
Total (beef + offal)	2,333	2,879	2,631	2,794	3,592	3,357	2,714	1,697	1,093	1,258	1,311	2,079	27,738
	2017												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	1,908	2,062	2,171	1,657	2,445	2,351	1,985	1,050	1,226	993	1,257	2,127	21,232
Edible beef offal	121	144	187	123	141	237	134	49	72	37	93	136	1,474
Total (beef + offal)	2,029	2,206	2,358	1,780	2,586	2,588	2,119	1,099	1,298	1,030	1,350	2,263	22,706
	2018												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	1,715	1,958	1,977	2,487	2,648	2,705	2,679	1,699					17,868
Edible beef offal	98	100	122	239	211	161	183	81					1,195
Total (beef + offal)	1,813	2,058	2,099	2,726	2,859	2,866	2,862	1,780					19,063

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Taiwan,
2013 - 2018**



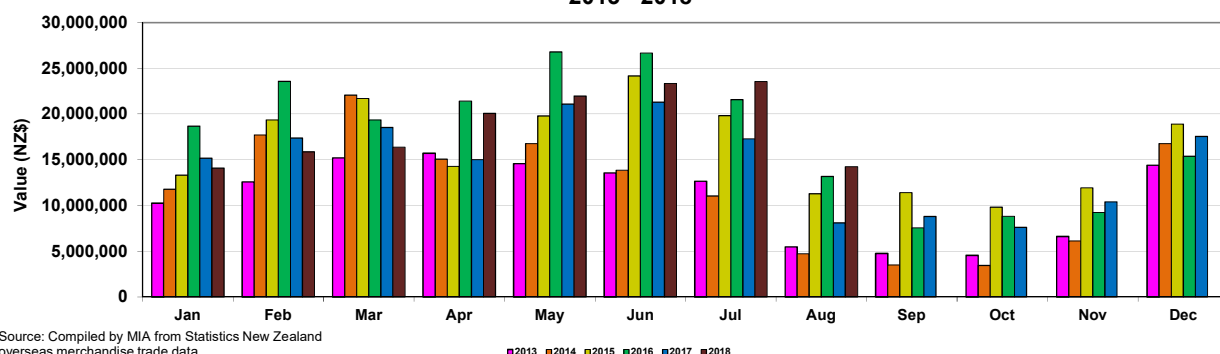
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Taiwan, 2013-2018, by value
(NZ\$)

	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	10,187,228	12,454,492	14,955,715	15,594,985	14,290,291	12,899,805	12,551,747	5,443,018	4,704,922	4,492,198	6,527,929	14,176,386	128,278,716
Edible beef offal	83,023	120,127	254,770	126,377	294,251	651,215	103,323	28,759	51,425	51,962	89,728	232,290	2,087,250
Total (beef + offal)	10,270,251	12,574,619	15,210,485	15,721,362	14,584,542	13,551,020	12,655,070	5,471,777	4,756,347	4,544,160	6,617,657	14,408,676	130,365,966
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	11,442,531	17,371,809	21,281,653	14,597,792	15,842,183	13,467,427	10,753,833	4,357,766	3,353,512	3,375,520	5,945,237	16,543,821	138,333,084
Edible beef offal	329,246	345,358	796,073	467,821	937,682	373,547	287,977	352,766	140,493	54,473	175,946	236,682	4,498,064
Total (beef + offal)	11,771,777	17,717,167	22,077,726	15,065,613	16,779,865	13,840,974	11,041,810	4,710,532	3,494,005	3,429,993	6,121,183	16,780,503	142,831,148
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	13,051,061	18,888,037	21,148,483	13,430,184	19,105,234	23,434,668	19,253,334	10,703,656	10,699,106	9,415,635	11,330,234	18,006,973	188,466,605
Edible beef offal	275,999	482,612	540,648	856,908	678,284	729,854	574,426	578,814	706,371	395,363	594,548	909,854	7,323,681
Total (beef + offal)	13,327,060	19,370,649	21,689,131	14,287,092	19,783,518	24,164,522	19,827,760	11,282,470	11,405,477	9,810,998	11,924,782	18,916,827	195,790,286
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	17,954,641	22,663,906	18,696,490	20,779,682	26,019,034	25,827,133	21,075,289	12,907,787	7,352,614	8,019,764	9,005,696	13,962,553	204,264,589
Edible beef offal	720,477	905,804	671,185	640,143	780,880	858,650	494,256	272,387	197,748	780,174	236,111	1,418,361	7,976,176
Total (beef + offal)	18,675,118	23,569,710	19,367,675	21,419,825	26,799,914	26,685,783	21,569,545	13,180,174	7,550,362	8,799,938	9,241,807	15,380,914	212,240,765
	2017												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	14,271,656	16,354,744	17,279,911	14,056,937	20,154,884	19,620,540	16,338,829	7,747,909	8,351,960	7,361,189	9,809,855	16,599,338	167,947,752
Edible beef offal	884,387	1,016,805	1,260,123	955,461	931,868	1,674,601	951,896	346,868	442,751	253,743	597,097	955,070	10,270,670
Total (beef + offal)	15,156,043	17,371,549	18,540,034	15,012,398	21,086,752	21,295,141	17,290,725	8,094,777	8,794,711	7,614,932	10,406,952	17,554,408	178,218,422
	2018												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	13,508,127	15,240,328	15,578,513	18,579,550	20,536,994	22,323,824	22,447,658	13,699,992					141,914,986
Edible beef offal	569,534	632,344	797,157	1,491,908	1,438,330	1,016,801	1,119,012	534,763					7,599,849
Total (beef + offal)	14,077,661	15,872,672	16,375,670	20,071,458	21,975,324	23,340,625	23,566,670	14,234,755					149,514,835

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Taiwan,
2013 - 2018



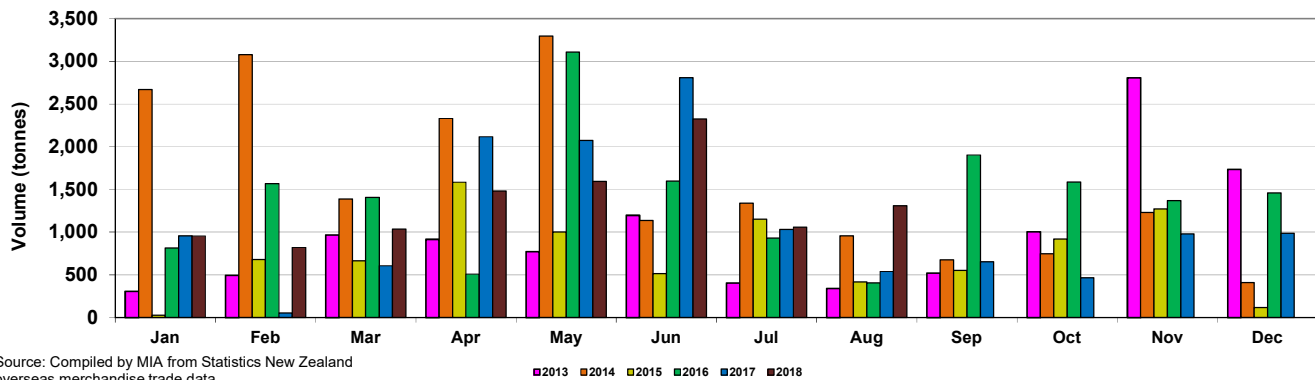
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Indonesia, 2013-2018, by volume
(Tonnes)**

	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	250	428	892	853	721	1,096	390	333	489	848	2,116	1,226	9,642
Edible beef offal	57	67	75	61	49	100	13	9	32	156	690	508	1,817
Total (beef + offal)	307	495	967	914	770	1,196	403	342	521	1,004	2,806	1,734	11,459
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	1,887	2,233	1,028	1,628	2,437	780	870	597	442	470	672	215	13,259
Edible beef offal	782	846	361	703	859	356	471	359	234	276	558	194	5,999
Total (beef + offal)	2,669	3,079	1,389	2,331	3,296	1,136	1,341	956	676	746	1,230	409	19,258
									22,417				
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	23	575	543	1,366	746	456	1,060	356	490	865	1,169	87	7,736
Edible beef offal	5	103	120	218	254	58	89	62	63	55	104	32	1,163
Total (beef + offal)	28	678	663	1,584	1,000	514	1,149	418	553	920	1,273	119	8,899
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	458	1,023	1,052	326	2,407	1,142	518	243	1,447	1,164	962	957	11,699
Edible beef offal	355	545	357	183	703	456	411	162	457	423	407	502	4,961
Total (beef + offal)	813	1,568	1,409	509	3,110	1,598	929	405	1,904	1,587	1,369	1,459	16,660
	2017												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	442	29	257	980	940	1,533	448	252	432	271	558	443	6,585
Edible beef offal	514	24	350	1,137	1,134	1,277	584	287	220	195	423	544	6,689
Total (beef + offal)	956	53	607	2,117	2,074	2,810	1,032	539	652	466	981	987	13,274
	2018												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	372	300	383	785	928	980	544	669					4,961
Edible beef offal	583	519	653	698	666	1,344	516	641					5,620
Total (beef + offal)	955	819	1,036	1,483	1,594	2,324	1,060	1,310					10,581

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Indonesia,
2013 - 2018**



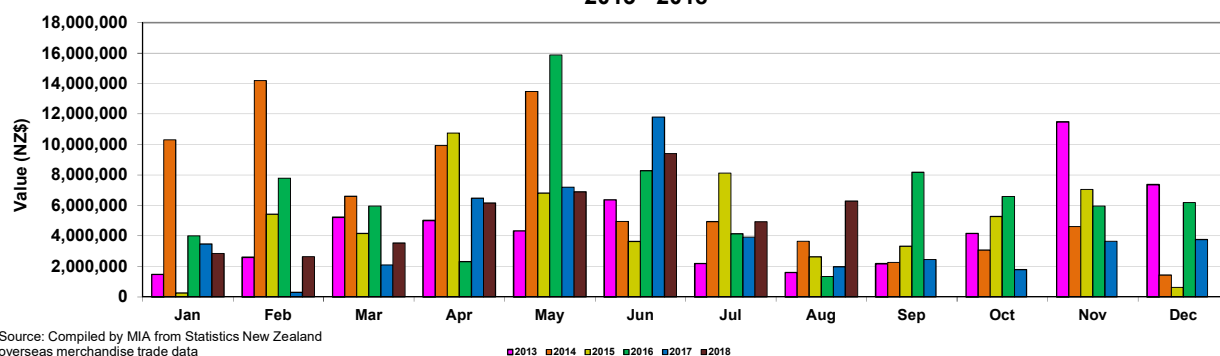
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Indonesia, 2013-2018, by value
(NZ\$)

	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	1,212,480	2,378,921	4,800,184	4,708,701	4,012,308	5,981,621	2,109,347	1,582,094	2,112,792	3,884,496	10,034,913	6,203,424	49,021,281
Edible beef offal	257,908	228,432	427,062	301,554	320,730	390,216	79,326	19,616	67,215	286,739	1,456,352	1,161,421	4,996,571
Total (beef + offal)	1,470,388	2,607,353	5,227,246	5,010,255	4,333,038	6,371,837	2,188,673	1,601,710	2,180,007	4,171,235	11,491,265	7,364,845	54,017,852
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	8,444,523	12,097,947	5,791,923	8,340,600	11,565,947	4,143,582	3,898,773	2,830,361	1,688,627	2,254,515	2,893,509	889,711	64,840,018
Edible beef offal	1,861,511	2,090,323	807,207	1,595,832	1,916,507	816,572	1,041,459	823,753	567,527	813,853	1,716,378	544,027	14,594,949
Total (beef + offal)	10,306,034	14,188,270	6,599,130	9,936,432	13,482,454	4,960,154	4,940,232	3,654,114	2,256,154	3,068,368	4,609,887	1,433,738	79,434,967
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	218,072	4,460,279	3,391,626	9,564,042	5,389,881	3,120,551	7,323,438	2,223,971	2,839,154	4,946,037	6,350,608	506,856	50,334,515
Edible beef offal	45,998	970,760	774,211	1,191,233	1,422,923	512,869	794,730	402,911	476,805	328,684	701,657	115,482	7,738,263
Total (beef + offal)	264,070	5,431,039	4,165,837	10,755,275	6,812,804	3,633,420	8,118,168	2,626,882	3,315,959	5,274,721	7,052,265	622,338	58,072,778
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	2,758,174	6,110,471	5,026,717	1,903,886	13,973,010	7,109,877	3,243,496	994,960	7,277,739	5,726,699	4,997,666	5,079,134	64,201,829
Edible beef offal	1,244,189	1,682,991	931,795	415,010	1,904,768	1,172,214	903,886	349,615	898,872	864,535	962,707	1,111,752	12,442,334
Total (beef + offal)	4,002,363	7,793,462	5,958,512	2,318,896	15,877,778	8,282,091	4,147,382	1,344,575	8,176,611	6,591,234	5,960,373	6,190,886	76,644,163
	2017												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	2,310,239	258,891	1,314,682	3,974,071	4,721,220	8,694,827	2,452,738	1,212,135	1,732,540	1,223,029	2,323,842	2,109,287	32,327,501
Edible beef offal	1,160,886	33,484	783,422	2,499,554	2,477,249	3,105,459	1,464,189	766,275	720,121	572,705	1,327,181	1,656,896	16,567,421
Total (beef + offal)	3,471,125	292,375	2,098,104	6,473,625	7,198,469	11,800,286	3,916,927	1,978,410	2,452,661	1,795,734	3,651,023	3,766,183	48,894,922
	2018												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	1,161,127	1,153,134	1,561,211	3,909,574	4,653,756	4,825,405	3,034,643	3,613,870					23,912,720
Edible beef offal	1,687,286	1,487,262	1,971,095	2,250,221	2,246,871	4,584,938	1,898,548	2,673,981					18,800,202
Total (beef + offal)	2,848,413	2,640,396	3,532,306	6,159,795	6,900,627	9,410,343	4,933,191	6,287,851					42,712,922

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Indonesia,
2013 - 2018



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data